



**2008 AGRICULTURAL RESOURCE MANAGEMENT SURVEY
COSTS AND RETURNS REPORT**



**NATIONAL
AGRICULTURAL
STATISTICS
SERVICE**

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CONTACT RECORD		
DATE	TIME	NOTES

INTRODUCTION:
[Introduce yourself, and ask for the operator. Rephrase in your own words.]

We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. This information will be used for economic analysis and to compile and publish estimates for your region and the United States. Response to this survey is confidential and voluntary.

We encourage you to refer to your farm records during the interview.

BEGINNING TIME [MILITARY]

MILITARY TIME
0004
_ _ _ _

SCREENING BOX

0006

[ENUMERATOR NOTE: If screening box is code 1, complete the screening Supplement. If Screening box is blank, begin with Section A.]

[Name, address and partners verified and updated if necessary]

POID _____	POID _____
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER
POID _____	POID _____
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER

TOTAL POINTS

OFFICE USE 0929

PARTNERS STRATUM

0925	0926	0927	0928	0009	0002
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SECTION A LAND IN FARM / RANCH

In 2008, please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting. *(Include all cropland, idle land, CRP, pastureland, woodland, wasteland, farmstead, acres used for crop/livestock production facilities, and all other building sites associated with this operation, etc.)*

ACRES OPERATED

		NUMBER OF ACRES	
	+	0020	
1. How many acres of farm/ranch land were OWNED?			
2. How many acres of farm/ranch land were rented or leased FROM OTHERS--- <i>(Exclude land used on an AUM or fee per head basis under a grazing permit.)</i>		ACRES	
a. for a FIXED OR FLEXIBLE CASH RENT payment?	+	0021	
b. for a SHARE of the crop or livestock production? <i>(Include hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.)</i>	+	0023	
c. for FREE ?	+	0024	
3. How many acres of farm/ranch land were rented or leased TO OTHERS? <i>(Include land rented for cash, for a share of crop or livestock production, or rent free.)</i>	-	0025	
		TOTAL ACRES	
4. Then the total acres operated were--- [Total 1 + 2a + 2b + 2c - 3]	=	0026	
<i>[If acres are reported in items 2a through 2c ask item 5--- otherwise skip to item 6]</i>			
		NUMBER	
5. How many landlords rented or leased acres to this operation in 2008?		0054	
<i>[If only one landlord, ask, otherwise skip to Item 5c.]</i>			
a. Is your rental agreement oral or written?	1 - oral 2 - written	0061	
b. If written, is the agreement for more than one year? <input type="checkbox"/> YES [Enter code 1] <input type="checkbox"/> NO [Enter code 3]		0062	
<i>[If more than one landlord ask, otherwise skip to Item 6.]</i>			
c. Are the majority of your agreements oral or written?	1 - oral 2 - written	0063	
		PERCENT	
d. What share of rental (acreage) is accounted for by written agreements?		0064	
<i>[If acres are reported in item 3, ask item 6--- else skip to item 7]</i>			
		ACRES	
6. How many acres were rented or leased to relatives?		0055	
7. How many acres did this operation use for pasturing or grazing of livestock on a per head or animal unit month (AUM) basis? <i>(Include Federal, State, railroad, Public School District, Indian Reservation, and private land.)</i>		0027	

SECTION A continued on next page.

8. Of the total acres in this operation (item 4), how many were---

ACRES

a. rented from relatives?	0056
b. considered cropland? (Include land in government programs, and land planted to hay. Exclude wild hay and CRP acres planted to trees).	0030
c. covered under a Federal crop insurance policy?	0039
d. enrolled in the Conservation Reserve Program (CRP)?	0060
e. enrolled in the Conservation Reserve Enhancement Program (CREP)?	0065
f. enrolled in the Wetland Reserve Program (WRP)?	0066
g. used to raise certified organic crops?	0041
h. owned and acquired by inheritance or a gift?	0067
i. owned and acquired by a purchase from a relative?	0068
j. owned and acquired by a purchase from a non-relative?	0069

9. What was the total acreage of fields subject to conservation treatments under: ---

ACRES

a. an Environmental Quality Incentive Program (EQIP) contract?	0071
b. a Conservation Security Program (CSP) contract?	0072
<i>(Include 1) acreage of fields/tracts where practices are applied (such as reduced tillage, terraces, and grassed waterways) 2) acreage of fields/tracts that are adjacent to field edge practices (such as filter strips, riparian buffers, or fences). 3) In the case of manure handling facilities or equipment, include all land on and off the farm used for spreading of manure.)</i>	

10. Did you have any acreage included in an application for a conservation program contract that was rejected at any time?

CODE

<input type="checkbox"/> YES - [Enter code 1 and continue] <input type="checkbox"/> NO - [Enter code 3 then go to item 11]	0031
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If YES, for which programs were you rejected?

CODE

a. Conservation Reserve Program (CRP) or Conservation Reserve Enhancement Program (CREP)?	YES = 1	0032
b. Wetland Reserve Program (WRP)?	YES = 1	0033
c. Environmental Quality Incentives Program (EQIP)?	YES = 1	0034
d. Conservation Security Program (CSP)?	YES = 1	0035

11. At any time during 2008 did this operation generate energy or electricity on the farm using wind or solar technology, methane digester, etc.?

YES = 1	0080
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12. Did you lease land to others who installed windmills or solar arrays?

YES = 1	0081
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SECTION A continued on next page.

RENT PAID

DOLLARS

13. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2008 by this operation? 0044

(Include rent paid in 2008 for previous years or rent paid in advance. Exclude storage bins; to be reported in SECTION F, item 20.) Exclude grazing of livestock, to be reported in Item 14 below.)

14. Did this operation use land (on a per head or AUM basis) that is administered either by:

- public or private agencies,
- industrial corporations,
- grazing associations, or
- rent from individuals on a short term grazing arrangement?

CODE

YES - [Enter code 1 and continue] NO - [Enter code 3 then go to Item 15] 0049

DOLLARS

a. In 2008, what were the total usage fees this operation paid for the use of **publicly owned land** on an AUM basis? *(Include fees paid for privately owned land administered by a public agency through exchange-of-use.)* 0045

DOLLARS

b. In 2008, how much did this operation spend on pasturing or grazing of livestock on **privately owned land** used on a fee per head (AUM) or gain basis? 0046

RENT RECEIVED

DOLLARS

15. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2008 for acres rented to others by this operation? *(Exclude grazing of livestock to be reported in SECTION E.)* 0042

16. For acres share-rented to others, what was the total value of crop or livestock shares received in 2008 by this operation? *(Include government payments received from those acres)* 0043

SECTION B ACREAGE and PRODUCTION

1. For 2008, report the acreage and quantity harvested, and amount used on this operation, on the total acres in this operation., Section A, item 4. (**Include** crops grown on a contract or custom basis. **Exclude** crops grown on land rented to others and cover crops if not harvested.)

[If share rented from others, ask--]

1 CROP	2 How many acres were harvested? ACRES	3 What was the total production? TOTAL AMOUNT	4 How much of this operation's share of the total production was (will be) used on this operation? TOTAL AMOUNT	5 How much of the production was the landlord's share of the crop? TOTAL AMOUNT
FIELD CROPS				
Corn for grain.	0105	0106 Bu.	0107 Bu.	0108 Bu.
Corn for silage or greenchop.	0109	0110 Tons	0111 Tons	0112 Tons
Cotton, all types.	0113	0114 Lbs.		0116 Lbs.
Peanuts.	0117	0118 Lbs.		0120 Lbs.
Potatoes - report sweet potatoes in all other crops.	0121	0122 Cwt.	0123 Cwt.	0124 Cwt.
Rice.	0125	0126 Cwt.		0128 Cwt.
Sorghum for grain.	0129	0130 Bu.	0131 Bu.	0132 Bu.
Sorghum for silage.	0133	0134 Tons	0135 Tons	0136 Tons
Soybeans.	0137	0138 Bu.	0139 Bu.	0140 Bu.
Tobacco, all.	0141	0142 Lbs.		0144 Lbs.
SMALL GRAINS				
Barley for grain.	0145	0146 Bu.	0147 Bu.	0148 Bu.
Oats for grain.	0149	0150 Bu.	0151 Bu.	0152 Bu.
Wheat, all types, for grain.	0153	0154 Bu.	0155 Bu.	0156 Bu.
DRY HAY CROPS				
Hay, alfalfa.	0157	0158 Tons	0159 Tons	0160 Tons
Hay, all other.	0161	0162 Tons	0163 Tons	0164 Tons
OTHER CROPS				
Canola.	0165	0166 Lbs.	0167 Lbs.	0168 Lbs.
Other oilseeds.	0169	0170 Lbs.		0172 Lbs.
Sugarcane or sugarbeets.	0173	0174 Tons	0175 Tons	0176 Tons
*Dry edible beans/peas/lentils.	0177			
*Vegetables for processing.	0178			
*All other vegetables and melons	0179			
*Fruits, nuts, and berries.	0180			
Nursery and greenhouse crops (Include Christmas trees.)	0181			
*All other crops not listed above	0182			

Starred (*) crops are addressed in Item 3.

SECTION B continued on next page.

2. What was the area grown for sale of nursery, floriculture, or greenhouse crops, including Christmas trees, ornamental plants, flowers, mushrooms, aquatic plants, sod, food crops under protection, vegetable seeds, flower seeds, or other propagative materials?

SQUARE FEET
UNDER glass or
other protection? ACRES in
the OPEN?

0191 0192

3. [Ask only if land was share rented from others.]
For acres rented to this operation on a share basis in 2008, what was the MARKET VALUE of your landlord's share of the dry beans, vegetables, fruits, nuts, nursery, greenhouse and all other crops? [Items starred(*) in Item 1 on previous page.]

DOLLARS

0183

4. [Ask only if corn, cotton, or soybeans are reported in Item 1.]
Were any of the harvested acres, (item 1, column 2), of corn, cotton or soybeans planted with Genetically Modified (GM) or otherwise enhanced seed varieties?

CODE

0200

YES – [Enter code 1 and continue] NO – [Enter code 3, then go to item 6]

How many acres were planted to--

	1	2	3	4
	GM herbicide resistant seed only varieties?	Non-GM herbicide resistant only seed varieties?	GM Bt only varieties?	Stacked gene variety? (both herbicide resistant and Bt)
YES = 1	ACRES	ACRES	ACRES	ACRES
a. Corn	0201 0202	0203	0204	0205
b. Cotton	0207 0208	0209	0210	0211
c. Soybeans	0219 0220	0221	0222	0223

6. Were biomass crops produced on this operation in 2008 for energy purposes?
(Biomass crops are crops used for energy production that include corn and soybeans and any other herbaceous and woody crops, food and feed crops, and agricultural crop wastes.)

CODE

0238

YES – [Enter code 1] NO – [Enter code 3]

7. At any time during 2008, did this operation...

a. market agricultural products directly to an ethanol plant, processor, or other energy producer to generate fuel or energy?

1256

YES – [Enter code 1] NO – [Enter code 3]

b. use ethanol co-products (such as distillers dried or wet grains) for feeding your livestock or poultry?

1258

YES – [Enter code 1] NO – [Enter code 3]

SECTION C LIVESTOCK

Please report the total numbers, including landlord's share, of livestock, poultry, and/or livestock products sold and/or removed from this operation January 1, 2008 to December 31, 2008. (Include landlord's share, any sold on the open market (non-contract), and any removed from this operation under a production or marketing contract in 2008.)

1	2	3	4
1. Did this operation have on hand or produce any [item] during 2008?	What was the total number [column 1] sold or removed in 2008?	On December 31, 2008, how many [column 1 regardless of ownership] were on hand?	On December 31, 2008, how many [column 3] were owned by this operation?
a. All cattle and calves?	0260	0261	0295
(i) Beef cows? (Include beef heifers that have calved.)	0254	0255	0256
(ii) Milk cows, both dry or in milk? (Include milk heifers that have calved.)	0257	0258	0259
(iii) Milk? (Report in cwt.)	0270		
b. All hogs and pigs?	0262	0263	0296
c. Chicken eggs? (Report in dozens)	0266		
d. Turkeys?	0268	0269	0298
e. Broilers?	0264	0265	0297
f. All other livestock and poultry? (Specify type)	0272	0273	0299

2. [If SHARE RENTS from others and has livestock, ask--] DOLLARS

What was the estimated total market value of your landlord's share of livestock production sold or removed from this operation in 2008? 0276

(Exclude shared livestock production not part of a land rental arrangement.)

OTHER OPERATIONS GROWING LIVESTOCK FOR THIS OPERATION

3. Did any OTHER operation(s) grow livestock or poultry FOR this operation under a contract arrangement in 2008 (you are the contractor)? CODE

YES – [Enter code 1 and continue] NO – [Enter code 3, then go to SECTION D]

0271

1	2	3	4	5	6	7
What livestock or poultry were being raised or fed for you?	Livestock Code Office Use Only	What was the market value of [type] on hand on contractee operations on Jan.1, 2008?	What was the estimated market value (at placement) of [type] placed under contract DURING 2008?	How much was paid to contractees for production costs, INCLUDING fees for services?	How much were your GROSS receipts from [type] sold or removed under this contract?	On Dec. 31, 2008 what was the market value of unsold [type] remaining under contract?
[List type below.]		DOLLARS	DOLLARS	DOLLARS	DOLLARS	DOLLARS
	0277	0278	0279	0280	0281	0282
	0283	0284	0285	0286	0287	0288
	0289	0290	0291	0292	0293	0294

SECTION D COMMODITY MARKETING and INCOME

MARKETING CONTRACTS

1. During 2008, did this operation have **MARKETING CONTRACTS** for any commodities it produced? (A marketing contract is a written or oral agreement reached before harvest of a crop or before completion of a livestock production stage, setting a price or pricing formula.) (**Exclude** money received from contractors as reimbursement for expenses; report these in **SECTION F**. Also **exclude** landlord shares; report these in **SECTION B**, items 1 & 3, and **SECTION C**, item 2.)

YES - [Enter code 1 and continue]

NO - [Enter code 3 then go to item 3]

CODE

0300

UNIT CODES for COLUMN 4			
1 POUND	5 BIN	9 DOZEN	20 BARREL
2 CWT	6 BOX	10 FLAT	21 KILOGRAM
3 TON	7 BALE	11 HEAD/BIRDS	22 ACRE
4 BUSHELS	8 CARTON	13 PLANT/POT	39 ANIMAL SPACE
			40 KILOGRAM

2. (If Yes) Report the commodities sold in 2008 with marketing contract(s). List the quantities marketed and the final price received. (**Exclude** marketing charges (reported on page 11) and money received for any reimbursements for expenses. Expense reimbursements should be reported in Section F.)

1 What commodities did this operation have MARKETING contracts for in 2008? [Write in commodities]	2 See commodity codes in respondent booklet Office use only CODE	3 What quantity of this commodity was marketed through this contract? (<u>Exclude</u> landlord's share) QUANTITY	4 Use unit codes above CODE	5 What was (will be) the FINAL PRICE RECEIVED per [column 4] unit by this operation for this commodity marketed under this contract? (<u>Exclude</u> marketing charges) DOLLARS & CENTS	6 What was the total dollar amount received in 2008 from this contract? ^{1/} (<u>Exclude</u> marketing charges) TOTAL DOLLARS
	0301	0304	0305	0306 . ____	0307
	0316	0319	0320	0321 . ____	0322
	0331	0334	0335	0336 . ____	0337
	0346	0349	0350	0351 . ____	0352
	0361	0364	0365	0366 . ____	0367
	0376	0379	0380	0381 . ____	0382

^{1/} Income received for commodities marketed under contract in previous years should be recorded in item 8a(i) on page 12.

SECTION D continued on next page.

CASH or OPEN MARKET SALES

Exclude from Item 5---
 ▶ Marketing Contract sales (report in item 2)
 ▶ Production Contract removals (report in item 4)
 ▶ The landlord shares should be reported in Section B, Items 1 and 3, Section C, Item 2

5. After subtracting marketing expenses, what was the total dollar amount received for CASH or OPEN MARKET sales in 2008 of each of the following crop and/or livestock commodities produced in 2008 and earlier years? (**Exclude** marketing contract sales, production contract removals, CCC sales, landlord's share of market value.)

	DOLLARS
a. Corn, rice, sorghum, soybeans, barley, oats, wheat? (Include silage, exclude sweet corn)	0501
b. Other grains and oilseeds, dry beans, and dry peas? (flaxseed, other grain silage and forage, other grains and oilseeds, popcorn, sunflowers, etc.)	0502
c. Tobacco, cotton, and cottonseed?	0503
d. Vegetables, melons, potatoes and sweet potatoes? (beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.)	0504
e. Fruit, tree nuts and berries? (almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.)	0505
f. Nursery, greenhouse, cut Christmas trees, floriculture and sod? (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc.)	0506
g. Other crops and hay, short rotation woody crops? (grass seed, hay and grass silage, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.)	0507
h. Hogs and pigs? (Exclude breeding stock)	0508
i. Hog breeding stock?	0509
(i) Recognized gain/loss on sales of breeding hogs reported in item 5i above? (can be negative (-) if losses were incurred.)	0533
j. Milk and other dairy products from cows? (before deduction of any hauling fees)	0510
k. Cattle and calves? (fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc., exclude breeding stock.)	0511
l. Cattle breeding stock?	0512
(i) Recognized gain/loss on sales of breeding cattle reported in 5i above? (can be negative (-) if losses were incurred.)	0535
m. Broilers?	0513
n. Eggs?	0514
o. Turkeys?	0515
p. Other poultry? (other chickens, ducks, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.)	0516
q. Other animals and other animal products: (sheep, goats, and their animal products (wool, mohair, goat milk, and cheese); horses, ponies, mules, burros, and donkeys; aquaculture; bees and honey; semen and embryo sales).	0517

DOLLARS

6. What was the total amount received from straw and other crop residue sales?

0527

7. **MARKETING CHARGES:** In 2008, how much was spent by this operation (operators, partners, landlords, and contractors) for marketing and storage expenses incurred by this operation(s)? (**Include** check-off, commissions, storage, inspection, ginning, etc. **Include** marketing expenses for contract sales.)

OPERATOR(S) and PARTNER(S)	LANDLORD(S)	CONTRACTOR(S)
DOLLARS	DOLLARS	DOLLARS
0868	0869	0870

SECTION D continued on the next page.

8. **ACCOUNTS RECEIVABLE/DEFERRED PAYMENTS:** For each item below, report income received or the amount owed to the operation on the dates specified (*Include cash sales, marketing contract sales, and production contract removals*).

ENUMERATOR NOTE: Crops in storage and not yet sold should be reported in Section G, Item 5a.

DOLLARS

0885
0875

- a. On January 1, 2008, what was the total dollar amount **owed** to this operation for all commodities produced and sold (cash or contract) **before** January 1, 2008?
- (i) How much did this operation receive from item 8a during 2008?

DOLLARS

0886

- b. What was the total dollar amount owed to this operation on December 31, 2008 for all commodities produced, sold (cash or contract), delivered, or removed under contract in 2008 and earlier years?

MARKETING EXPENSE WORKSHEET

COMMODITY	EXPENSE NAME	FEE PER UNIT	UNIT	NUMBER OF UNITS	TOTAL MARKETING EXPENSE

SECTION E OTHER FARM RELATED INCOME

1. **CCC Loans---** (*Include regular and reserve loans, even if redeemed or forfeited.*) DOLLARS

a. In 2008, how much was received for all commodities placed under CCC loans? (*Include Austrian winter peas, barley, canola, rapeseed, corn, cotton, crambe, dry edible peas, flaxseed, honey, lentils, mohair, mustard seed, oats, peanuts, rice, safflower, sesame seed, small chickpeas, sorghum, soybeans, sunflower seed, and wheat.*)

	0518
b. What was the amount spent to repay all CCC loans during 2008?	0519

[ENUMERATOR NOTE: *If any of the crops redeemed from the CCC were sold in 2008, verify that these sales are recorded in Marketing Contracts (SECTION D, Item 2) or Cash Sales SECTION D, Item 5). If the redeemed crops were NOT sold in 2008, their value should be reported in SECTION G, Item 5a.]*

2. In 2008, did this operation receive Federal, State or Local Farm Program payments? (*Include government payments received through a cooperative and conservation cost sharing or program payments.*) CODE

YES - [Enter code 1 and continue] NO - [Enter code 3, then go to item 4]

	0563
--	------

3. What was the total dollar amount this operation received in 2008 for---

a. Direct and counter-cyclical payments? (*Include government payments received through a cooperative.*)

	DOLLARS
	0525

(i) What percent of (*item 3a*) was for direct payments?

	PERCENT
	0520
(ii) What percent of (<i>item 3a</i>) was for counter-cyclical payments?	0522

	DOLLARS
b. Loan Deficiency Payments (LDPs)? (<i>Include government payments received through a cooperative.</i>)	0528
c. Marketing Loan Gains (MLGs)? (<i>Include government payments received through a cooperative.</i>)	0531
d. Milk Income Loss Contract (MILC) payments?	0536
e. Net value of commodity certificates?	0565
f. Agriculture Disaster payments? (<i>Include all disaster assistance and market loss payments. Exclude milk income loss contract payments reported above and Federal Crop Insurance and other indemnity payments.</i>)	0537
g. Conservation Reserve Program (CRP) payments? (<i>Exclude CREP payments.</i>) (<i>Verify CRP acres are reported in Section A, item 8d.</i>)	0538
What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2008?	0532
h. Conservation Reserve Enhancement Program (CREP) payments? (<i>Verify CREP acres are reported in Section A, item 8e.</i>)	0479
What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2008?	0534
i. Wetlands Reserve Program (WRP) payments? (<i>Verify WRP acres are reported in Section A, item 8f.</i>)	0539
What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2008?	0544
What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2008?	0540
j. Environmental Quality Incentive Program (EQIP) payments? (<i>Verify EQIP acres are reported in Section A, item 9a.</i>)	0540
What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2008?	0553

SECTION E continued on the next page.

DOLLARS

k. Conservation Security Program (CSP) payments?
(Verify CSP acres are reported in Section A, item 9b.)

0566

What are the total payments received (or that will be received) over the full life of the contracts that were active at anytime during 2008?

0555

l. Any other Federal agricultural program payments?

0541

m. Tobacco buyout payments including lump sum payments?

0476

n. Any other local or State program payments?

0542

4. What is your estimate of how much the landlord(s) received in Federal, State, or Local farm program payments for the acres you rented from them?

0543

5. In 2008, what was the total income received by you (the operator) and all partners for---

DOLLARS

a. Custom work, machine hire, and other agricultural services provided for farmers and others? (Exclude if this is a separate business.)

0546

b. Grazing of livestock? (Exclude contract arrangements.)

0547

c. Recreation and agri-tourism activities such as:

DOLLARS

(i) outdoor recreation such as hunting, fishing, and horseback riding?

0465

(ii) hospitality services, overnight guests, and ranch stays?

0466

(iii) guided farm, ranch, and winery tours; entertainment services such as harvest festivals, on-farm rodeos, and petting zoos; or other recreation or agri-tourism activities?

0467

d. Sales of all forest products? (Include Firewood, timber, etc. Exclude maple syrup and Christmas trees.)

0549

e. Sales of farm machinery and vehicles? (farm share only)

0550

f. Proceeds from sales of farmland and other farm real estate for this operation only?

0558

(i) Recognized gain/loss on sales of farmland and other farm real estate reported above (in 5f)?

0559

(ii) Were the sales of any farmland or other farm real estate made to---

1 - a non-relative
2 - a relative
3 - both non-relatives and relatives

CODE

0470

DOLLARS

g. Federal crop and livestock insurance payments?

0552

h. Other insurance indemnity payments?

0551

i. Cooperative patronage dividends and refunds?

0554

j. Sales of goods produced (e.g. jams, jellies, other prepared items, etc.) from your farm commodities? (Exclude if this is a separate business.)

0530

k. All other farm related sources of income? [This may be a negative (-) number for hedging losses.] (Show OTHER FARM INCOME in Respondent Booklet.)

0556

SECTION E continued on the next page.

0047

6. Which code represents the largest portion of this operation's 2008 gross farm income? (Enter code from the table below.)

Include:

- Sales of all crops, livestock, poultry and livestock products sold in 2008.
- The VALUE OF PRODUCT REMOVED for all crops, livestock, and poultry produced under contract in 2008.
- Sales of miscellaneous agricultural products in 2008.
- All government agricultural payments received in 2008.
- Landlord's share of government payments.

Farm Type	Code	Farm Type	Code
Grains, oilseeds, dry beans, and dry peas (corn, flaxseed, grain, silage and forage, grains and oilseeds for seeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, etc.).	01	Hogs and pigs	09
Tobacco	02	Milk and other dairy products from cows	10
Cotton and cottonseed	03	Cattle and calves (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.).	11
Vegetables, melons, potatoes and sweet potatoes, (beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.).	04	Sheep, goats, and their products (wool, mohair, milk and cheese).	12
Fruit, tree nuts and berries (almonds, blueberries, cherries, cranberries, grapes, apples, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.).	05	Equine (horses, ponies, mules, burros and donkeys).	13
Nursery, greenhouse, and floriculture (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.).	06	Poultry and eggs (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.).	14
Cut Christmas trees and short rotation woody crops	07	Aquaculture (catfish, trout, other finfish, shellfish, etc.).	15
Other crops and hay (grass seed, hay and grass silage straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, etc.).	08	Other animals and other animal products (bees, honey, rabbits, fur-bearing animals, semen, manure, other animal specialties, etc.).	16

SECTION F OPERATING and CAPITAL EXPENDITURES

In 2008, how much was spent for (item) by [column]---

Include only expenses related to this operation.
Exclude expenses NOT related to this farm/ranch;
 expenses of performing custom work FOR others
 if this is a separate business; expenses on land rented
 to others.

OPERATING EXPENSES

1. Seeds, sets, plants, seed cleaning treatments, transplants, trees and nursery stock?
*(Include technology or other fees, seed treatments, and seed cleaning cost.
 Exclude items purchased for resale without additional growth.)*
2. Fertilizer, lime and soil conditioners?
(Include cost of custom application and organic materials.)
3. Agricultural chemicals for crops, livestock, poultry, and general farm use?
(Include biological pest controls and custom application costs.)
 - a. How much of this (item 3) was for custom application only?
4. Livestock purchases of--
 - a. Breeding stock for beef cattle, dairy cattle, hogs and sheep?
 - b. Other cattle, calves, hogs and pigs?
[Report other sheep in item 4d.]
 - c. Chickens and turkeys?
[Report ducks and game birds in item 4d.]
 - d. Other livestock and poultry, including other sheep and lambs, bees, brooder fish, fingerlings, goats, etc.?
5. Leasing of livestock?
(Include leasing of bees for pollination.)
6. Purchased feed for livestock and poultry?
(Include grain, hay, silage, mixed feeds, concentrates, etc.)
7. Bedding and litter for livestock?
8. Medical supplies, veterinary and custom services for livestock? (**Exclude** manure disposal).....
(Include artificial insemination (AI), branding, breeding fees, caponizing, castrating, custom feed processing, hormone injections, performance testing, pregnancy testing, seining, sheep shearing, etc.)
9. Purchases for the farm business of--
 - a. Diesel fuel? (**Include** biodiesel.)
 - b. Gasoline and gasohol (**Include** ethanol blends)?
 - c. Natural gas?
 - d. LP gas (propane, butane)?
 - e. Oils and lubricants? (**Include** grease, hydraulic fluids, motor oils, transmission fluids, etc.)
 - f. All other fuel?
(Include coal, fuel oil, kerosene, wood, etc.)

1 OPERATOR(S) & PARTNER(S) DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
0600	0601	0602
DOLLARS	DOLLARS	DOLLARS
0606	0607	0608
0612	0613	0614
DOLLARS	DOLLARS	DOLLARS
0618	0619	0620
DOLLARS	DOLLARS	DOLLARS
0621	0622	0623
0624	0625	0626
0627	0628	0629
0630	0631	0632
0633	0634	0635
0636	0637	0638
0639	0640	0641
0642	0643	0644
DOLLARS	DOLLARS	DOLLARS
0645	0646	0647
0648	0649	0650
0651	0652	0653
0654	0655	0656
0657	0658	0659
0660	0661	0662

SECTION F continued on next page.

In 2008, how much was spent for (item) by [column]---

	1 OPERATOR(S) & PARTNER(S) DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
10. Electricity for the farm business?	0675	0676	0677
11. Purchased water for irrigation from off-farm suppliers? (<i>Include irrigation assessments and fees.</i>)	0696	0697	0698
12. All other utilities? – such as the farm share of telephone service, water purchased other than for irrigation, Internet access, etc.	0872	0873	0874
13. Farm supplies, marketing containers, hand tools and farm shop power equipment?	0702	0703	0704
<i>(Include expenses for temporary fencing. Exclude expenses for bedding/litter and permanent fencing.)</i>			
14. Repairs, parts and accessories for motor vehicles, machinery and farm equipment?	0708	0709	0710
<i>(Include drying equipment, frost protection, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders. Exclude irrigation equipment and pump repairs.)</i>			
	DOLLARS	DOLLARS	DOLLARS
15. Maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements?	0714	0715	0716
<i>(Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, silos, wells, irrigation equipment and pump repairs and facilities. Exclude any new construction or remodeling.)</i>			
	DOLLARS		
16. Maintenance and repair of the operator's house if it was owned by the operation?	0726		
<i>("Owned by the operation" means the house is-- – recorded as an asset in farm record books, or – used as security or collateral for a farm loan, or – deeded as part of the farm.)</i>			
	DOLLARS	DOLLARS	DOLLARS
17. Insurance for the farm business?	0729	0730	0731
<i>(Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. Include insurance on operator's dwelling, if owned by the operation. Exclude health insurance (reported in SECTION F, Item 25 or SECTION J, Item 18 and other payroll insurance items.)</i>			
	DOLLARS	DOLLARS	DOLLARS
a. How much of this item (item 17) was for Federal crop insurance?	0732	0733	0734
18. Interest and fees paid on---	DOLLARS	DOLLARS	
a. Debts secured by real estate?	0738	0739	
<i>(Include interest paid on the operator's dwelling, if owned by the operation.)</i>			
b. Debts not secured by real estate?	0741	0742	
<i>(Include service fees on CCC loan redemptions.)</i>			
19. Property taxes paid on---			
a. Real estate? (<i>Include real estate taxes on operator dwelling, if owned by the operation.</i>)	0744	0745	0746
b. Livestock, machinery, and other farm production items?	0747	0748	0749

SECTION F continued on next page.

In 2008, how much was spent for (item) by [column]---

1 OPERATOR(S) & PARTNER(S) DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
---	---------------------------------	-----------------------------------

20. Renting or leasing of tractors, vehicles, equipment or storage structures? (**Include** farm machinery, cars, trucks, irrigation equipment and other equipment. **Exclude** custom hire.)

0750	0751
0753	0754

21. Vehicle registration and licensing fees?

22. Depreciation expense claimed by this operation in 2008 for all capital assets? (If partnership, include amounts claimed by all partners in this operation. **Estimate from 2007 if necessary.**)

0756
0757

a. How much of this depreciation expense (item 22) was claimed for breeding livestock?

23. CASH WAGES paid to hired farm and ranch labor? (**Include** cash wages, incentives and bonuses, payments to corporate officers and paid family members. **Exclude** wages paid for custom and contract work, wages paid for housework, Social Security on the owner-operator, withdrawals for living expenses, employer's share of Social Security and unemployment taxes, health and life insurance; pensions or retirement plans and worker's compensation.)

0758	0759	0760
------	------	------

24. Of item 23, how much was paid to--
(Total 24a + 24b + 24c + 24d + 24e must equal item 23)

DOLLARS	DOLLARS	DOLLARS
0764	0765	0766
0767	0768	0769
0574	0575	0576
0770	0771	0772
0773	0774	0775

a. You (the principal operator)?

b. Your (the principal operator's) spouse? (Even if your spouse is an operator, **include** his/her wages here.)

c. Other members of your (the operator's) household? (Even if your other household members are operators, **include** their wages here.)

d. Other operators (outside the operator's household)? (Those persons responsible for the day-to-day management decisions for this operation.)

e. All other paid farm and ranch labor?

25. Payroll taxes and benefits for labor?

(**Include** employer's share of Social Security and unemployment taxes, health insurance, pension or retirement plans, Workers Compensation, etc. Also **include** any amounts the farm paid for farm workers that are part of your (the operator's) household.)

DOLLARS	DOLLARS	DOLLARS
0776	0777	0778

a. How much of this (item 25) did the farm operation pay for insurance (medical, dental, long term) for you (the operator) and your household? (**Include** any amounts contributed for operators and family members.)

DOLLARS
0599

26. Contract labor? (**Include** expenses for labor, such as harvesting of fruit, vegetables, berries, etc. performed on a contract basis by a contractor, crew leader, cooperative, etc. **Exclude** contract work for building construction, repairs, or farm improvements, and payments to other operations that fed/raised livestock under contract FOR this operation.)

0782	0783	0784
------	------	------

27. Custom work such as---

(Custom work is work performed by machines and labor hired as a unit.)

a. Hauling—Include all custom grain, livestock, milk, manure, and other custom hauling?

DOLLARS	DOLLARS	DOLLARS
0788	0789	0790

b. All other custom work done on this operation including machine hire, and rental of machinery and equipment? (Report custom livestock services in item 8.)

0791	0792	0793
------	------	------

SECTION F continued on next page.

In 2008, how much was spent for (item) by [column]---

1 OPERATOR(S) & PARTNER(S) DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
---	---------------------------------	-----------------------------------

28. For workers who were members of your (the operator's) household, what was the cash value of any commodities provided to them as PAYMENT for farm work?
 [Example: a percentage of crops, calves, etc., exclude operator payments or draws.]

0797

29. For workers who were NOT household members---

What was the cash value of all commodities, feed, fuel, housing, meals, other food, utilities, vehicles for personal use, and any other non-cash PAYMENT for farm work?.....

DOLLARS 0798

(Include meat, poultry, other livestock and livestock products, berries, firewood, fruits, and vegetables, etc. Exclude home gardens, unless expenses were recorded previously. Also, exclude partner payments or draws.)

30. What was the market value of commodities produced and used on this operation for home consumption?

DOLLARS 0799

(Exclude any commodities provided as payment to household members for farm work reported in item 28.)

a. What percent of (item 30) was for livestock and livestock products?

PERCENT 0800

31. Fees paid to purchase professional or farm management services such as record keeping, tax preparation, or planning?

DOLLARS 0801

a. What percent of (item 31) was for farm management or planning?

PERCENT 0858

b. What percent of (item 31) was for conservation practices? . . .

0814

Show the respondent the list of General Business Expenses in the Respondent Booklet.

32. General Business Expenses?

DOLLARS	DOLLARS	DOLLARS
0804	0805	0806

CAPITAL EXPENSES

33. Improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc?

DOLLARS	DOLLARS	DOLLARS
0807	0808	0809

(Exclude moveable equipment.)

34. New construction and remodeling of dwellings (excluding the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.? (Exclude repairs and maintenance.)

DOLLARS	DOLLARS	DOLLARS
0810	0811	0812

35. New construction or remodeling of the operator's dwelling, if owned by the operation?

DOLLARS 0813

Report the TOTAL NET COST (after deducting the value of trade-ins, rebates and discounts) of the following items purchased for the farm/ranch in 2008.

36. Cars – Include new or used. DOLLARS
0816

a. What percent of (item 36) was the farm's share? PERCENT
0817

37. Trucks – Include new or used trucks, pickups, sport utility vehicles, vans, campers and buses. DOLLARS
0818

a. What percent of (item 37) was the farm's share? PERCENT
0819

38. Tractors – Include new or used. DOLLARS
0820

39. Self-propelled equipment including implements and self-propelled equipment for livestock, dairy, or poultry production. 0821

40. Other farm machinery and non-self propelled farm equipment and pumps and capital equipment for livestock, dairy and poultry (Include farm share only) 0822

41. Office equipment, furniture, and computers that were placed on a depreciation schedule. 0823

42. Purchase of farmland and other farm real estate for expanding this operation. 0803

a. Of the total amount spent on acres purchased in 2008, what amount was DOLLARS

(i) Paid for by cash? 0971

(ii) Debt financed? 0972

(iii) Paid for in some other way? 0973

43. All other capital expenditures DOLLARS
(Include all other capital expenditures which were placed on a depreciation schedule.) 0824

Specify: _____

	OPERATOR(S) & PARTNER(S)	LANDLORD(S)	CONTRACTOR(S)
	DOLLARS	DOLLARS	DOLLARS
44. What other expenses did this operation have in 2008 that I have not recorded? [List each expense item and amount separately below].	0825	0826	0827

SECTION G FARM ASSETS

1. In order to estimate the financial position of farms correctly we need to obtain the MARKET VALUE of the following assets OWNED by this operation on December 31, 2008: *(Include owned assets on rented land.)*

DOLLARS

0850

a. Farm operator's dwelling, if owned by the operation *(Owned by the operation means the house is recorded as an asset in farm record books, or used as security or collateral for a farm loan, or deeded as part of the farm).*

(i) Was the operator's dwelling located in a town or city or on a suburban lot?

CODE

0396

YES [Enter code 1]

NO [Enter code 3]

DOLLARS

0851

b. All other dwellings

0852

c. All other farm buildings and structures

(Include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.)

0853

d. Orchard trees and vines, and trees grown for woody crops

0854

e. Land *(Include land rented to others. Exclude houses, buildings, orchard trees and vines, and trees grown for woody crops.)*

0855

2. What is the estimated market value of the land and buildings on the acres rented or leased FROM OTHERS on December 31, 2008?

(Reported in SECTION A, items 2a, 2b, and 2c.)

a. What is the estimated market value of the land and buildings on the acres rented or leased FROM RELATIVES on December 31, 2008?

0856

3. What is the estimated market value of the land and buildings on the acres rented or leased TO OTHERS on December 31, 2008?

(Reported in SECTION A, item 3.)

0857

4. What is your estimate of the current fair market value of this entire farm business if sold as a complete unit to be used for any purpose?

0815

For each item below, report the market value(s) of the assets owned by the operation on the dates specified.

	Beginning of year	End of year
	JAN. 1, 2008? DOLLARS	DEC. 31, 2008? DOLLARS
5. What was the ESTIMATED MARKET VALUE for the farm share of---		
a. Crops owned and stored on or off this operation on--- <i>(Include crops stored at co-op or gin warehouse, specialty crops, fruit storage, hay silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.)</i>	0888	0889
b. Breeding livestock owned by and located on or off this operation on--- <i>(Exclude livestock being produced under contract on another operation.)</i>	0863	0864
c. Non-breeding livestock owned by and located on or off this operation on--- <i>(Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc. Exclude livestock being produced under contract on another operation.)</i>	0876	0877
d. Production inputs owned by this operation such as feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies, etc. on---	0878	0879
e. Production inputs already used for cover crops or crops not yet harvested, (also known as sunk costs) on---	0880	0881
f. Trucks and cars owned by the operation on--- <i>(farm share only)</i>		0882
g. Tractors, machinery, tools, equipment and implements owned by the operation on---		0883
h. Stocks in farm cooperatives and the Farm Credit System on---		0884

LIQUID ASSETS - [Show OTHER FARM ASSETS & VALUE CODES in Respondent Booklet.]

END OF YEAR
VALUE CODE

6. On December 31, 2008, what was the value of all other farm assets? *(Include money owed to this operation (except money owed from commodity sales), cash certificates of deposit, savings and checking accounts, hedging account balances, government payments due, balance of land contract sales, any other farm assets not reported earlier. Exclude any personal debt owed to the operator(s)).*

0887

SECTION H FARM DEBT

1. Was debt used in funding the operation of this farm/ranch in 2008, including any loans obtained in earlier years? *(Include seasonal production and other loans taken and repaid during 2008.)*

CODE
 1080
 YES - *[Enter code 1 and continue.]* NO - *[Enter code 3 then go to SECTION I].*

2. Did you have an established line of credit with a lender during 2008?

CODE
 1081
 YES - *[Enter code 1 and continue.]* NO - *[Enter code 3 then go to item 4].*

3. In 2008, how much did you borrow against the established line of credit?

CODE
 1082
 DOLLARS
 0890

1 - Borrowed full amount
 2 - Borrowed MORE by extending previous limit
 3 - Borrowed LESS than full amount available
 4 - Did not borrow against line of credit in 2008

4. What was the total amount of all farm business loans taken out and repaid in 2008? *(Include seasonal production and other loans.)*

CODE
 1058

5. Did this operation owe money to any banks, co-ops, individuals, merchants or Federal agencies on December 31, 2008? *(Include money owed against your line of credit. Exclude CCC loans.)*

CODE
 1058
 YES - *[Enter code 1 and continue]* NO - *[Enter code 3, then go to SECTION I]*

6. To estimate the financial position of farms correctly, their ability to service debt and to categorize debt by types, we need to list loans this operation had on December 31, 2008, including any line of credit. *(Include farm/ranch loans, and debt on the operator's house if owned by the operation. Exclude any loans for non-farm purposes that are secured by assets of the farm/ranch reported in SECTION J.)*

1 Who was the lender? <small>[Show lender codes in the Respondent Booklet.]</small>	2 What was the balance owed on Dec. 31, 2008 including outstanding principal plus unpaid interest?	3 What was the interest rate on 12/31/2008? <small>[Example 9% = 09.00]</small>	4 What was the type of loan? <small>[See the Respondent Booklet.]</small>	5 What year was it obtained?	6 What was the original term of the loan—	7 What percent was for operating expenses, capital expenditures, or other expenses of the farm operation?	8 What was the primary purpose of this loan? <small>[Show codes in the Respondent Booklet.]</small>	9 Was this loan? 1 – fixed rate loan If this is a variable or adjustable rate loan, how often is it repriced... 2 – monthly 3 – quarterly 4 – annually 5 – more than annually
CODE	DOLLARS	PERCENT	CODE	YEAR	NUMBER of YEARS	PERCENT	CODE	CODE
1001	1002	1003	1004	1005	1008	1006	1007	1009
1010	1011	1012	1013	1014	1017	1015	1016	1018
1019	1020	1021	1022	1023	1026	1024	1025	1027
1028	1029	1030	1031	1032	1035	1033	1034	1036
1037	1038	1039	1040	1041	1044	1042	1043	1045

[If more than 5 loans, ask item 7, otherwise skip to item 8.]

7. How many farm loans were there in addition to the five I've just recorded?

NUMBER
 1046
 DOLLARS
 1047

- a. What was the total amount of debt owed on December 31, 2008 on these additional (item 7) loans?

DOLLARS
 1057

8. How much of the total debt owed on December 31, 2008 (reported in items 6 and 7a above), was for the operator's dwelling? *(Exclude operator's dwelling if not owned by the operation.)*

OFFICE USE
0999

SECTION I FARM MANAGEMENT and USE OF TIME

1. Was more than 50% of the ownership interest in this operation held by you (*the principal operator*) and/or persons related to you by blood or marriage, including relatives not residing in your household? (*Ownership interest is defined as partners, corporate shareholders, and members of a Limited Liability Company. Ownership interest DOES NOT INCLUDE landlords, contractors, and lenders*)

YES [Enter code 1] NO [Enter code 3].

CODE
1249

2. In 2008, how many owners of this operation were there? (**Exclude** landlords, contractors, and lending institutions holding farm debt. **Include** yourself if you have an ownership interest.).

NUMBER
1246

a. What percent of the ownership interest did you (the operator) and your household hold? (**Exclude** relatives not living in your household.).

PERCENT
1248

3. Was this operation organized as a Limited Liability Company (LLC) under State law?

YES [Enter code 1] NO [Enter code 3].

CODE
1202

4. In 2008, what was this operation's legal status for tax purposes?

1 Family or Individual operation? (Exclude partnerships and corporations)
 2 A legal partnership operation? (Include family partnerships)
 3 C - Corporation?
 4 S - Corporation?
 5 Other? (such as estate or trust, prison farm, grazing association, American Indian Reservations, etc.)

CODE
1240

[ENUMERATOR NOTE: If item 4 = code 2, continue, otherwise go to item 7]

[If operation is a legal partnership]
 5. Is this partnership registered under State law?

YES – [Enter code 1 and continue] NO – [Enter code 3].

CODE
1204

6. How many partners are there in this operation?

1232

7. If the operation was a C - or S – Corporation ask, otherwise skip to Item 8.

a. How many members are on the Corporate Board?

b. How many members of the Corporate Board are operators?

NUMBER
1233

1234

8. In 2008, how many individuals were involved in the day-to-day decisions for this operation? (**Enter** the number of operators, including the operator named on the front of this form and family members **if** they are also operators. **Exclude** hired workers unless they are a hired manager. **Exclude** family members unless they make day-to-day decisions for the operation.).

1200

9. Does the principal operator have a spouse?

YES – [Enter code 1 and continue] NO – [Enter code 3 then go to item 11]

CODE
1205

10. If the principal operator has a spouse, does the principal operator's spouse make day to day decisions for this farm/ranch?

YES – [Enter code 1 and continue.] NO – [Enter code 3 and continue]
(Use operator 2 column for spouse)

CODE
1209

SECTION I continued on next page.

Please answer the following questions for up to three primary operators of this operation as of December 31, 2008.

	PRINCIPAL OPERATOR	OPERATOR 2	OPERATOR 3
	AGE	AGE	AGE
11. What was the age of operator(s) on December 31, 2008?	1242	1262	1282
	YEAR	YEAR	YEAR
12. In what year did the operator(s) begin to operate any farm operation?	1241	1261	1281
13. What was the gender of operator(s)?	1243	1263	1283
	1 Male 2 Female		
14. Were you a hired manager for this operation? (meaning you receive a wage, salary, or in-kind payment for making day-to-day management decisions for this operation.)			CODE
<input type="checkbox"/> YES – [Enter code 1] <input type="checkbox"/> NO – [Enter code 3].			0995
15. Was this farming operation part of a larger firm or corporation, such as a branch of a firm that also processes the agriculture product of the operation? (Exclude contractual arrangements with completely separate firms.)			CODE
YES = 1			1245
16. Is decision making /management for this operation shared?			CODE
YES = 1			1252
17. Aside from persons or businesses you paid for professional farm management services, did you receive non-paid advice about the management of your farm/ranch from---			CODE
a. NRCS conservation technical assistance or an NRCS technical service provider?			1253
YES = 1			1254
b. any other person or advisory group?			YES = 1
INTERNET USE			
18. Did you have Internet access?			CODE
YES = 1			1255
If the answer is YES then answer the following questions, otherwise continue with Item 19.			
a. Did you use a high-speed Internet connection?			CODE
YES = 1			1210
b. How many hours per week did you use the Internet to get farm-related news and information? (This includes weather, farm, local and other news; stock market and agricultural market information; farm input pricing and any other farm-related information.)			HOURS
			1211
c. How many hours per week did you use the Internet to conduct farm-related commerce? (This includes making purchases, making sales, banking, on-line record-keeping or accounting, operating your own web-site, working with your farm cooperative, and other farm-related activities.)			HOURS
			1212
d. How did you connect to the Internet?			CODE
Desktop personal computer?			1226
YES = 1			1235
Laptop?			1237
YES = 1			1239
Handheld device (Blackberry, etc.)?			YES = 1
Other?			YES = 1

SECTION I continued on next page.

e. Where did you connect to the Internet from?

		CODE
Farm residence or office?	YES = 1	1244
Off-farm residence or office?	YES = 1	1247
In the field?	YES = 1	1269
Public access internet site?	YES = 1	1270
Elsewhere?	YES = 1	1276

19. About how many miles was it from your home to the nearest town or city with a population of 10,000 or more?

MILES
1277

20. Where did you buy the majority of the following input items used by this operation in 2008?

ITEM	Distance from your farm (in miles)	In same county as your home or operation/farm? YES = 1	Main reason if not purchased in nearest town or city: 1 Price of the input 2 Not available 3 Quality or performance 4 Supplier services/information 5 Other support services 6 Other
a. Fuel	1278	1286	1293
b. Fertilizer and chemicals	1279	1287	1294
c. Feed and seed	1280	1288	1295
d. Machinery and implements (include repairs and supplies)	1250	1289	1296
e. Farm credit	1251	1290	1297
f. Household consumer goods (groceries, clothing, household supplies, etc.)	1284	1291	1298
g. Household durable goods (cars, trucks, appliances, furniture, etc.)	1285	1292	1299

SECTION I continued on next page.

MANAGEMENT PRACTICES

21. Next, I have some questions about your marketing practices. Are you currently using...

	CODE
a. direct sales to consumers?.....	YES = 1 1151
b. sales to retail outlets?.....	YES = 1 1152
c. advisory services?.....	YES = 1 1153
d. options?.....	YES = 1 1154
e. futures?.....	YES = 1 1155
f. on-farm storage?.....	YES = 1 1156
g. contract shipping (<i>hiring the hauling of your products</i>)?.....	YES = 1 1157
h. collaborative marketing or networking to sell commodities?.....	YES = 1 1158
i. farmer owned co-ops?.....	YES = 1 1159

ENUMERATOR NOTE: [If 21(a) = 1 or 21(b) = 1 continue, otherwise go to Item 29]

22. In 2008, did you sell products originating from:

	CODE
a. crop production other than nursery or floriculture products?.....	YES = 1 1160
(i) did you have these products processed prior to sale?.....	YES = 1 1161
b. nursery and floriculture production?	YES = 1 1162
c. livestock production?	YES = 1 1163
(i) did you have these products processed prior to sale?.....	YES = 1 1164
(ii) if meat products were sold, did you sell by "cut" of meat?.....	YES = 1 1165
(iii) if meat products were sold, did you sell by "fraction of the animal"?.....	YES = 1 1166
d. poultry production?	YES = 1 1167
(i) did you have the birds processed prior to sale?.....	YES = 1 1168
e. other animal production?	YES = 1 1169

SECTION I continued on next page.

23. Did you use any of the following outlets to market these products (Item 22):

		CODE
a.	roadside stand or on-farm facility (exclude on-farm store)?	YES = 1 1171
b.	on-farm store?	YES = 1 1172
c.	farmer's market?	YES = 1 1173
(i) If product was sold through a farmer's market, what was the distance to the market where the majority of the product was sold?		MILES 1174

		CODE
d.	Community Supported Agricultural (CSA) buying club?	YES = 1 1175

		PERCENT
(i)	If product was sold through a CSA buying club, what percent of the households/families participating in the club reside in the same county as your farm?	1176

e.	regional distributor?	YES = 1 1177
f.	State branding program?	YES = 1 1178
g.	direct sales to local grocery stores, restaurants, or other retailers?	YES = 1 1179

		PERCENT
24.	If product was sold through any of the marketing outlets in Item 23, what percent share of total farm sales did these outlets represent in 2008?	1180

		CODE
25.	If you sold livestock, poultry, or other animal products (slaughtered animals, milk, cheese, etc.) through any of the above marketing outlets, were facilities available locally (within 50 miles) for processing?	YES = 1 1181

26.	Did you collaborate with other farmers to market these products?	YES = 1 1182
-----	--	--------------

27.	Was your product sold as a farm or regional brand?	YES = 1 1183
-----	--	--------------

28.	Did you use the Internet or mail order to market any of these products?	YES = 1 1184
-----	---	--------------

		CODE
29.	Has this operation written any forward pricing contracts for 2009 crop production?	YES = 1 1186

		CODE
30. Next, I have some questions about your Input Acquisition and Management practices. Are you currently...		
a.	locking in the price of inputs (<i>forward purchases</i>)?	YES = 1 1187
b.	using farm management or other services for advice on input sources/prices?	YES = 1 1188
c.	shopping for best price from multiple suppliers?	YES = 1 1189
d.	negotiating price discounts if available?	YES = 1 1190
e.	participating in a buying club, CSA, alliance, etc. to purchase inputs?	YES = 1 1191

SECTION I continued on next page.

ENUMERATOR NOTE: If land is rented from others as reported in SECTION A, Item 2, ask, otherwise skip to Item 32.

31. Did your landlord(s) participate in management decisions regarding land use and/or crop/livestock production? 1192

- YES [Enter code 1 and continue] NO [Enter code 3 and skip to Item 32]

a. Did your landlord help select fertilizer and chemicals?..... YES = 1	1193
b. Did your landlord help make cultivation practice decisions?..... YES = 1	1194
c. Did your landlord help select crop varieties or livestock breeds?..... YES = 1	1195
d. Did your landlord help make government program participation decisions?..... YES = 1	1196
e. Did your landlord help make harvesting decisions?..... YES = 1	1197

32. Next, in order to estimate the returns farm households receive for their labor correctly, we need to obtain time allocations. We know there are 168 total hours in a week (7 days with 24 hours in a day) that you allocate to various activities. On average, for each of the three month periods DURING 2008, about how many hours per week did---

- a. You (the principal operator) do----
- (i) work for this farm/ranch without paying yourself a wage or salary?
 - (ii) work for this farm/ranch for a wage or salary?
 - (iii) non-farm work off this farm/ranch for compensation? (Exclude commuting time.)
 - (iv) work on another farm/ranch? (Exclude commuting time.)
 - (v) other?
- TOTAL

	1	2	3	4
	Jan-Mar Hrs./week	April-June Hrs./week	July-Sept Hrs./week	Oct-Dec Hrs./week
(i)	0480	0481	0482	0483
(ii)	0484	0485	0486	0487
(iii)	0488	0489	0490	0491
(iv)	1091	1092	1093	1094
(v)	0492	0493	0494	0495
TOTAL	168	168	168	168

- b. Your spouse (the principal operator's) do ----
- (i) work for this farm/ranch, without being paid a wage or salary?
 - (ii) work for this farm/ranch for a wage or salary?
 - (iii) non-farm work off this farm/ranch for compensation? (Exclude commuting time.)
 - (iv) work on another farm/ranch? (Exclude commuting time.)
 - (v) other?
- TOTAL

	1	2	3	4
(i)	0580	0581	0582	0583
(ii)	0584	0585	0586	0587
(iii)	0588	0589	0590	0591
(iv)	1095	1096	1097	1098
(v)	0592	0593	0594	0595
TOTAL	168	168	168	168

SECTION I continued on next page.

33. On average, for each of the three month periods during 2008, how many paid and unpaid hours (work and management time) per week did -- (example: if the operation had 4 paid workers who averaged 40 hours per week during January - March then report 160):

1	2	3	4
Jan-Mar	April-June	July-Sept	Oct-Dec
Hours/week	Hours/week	Hours/week	Hours/week
1061	1062	1063	1064
1065	1066	1067	1068
0840	0841	0842	0843
0859	0860	0861	0862

- a. Other operators (*Excluding principal operators and their spouses*) work for this farm/ranch, without receiving a wage or salary.
- b. Other operators (*Excluding principal operators and their spouses*) work for this farm/ranch, for a wage or salary.
- c. Unpaid workers (*such as non operator partners, family members, etc.*) work for this farm/ranch.
- d. Paid workers work for this farm/ranch (*Exclude custom hire and contract labor.*).

34. Report the average number of workers for each of the three-month periods (*Exclude custom hire and contract labor*) (example: if the operation had 4 paid workers who averaged 40 hours per week during January-March then report 4):

1	2	3	4
Jan-Mar	April-June	July-Sept	Oct-Dec
NUMBER	NUMBER	NUMBER	NUMBER
1083	1084	1085	1086
1087	1088	1089	1090

- a. Average number of unpaid workers.
- b. Average number of paid workers (*Exclude principal operator if you did not pay yourself a salary.*).

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SECTION J FARM HOUSEHOLD

1. Was the principal operator's spouse listed as OPERATOR 2 in SECTION I, item 11?

CODE

1203

YES – [Enter code 1 then go to item 2] NO – [Enter code 3 and continue with item a]

AGE

1206

a. If NO, and the operator has a spouse, what was the age of the principal operator's spouse on December 31, 2008?

[ENUMERATOR NOTE: If the principal operator has a spouse, (SECTION I, Item 9), please answer for both the principal operator and his/her spouse.]

2. Is the (principal operator and/or principal operator's spouse) of Spanish, Hispanic, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?

OPERATOR

SPOUSE

1219

1220

YES – [Enter code 1] NO - [Enter code 3.]

ENTER CODE 1 FOR ALL THAT APPLY

3. Which of these do you and your spouse (the principal operator and principal operator's spouse) consider yourself? Are you---

- American Indian or Alaska Native? (Specify tribe _____)
- Asian?
- Black or African American?
- Native Hawaiian or Other Pacific Islander?
- White?

OPERATOR

SPOUSE

1213

1214

1215

1216

1217

1218

1221

1222

1223

1224

4. What is the highest level of formal education achieved by the principal operator and the principal operator's spouse?

- 1 Less than high school diploma
- 2 High school
- 3 Some college (Include associates degree)
- 4 4 year college graduate and beyond

OPERATOR

SPOUSE

1257

1260

5. In 2008, what was the primary occupation of the principal operator and the principal operator's spouse?

- 1 Farm or ranch work
- 2 Work other than farming or ranching
- 3 Currently not in the paid workforce

OPERATOR

SPOUSE

1207

1208

6. Regarding retirement from farming, do you (the principal operator) consider yourself to be retired now?

CODE

1259

YES – [Enter code 1] NO – [Enter code 3]

NUMBER

1227

7. How many people lived in your (*the principal operator's*) household on December 31, 2008?

8. For the people who lived in your (*the principal operator's*) household on December 31, 2008 how many were...

In each age category?	NUMBER	Were covered by any health insurance for any part of year?	NUMBER
a. younger than 6 years old?	1228		1126
b. from 6 through 17 years old?	1229		1127
c. from 18 through 64 years old?	1230		1128
d. 65 years or older?	1231		1129
e. Total persons in household. (Should equal the total number of persons in the household reported in Item 7.)	=		

9. In 2008, how many of these persons had health insurance that was provided through:

	Household Members Under 65 Years of Age	Household Members 65 Years and Over
a. an employer from the operator's off-farm work?	1264	1271
b. an employer from the spouse's off-farm work?	1265	1272
c. this farming operation?	1266	1273
d. private health insurance? (<i>fully purchased by the household.</i>)	1267	1274
e. Medicare, Medicaid, or other public insurance?	1268	1275

[ENUMERATOR NOTE: If SECTION I, Item 1 is 3 (less than 51% interest held by operator and relatives), then go to CONCLUSION.]

10. Did you live on or adjacent to any of your farm/ranch land?

CODE

1238

YES - [Enter code 1.]

NO - [Enter code 3.]

[ENUMERATOR NOTE: If principal operator and/or principal operator's spouse worked off the farm and reported hours of non-farm work in Section I—item 32aⁱⁱⁱ or Section I—item 32bⁱⁱⁱ, ask, otherwise go to item 12.]

11. How many miles is it one way from your home to your and/or your spouse's off-farm job?
(Enter zero for home based jobs such as truck driver, salesperson, enumerator, etc.)

OPERATOR
MILES

SPOUSE
MILES

0941

0942

SECTION J continued on next page.

NUMBER

12. In 2008, how many household(s) besides the principal operator's shared in the net income of the business, either by receiving a share of profits/losses or, if incorporated, receiving corporate dividends?

0976

[ENUMERATOR NOTE *If Item 12 is greater than 0, ask, otherwise go to Item 14*]

PERCENT

13. For all operations except a C-Corporation, what percent of the net income were you (the operator) and your household entitled to receive? (*If your operation is an LLC that elected to report income as a pass-through, consider this as income.*)

0974

14. [Show value codes in respondent booklet.] **Answer this question ONLY if the operation is a C-Corporation or an LLC that elected to file as a C-Corporation.** Which value code represents the corporate dividend you (*the operator*) and your household received from this farming operation? (*If your operation is an LLC that elected to file as a C-Corporation, consider this as income.*)

VALUE CODE

0975

15. Which **value code** represents the total income the household, the principal operator, and spouse received in 2008 from... (**Exclude farm income reported earlier.**)

SOURCE	TOTAL HOUSEHOLD INCOME FROM	OPERATOR	SPOUSE
a. All off-farm wages, salaries, and tips before taxes and withholdings?	0952	0950	0951
(i) Which business code (<i>from list in respondent booklet</i>) represents the type of off-farm business you and/or your spouse worked at?		1070	1071
b. Net cash income from operating another farm or ranch (net of depreciation)? (<i>can be negative (-) if a loss was incurred</i>)	0957	0955	0956
c. Net cash income from operating any other business (net of depreciation)? (<i>can be negative (-) if a loss was incurred</i>)	0960	0958	0959
(i) Which business code (<i>from list in respondent booklet</i>) represents the type of off-farm business you and/or your spouse operated?		1072	1073
(ii) What was the total number of employees who worked at this business?		1074	1075
d. Net cash income from cash or share-renting land from other operations to others? (Exclude land rented to others from this operation.)	0963		
e. Interest income?	0969		
f. Dividend income?	0966		
g. Total proceeds from the sale of farm and non-farm capital assets? (Include operator household's share only.)	0978		
(i) Recognized gain/loss on the sale of capital assets reported above? (Can be negative (-) if capital losses were incurred.)	0981		
h. Income from private pensions and private disability?	0939		
i. Income from public sources? (Include Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public assistance.)	0998		
j. Other off-farm sources?	0993		

SECTION J continued on next page.

16. If this operation earned dividend income (Item 15f), were dividends earned from firms that produced ethanol? YES = 1

CODE
1076

[Show **VALUE CODES** in Respondent Booklet.]

17. Which value code represents how much this household spent in 2008 on---

VALUE CODE
1105
1104
1106
1107
1119
VALUE CODE
1108
1112
1109
1110
1120
1121
1118

a. food, including food away from home?

b. for primary operators who do not live in a dwelling owned by the household (*item 18c*), or by the farm business (*SECTION G, Item 1a has a zero value*).

 (i) rent payments?

c. utilities, housekeeping supplies, and other household expenses?

d. non-farm transportation:

 (i) leasing costs for vehicles leased by the household, plus public transportation expenses?

 (ii) fuel, maintenance and repairs, vehicle insurance, parking and license fees for non-farm share of vehicles?

e. health and medical expenses:

 (i) health and/or dental insurance cost? (*costs not covered by the farm operation or an off-farm employer*)

 (ii) out of pocket expense for health and medical needs?

f. contributions to personal insurance (*Include life, disability, liability insurance but not including health, homeowner or vehicle insurance*) and retirement plans including pensions and Social Security?

g. contributions to individuals outside of the household, including alimony, child support, gifts (*not including bequests*) and charitable contributions?

h. mortgage interest for operators who live in a dwelling owned by the household and not the operation? (*Exclude any parts of mortgage principal*).

i. property taxes for operators who live in a dwelling owned by the household and not the operation? (*Exclude any parts of mortgage principal*).

j. all other family living expenses, such as clothing and personal care products and services; house furnishings and equipment, education and child (*or adult*) care, entertainment (*hobbies, recreation, and vacations*)?

[Show **VALUE CODES** in Respondent Booklet.]

18. Which value code represents the total value of each of the following categories of off-farm assets owned by the operator and members of the operator's household on December 31, 2008, for---

(*Exclude assets of this operation, reported in SECTION G.*)

VALUE CODE
0953
0954
0984
0985
0986
0982
0987

a. Financial assets held in non-retirement accounts? (*Include cash, checking, savings, money market accounts, certificates of deposits, savings bonds, government securities, outstanding personal loans due to the operator or household, corporate stock, mutual funds, cash surrender value of life insurance, other financial assets. Exclude all farm business-related assets.*)

b. Retirement accounts? (*401k, 403b, IRA, Keogh, other retirement accounts*)

c. Operator's dwelling, if not owned by the operation?

d. Real estate and other personal (*second*) homes? (*other farms, residential rental, commercial, and other real estate*)

e. Business not part of this farm?

f. All vehicles? (*household share including household share of vehicles partly owned by the operation*)

g. Other assets not reported elsewhere?

SECTION J continued on next page.

[Show VALUE CODES in Respondent Booklet.]

19. Which value code represents the total value of each of the following categories of off-farm debt (*debt not associated with this operation*) owed by the operator and members of the operator's household on December 31, 2008, for---
- (**Include** off-farm debt secured with farm assets. **Exclude** any debt – household debt, credit cards, etc. used to finance the farm business expenses of this operation. Report all such debt in SECTION H Farm Debt.)

[ENUMERATOR NOTE: *If mortgage debt on the operator dwelling was reported earlier in SECTION H, item 8, then skip item 19a and continue with 19b. If mortgage debt on the operator dwelling was NOT reported in SECTION H, item 8, then continue with item 19a.*]

	VALUE CODE
a. Mortgages on operator's dwelling, if not owned by the operation? (Include home mortgages, home equity loans, and lines of credits secured by the operator's dwelling)	0988
b. Mortgages on other real estate and other personal (<i>second</i>) homes? (Include mortgages, equity loans, and lines of credits secured by other real estate, including other farms, residential rental, commercial, and other real estate.)	0989
c. Loans on businesses that are not a part of this farm operation?	1101
d. Personal loans? (Include credit cards, auto loans, unpaid taxes, medical bills, any other debts/liabilities not reported elsewhere.)	1102
e. All other off-farm debt owed by the operator or household?	0983
20. Which value code represents the amount of off-farm debt owed by the operator or household members that was secured by farm assets?	1117

[ENUMERATOR NOTE: Items 21 - 23 refer to Income and Expense items for 2007]

	VALUE CODE
21. Which value code represents the total value of farm sales in the previous year (2007)?	1113
<i>(Total value of farm sales includes livestock and crop income from cash and marketing contract sales, fees received from livestock and crop production contracts, the net change in CCC loans, and government payments.)</i>	
22. Which value code represents the net operating income for this operation in the previous year (2007)?	1114
<i>(Cash income from all farm sources minus production costs and depreciation. If negative net operating income, indicate a minus sign before the value code.)</i>	
23. Which value code represents the total off-farm income in the previous year (2007)?	1115
<i>(Wages, salaries, and tips before taxes, income from operating another farm, income from operating any other business. If negative off-farm income, indicate a minus sign before the value code.)</i>	

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CONCLUSION

1. Results from this survey will be published in August
 Would you like to receive a copy in the mail?
 (Results will also be available on the Internet at <http://www.nass.usda.gov/> or <http://www.ers.usda.gov/>) YES = 1

CODE

0099

2. ENDING TIME [MILITARY]

MILITARY TIME

0005 -----

ENUMERATOR ACTION:

RECORDS USE

3. Did respondent(s) use farm/ranch records to report income and expenses?

- | |
|--------------------|
| 1 All of the time |
| 2 Most of the time |
| 3 Some of the time |
| 4 Almost never |
| 5 Never |

CODE

0096

4. What records did the respondent(s) refer to when reporting most of their income and expense data?

- | |
|---|
| 1 A General Ledger or
Personal Record Book |
| 2 Formal Farm Records Workbook
or Account Book |
| 3 Loose receipts |
| 4 Something else |
| 5 Computer or computer printout |
| 6 Did not use records |

CODE

0097

Reported by: _____ Telephone (____) _____

0093
0092

OFFICE USE	PARTNERS STRATUM SAMPLE 182				Duplication Adjustor		Office Use for POID		
	0925	0926	0927	0928	0922	0919			
Response	Respondent		Mode		Enum	Eval.	Date	Optional	
1-Comp 2-R 3-Inac	9901	1- Op/Mgr 2-Sp 3-Acct/Bkpr 4-Partner 9-Other	9902	2-Tel 3-Face-to-Face	9903	0098	0100	9910 -----09 M M D D	0003
S/E Name									

According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number. The time required to complete this information collection is estimated to average 95 minutes per response.