



2006 AGRICULTURAL RESOURCE MANAGEMENT SURVEY

COSTS AND RETURNS REPORT



NATIONAL AGRICULTURAL STATISTICS SERVICE

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CONTACT RECORD		
DATE	TIME	NOTES

INTRODUCTION:
[Introduce yourself, and ask for the operator. Rephrase in your own words.]

We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. This information will be used for economic analysis and to compile and publish estimates for your region and the United States. Response to this survey is confidential and voluntary.

We encourage you to refer to your farm records during the interview.

MILITARY TIME
0004

BEGINNING TIME [MILITARY] _ _ _ _

SCREENING BOX
0006

[ENUMERATOR NOTE: If screening box is code 1, complete the screening Supplement. If Screening box is blank, begin with Section A.]

[Name, address and partners verified and updated if necessary]

POID _____	POID _____
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER
POID _____	POID _____
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY STATE ZIP PHONE NUMBER	CITY STATE ZIP PHONE NUMBER

OFFICE USE **TOTAL POINTS** **PARTNERS' STRATUM 182**

0929	0925	0926	0927	0928	0009	0002
_____	_____	_____	_____	_____	_____	_____



SECTION A LAND IN FARM / RANCH

Please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting in 2006. (Include all cropland, idle land, CRP, pastureland, woodland, wasteland, etc.)

ACRES OPERATED

	NUMBER OF ACRES			
1. How many acres of farm/ranch land were OWNED?	0020			
2. How many acres of farm/ranch land were rented or leased FROM OTHERS--- (Exclude land used on an AUM or fee per head basis under a grazing permit.)	ACRES			
a. for a FIXED CASH payment?	0021			
b. for a FLEXIBLE CASH payment? (Rent paid depends on prices and/or yields, or is otherwise not a fixed amount.)	0022			
c. for a SHARE of the crop or livestock production? (Include hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.)	0023			
d. rented for FREE ?	0024			
3. How many acres of farm/ranch land were rented or leased TO OTHERS? (Include land rented for cash, for a share of crop or livestock production, or rent free.)	0025			
	TOTAL ACRES			
4. Then the total acres operated were--- [Total 1 + 2a + 2b + 2c + 2d - 3]	0026			
<i>[If acres are reported in items 2a through 2d ask item 5--- else skip to item 6.]</i>				
5. How many landlords rented or leased acres to this operation in 2006?	0054			
<i>[If acres are reported in item 3, ask item 6--- else skip to item 7.]</i>				
6. How many acres were rented or leased to family members?	0055			
7. How many acres did this operation use on a per head or animal unit month (AUM) basis? (Include Federal, State, railroad, Public School District, Indian Reservation, or private land.)	0027			
8. Of the Total Acres in this operation (item 4), how many were---	ACRES			
a. rented from family members?	0056			
b. considered cropland? (Include land in government programs, and land planted to hay. Exclude wild hay and CRP acres planted to trees).	0030			
c. covered under a Federal crop insurance policy?	0039			
d. enrolled in the Conservation Reserve Program (CRP), Conservation Reserve Enhancement Program (CREP) or Wetland Reserve Program (WRP) ?	0028			
e. used to raise certified organically produced crops?	0041			
f. classified as base acreage for government farm programs?	0048			
g. accessible to the public for recreational uses? (hunting, fishing, etc., free of charge)	0057			
<i>[If acres are reported in item g, ask (i) and (ii),---else skip to item 9.]</i>				
(i) How much of this land is in the Conservation Reserve Program?	0058			
<table border="1" style="display: inline-table; border-collapse: collapse;"> <tr> <td style="padding: 2px;">1 - ALL</td> </tr> <tr> <td style="padding: 2px;">2 - PART</td> </tr> <tr> <td style="padding: 2px;">3 - NONE</td> </tr> </table>	1 - ALL	2 - PART	3 - NONE	
1 - ALL				
2 - PART				
3 - NONE				
(ii) Do you receive any property tax advantages for allowing public access? <input type="checkbox"/> YES - [Enter code 1.] <input type="checkbox"/> NO - [Enter code 3.]	0059			
	CODE			

9. Did you have any acreage included in an application for a conservation program contract that was rejected at any time?

YES – [Enter code 1 and continue.] NO - [Enter code 3 then go to item 10.]

CODE	
0031	

If YES, which programs were you rejected for?

- a. Conservation Reserve Program (CRP)?
(including Conservation Reserve Enhancement Program (CREP)) YES = 1
- b. Wetland Reserve Program (WRP)? YES = 1
- c. Environmental Quality Incentives Program (EQIP)? YES = 1
- d. Conservation Security Program (CSP)? YES = 1

CODE	
0032	
0033	
0034	
0035	

10. Including rent for land and/or buildings, what was the total CASH RENT RECEIVED in 2006 for acres cash rented TO others?

(Include land associated with rental livestock facilities and land leased to hunting clubs. Exclude grazing of livestock and allotment rental fees. These will be recorded later.)

DOLLARS	
0042	

11. For acres share-rented to others, what was the total value of the CROP or LIVESTOCK SHARES received in 2006?

(Exclude government payments received from those acres.)

DOLLARS	
0043	

- a. What were the government payments received for the acres share rented to others?

DOLLARS	
0036	

[ENUMERATOR NOTE: If acres are reported in item 3, ask items 12a and 12b, ---else go to item 13.]

12. For acres of farm/ranch land rented or leased TO OTHERS (item 3 is positive)----

- a. Do any of these acres have a base for participation in government programs?
 YES = 1 DON'T KNOW = 2 NO = 3

CODE	
0037	

- b. Was any land rented or leased to a business or other entity for the purpose of housing wind generating energy structures (ex. windmills, etc.)?
 YES = 1 NO = 3

CODE	
0038	

13. Including rent for land and/or buildings, what was the total CASH RENT PAID in 2006?

(Include rent paid in 2006 for previous years or rent paid in advance. Exclude storage bins; record in Section F, item 20.)

DOLLARS	
0044	

14. Does this operation use land administered by:

- public or private agencies?
- industrial corporations?
- grazing associations?
- rent from individuals on a short term grazing arrangement?

CODE

0049

YES - [Enter code 1 and continue.] NO - [Enter code 3 then go to Section B.]

DOLLARS

0045

a. In 2006, what were the total usage fees this operation paid for the use of this public land? (*Include fees paid for privately owned land administered by a public agency through exchange-of-use.*)

DOLLARS

0046

b. In 2006, how much did this operation spend on pasturing or grazing of livestock on someone else's privately owned land?

SECTION B ACREAGE and PRODUCTION

1. During 2006, what crops were harvested on the total acres (Section A, item 4) on this operation?

(Include crops grown on a contract or custom basis. Exclude crops grown on land RENTED to others and cover crops if not harvested.)

[If share rented from others, ask--]

1 CROP	2 How many acres were harvested?	3 What was the total production?	4 How much of this operation's share of the total production was (will be) used on this operation?	5 How much of the production was the landlord's share of the crop?
FIELD CROPS	ACRES	TOTAL AMOUNT	TOTAL AMOUNT	TOTAL AMOUNT
Corn for Grain.	0105	0106 Bu.	0107 Bu.	0108 Bu.
Corn for Silage or Greenchop.	0109	0110 Tons	0111 Tons	0112 Tons
Cotton, all types.	0113	0114 Lbs.		0116 Lbs.
Peanuts.	0117	0118 Lbs.		0120 Lbs.
Potatoes - report sweet potatoes in all other crops.	0121	0122 Cwt.		0124 Cwt.
Rice.	0125	0126 Cwt.		0128 Cwt.
Sorghum for Grain.	0129	0130 Bu.	0131 Bu.	0132 Bu.
Sorghum for Silage.	0133	0134 Tons	0135 Tons	0136 Tons
Soybeans.	0137	0138 Bu.	0139 Bu.	0140 Bu.
Tobacco, all.	0141	0142 Lbs.		0144 Lbs.
SMALL GRAINS				
Barley for Grain.	0145	0146 Bu.	0147 Bu.	0148 Bu.
Oats for Grain.	0149	0150 Bu.	0151 Bu.	0152 Bu.
Wheat, All Types, for Grain.	0153	0154 Bu.	0155 Bu.	0156 Bu.
DRY HAY CROPS				
Hay, Alfalfa.	0157	0158 Tons	0159 Tons	0160 Tons
Hay, All Other.	0161	0162 Tons	0163 Tons	0164 Tons
OTHER CROPS				
Canola.	0165	0166 Lbs.	0167 Lbs.	0168 Lbs.
Other Oilseeds.	0169	0170 Lbs.		0172 Lbs.
Sugarcane or Sugarbeets.	0173	0174 Tons		0176 Tons
*Dry Edible Beans/Peas/Lentils.	0177			
*Vegetables for processing.	0178			
*All Other Vegetables and Melons	0179			
*Fruits, Nuts, and Berries.	0180			
*Nursery and Greenhouse Crops (include Christmas trees).	0181			
*All Other Crops not listed above	0182			

2. [Ask only if land was share rented.]

DOLLARS

How much was the landlord's share (in dollars) of the MARKET VALUE of the dry beans, vegetables, fruits, nuts, nursery, greenhouse and all other crops? [items starred(*) in table above]. . . .

0183

3. Were any of the harvested acres, (item 1, column 2), of corn, cotton or soybeans planted with Genetically Modified (GM) or otherwise enhanced seed varieties?

CODE

0200

YES - [Enter code 1 and continue.] NO - [Enter code 3, then go to item 6.]

4. Which of the following crops were planted with Genetically Modified (GM) or otherwise enhanced seed varieties?

How many acres were planted to--					
	1	2	3	4	
	GM herbicide resistant seed varieties?	Non-GM herbicide resistant seed varieties?	GM Bt varieties?	Stacked gene variety? (both herbicide resistant and Bt)	
YES = 1	ACRES	ACRES	ACRES	ACRES	
a. Corn	0201	0202	0203	0204	0205
b. Cotton	0207	0208	0209	0210	0211
c. Soybeans	0219	0220	0221	0222	0223

5. [If item 4a, column 3 and/or 4 is positive, ask--]

ACRES

0237

How many acres of the corn Bt or stacked varieties were planted with rootworm resistant Bt seed?

CODE

0238

6. Were biomass crops produced on this operation in 2006 for energy purposes only? (biomass crops are herbaceous and woody crops, food and feed crops, and agricultural crop wastes.) YES = 1

[ENUMERATOR NOTE: Questions 7, 8 and 9 are to be asked in Georgia, Kentucky, North Carolina, Pennsylvania, South Carolina, Tennessee, and Virginia **only**.]

7. Did this operation plant any tobacco in 2006?

CODE

0224

YES - [Enter 1 and continue.] NO - [Enter code 3, then go to Section C, Livestock.]

8. How many acres of tobacco did this operation plant in 2006 for---

Flue-cured?	Burley?	Other?
0225	0226	0227

9. In 2006, what was the average price received per hundredweight (cwt) of tobacco for---

AVG. PRICE

0231

0232

0233

a. Flue cured?
 b. Burley?
 c. Other?

SECTION C LIVESTOCK

Please report the inventory as well as total number of livestock, poultry, and/or livestock products sold and/or removed from this operation January 1, 2006 to December 31, 2006. (Include any landlord's share, any sold on the open market (non-contract), and any removed from this operation under a production or marketing contract in 2006.)

1	2	3	4
1. Did this operation have on hand or produce any [item] during 2006?	What was the total number [column 1] sold or removed in 2006?	On December 31, 2006, how many [column 1 regardless of ownership] were on hand?	On December 31, 2006, how many [column 3] were owned by this operation?
a. All cattle and calves?	0260	0261	0295
(i) Milk cows, both dry or in milk? (Include milk heifers that have calved.)	0257	0258	0259
(ii) Milk? (Report in cwt.)	0270		
b. All hogs and pigs?	0262	0263	0296
c. Chicken eggs? (Report in dozens)	0266		
d. Turkeys?	0268	0269	0298
e. Broilers?	0264	0265	0297
f. All other livestock and poultry? Specify type _____	0272	0273	0299

2. [If SHARE RENTS from others and has livestock, ask--]

DOLLARS

What was the estimated total value of your landlord's share of livestock production sold or removed in 2006?
 (Exclude shared livestock production not part of a land rental arrangement.)

0276

3. Did any OTHER operation(s) grow livestock or poultry FOR this operation under a contract arrangement in 2006?

CODE

YES – [Enter code 1 and continue.] NO – [Enter code 3, then go to Section D.]

0271

1	2	3	4	5	6	7
What livestock or poultry were being raised or fed for you? [List type below.]	LIVESTOCK CODE	What was the market value of [type] on hand on contractee operations on Jan.1, 2006? DOLLARS	What was the estimated market value (at placement) of [type] placed under contract DURING 2006? DOLLARS	How much was paid to contractees for production costs, INCLUDING fees for services? DOLLARS	How much were your GROSS receipts from [type] sold or removed under this contract? DOLLARS	On Dec. 31, 2006 what was the market value of unsold [type] remaining under contract? DOLLARS
	0277	0278	0279	0280	0281	0282
	0283	0284	0285	0286	0287	0288
	0289	0290	0291	0292	0293	0294

SECTION D COMMODITY MARKETING and INCOME

1. During 2006, did this operation have **MARKETING CONTRACTS** for any commodities it produced? (Exclude money received from contractors as reimbursement for expenses, report these in Section F. Also exclude landlord shares, report these in Section B, items 1 & 2, and Section C, item 2.)

YES - [Enter code 1 and continue.]

NO - [Enter code 3 then go to item 2.]

CODE

0300

UNIT CODES for COLUMN 4			
1 POUND	5 BIN	9 DOZEN	20 BARREL
2 CWT	6 BOX	10 FLAT	21 KILOGRAM
3 TON	7 BALE	11 HEAD/BIRDS	22 ACRE
4 BUSHELS	8 CARTON	13 PLANT/POT	39 ANIMAL SPACE

1 What commodities did this operation have MARKETING contracts for in 2006? [Write in commodities]	2 [See commodity codes in Respondent Booklet.] CODE	3 What quantity of [commodity] was marketed through this contract? [Exclude landlord's share—it was reported in Section B or Section C.] QUANTITY	4 UNIT CODE [Use Unit codes above.] CODE	5 What was (will be) the FINAL PRICE RECEIVED per [unit] by this operation for [commodity] marketed under this contract? [Same units as column 4.] DOLLARS & CENTS	6 What was the total dollar amount received in 2006 from this contract? [Record receipts less marketing charges.] 1/ TOTAL DOLLARS
	0301	0304	0305	0306	0307
	0316	0319	0320	0321	0322
	0331	0334	0335	0336	0337
	0346	0349	0350	0351	0352
	0361	0364	0365	0366	0367
	0376	0379	0380	0381	0382

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 7.

2. During 2006, did this operation have **PRODUCTION CONTRACTS** for any commodities it produced? (Exclude money received from contractors as reimbursement for expenses; report these in Section F. Also Exclude landlord shares, report these in Section B, items 1 & 2, and Section C item 2.)

YES - [Enter code 1 and continue.]

NO - [Enter code 3 then go to item 3.]

CODE

0400

1 What commodities did this operation have PRODUCTION contracts for in 2006? [Write in commodities]	2 [See commodity codes in Respondent Booklet.] CODE	3 What quantity of [commodity] was removed from the operation under this contract during 2006? [Exclude landlord's share—it was reported in Section B or Section C.] QUANTITY	4 UNIT CODE [Use Unit codes above.] CODE	5 What was (will be) the FINAL FEE RECEIVED per [unit] by this operation for producing [commodity] under this contract? [Same units as column 4.] DOLLARS & CENTS	6 What were the TOTAL FEES RECEIVED in 2006 under this contract? [Record receipts less marketing charges.] 1/ TOTAL DOLLARS
	0401	0404	0405	0406	0407
	0416	0419	0420	0421	0422
	0431	0434	0435	0436	0437
	0446	0449	0450	0451	0452

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 7.

CASH or OPEN MARKET SALES

Exclude from this table---
 ▶ Marketing Contract sales (report in item 1.)
 ▶ Production Contract removals (report in item 2.)
 ▶ Landlord shares (report in Section B, items 1 and 2, Section C, item 2.)

3. **After subtracting marketing expenses, what was the total dollar amount received for CASH or OPEN MARKET sales in 2006 of each of the following crop and/or livestock commodities produced in 2006 and earlier years---**

DOLLARS

a. Corn, Rice, Sorghum, Soybeans, Barley, Oats, Wheat? (<i>Include silage, exclude sweet corn</i>)	0501
b. Other Grains, Oilseeds, Dry Beans, and Dry Peas? (<i>flaxseed, other grain silage and forage, other grains and oilseeds, popcorn, sunflowers, etc.</i>)	0502
c. Tobacco, Cotton, and Cottonseed?	0503
d. Vegetables, Melons, Potatoes and Sweet Potatoes? (<i>beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc</i>)	0504
e. Fruit, Tree Nuts and Berries? (<i>almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.</i>)	0505
f. Nursery, Greenhouse, Cut Christmas Trees, Floriculture and Sod? (<i>bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc.</i>)	0506
g. Other Crops and Hay, Short Rotation Wood Crops? (<i>grass seed, hay and grass silage, straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.</i>)	0507
h. Hogs and Pigs? (<i>Exclude breeding stock</i>)	0508
i. Hogs Breeding Stock?	0509
(i) Recognized gain/loss on sales of breeding hogs reported in item 3i above? (<i>can be negative (-) if losses were incurred.</i>)	0533
j. Milk and other dairy products from cows? (<i>before deduction of any hauling fees</i>)	0510
k. Cattle and Calves? (<i>fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc., exclude breeding stock.</i>)	0511
l. Cattle Breeding Stock?	0512
(i) Recognized gain/loss on sales of breeding cattle reported in 3l above? (<i>can be negative (-) if losses were incurred.</i>)	0535
m. Broilers?	0513
n. Eggs?	0514
o. Turkeys?	0515
p. Other Poultry? (<i>other chickens, ducks, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.</i>)	0516
q. Other Animals and Other Animal Products; Sheep, Goats and their Products; Horses, Ponies, Mules, Burros, and Donkeys; Aquaculture? (<i>wool, mohair, milk and cheese from animals other than cows</i>)	0517

4. *[If cash sales are reported in item 3 ask,---else go to item 5.]*
Did you raise any crop, livestock, poultry or animal products that were sold directly to consumers for use or consumption? (Include roadside sales, individual sales, and direct Internet sales.)

CODE

YES – *[Enter code 1 and continue.]* **NO** – *[Enter code 3 and continue.]*

0527

5. **CCC Loans---** (*Include regular and reserve loans, even if redeemed or forfeited.*)

DOLLARS

a. How much was received for all commodities placed under CCC loan during 2006?	0518
b. What was the amount spent to repay all CCC loans during 2006?	0519

[ENUMERATOR NOTE: [If any of the crops redeemed from the CCC were sold in 2006, verify that these sales are recorded in Marketing Contracts (item 1) or Cash Sales (item 3). If the redeemed crops were NOT sold in 2006, their value should be reported in Section G, item 5a.]

¹ OPERATOR & PARTNER(S) DOLLARS	² LANDLORD(S) DOLLARS	³ CONTRACTOR(S) DOLLARS
0868	0869	0870

6. In 2006, how much was spent by this operation (operators, partners, landlords, or contractors) for marketing and storage expenses? (Include check-off, commissions, storage, inspection, ginning, etc.)

MARKETING EXPENSE WORKSHEET

COMMODITY	EXPENSE NAME	FEE PER UNIT	UNIT	NUMBER OF UNITS	TOTAL MARKETING EXPENSE

Accounts Receivable/Deferred Payments:

7. For each item below, report income received or the amount owed to the operation on the dates specified. Include:
- Cash Sales
 - Marketing Contract Sales
 - Production Contract Removals

[ENUMERATOR NOTE: Crops in storage and not yet sold should be reported in Section G, item 5a.]

	DOLLARS
a. How much was this operation owed on January 1, 2006 for any crops or livestock produced and sold (cash or contract) before January 1, 2006?	0885
b. How much did this operation receive from (item 7a), during 2006?	0875
c. How much was this operation owed on December 31, 2006 for any crops or livestock produced and sold (cash or contract) in 2006 or earlier years?	0886

SECTION E OTHER FARM INCOME

1. In 2006, did this operation receive Federal, State or Local Farm Program Payments?

(Include government payments received through a cooperative and conservation cost sharing or program payments.)

YES - [Enter code 1 and continue] **NO** - [Enter code 3 then go to item 4.]

CODE
0563

2. What is the total dollar amount this operation received in 2006 for---

a. Direct and counter-cyclical payments? *(Include government payments received through a cooperative.)*

DOLLARS
0525

(i) What percent of (item 2a) was for direct payments? %

PERCENT
0520

(ii) What percent of (item 2a) was for counter-cyclical payments? %

0522

b. Loan deficiency payments (LDPs)? *(Include government payments received through a cooperative.)*

DOLLARS
0528

c. Marketing Loan Gains (MLGs)? *(Include government payments received through a cooperative.)*

0531

d. Milk Income Loss Contract payments?

0536

e. Net value of commodity certificates?

0565

f. Agriculture Disaster payments? *(Include all disaster assistance and market loss payments. Exclude milk income loss contract payments reported above and Federal Crop Insurance and other indemnity payments.)*

0537

g. Conservation Reserve Program (CRP) payments? *(Exclude CREP payments. Verify CRP acres are reported in Section A, item 8.)*

0538

h. Conservation Reserve Enhancement Program (CREP) payments? *(Verify CREP acres are reported in Section A, item 8.)*

0479

i. Wetlands Reserve Program (WRP) payments? *(Verify WRP acres are reported in Section A, item 8.)*

0539

j. Environmental Quality Incentive Program (EQIP) payments?

0540

k. Conservation Security Payments (CSP)?

0566

l. Any other Federal agricultural program payments?

0541

m. Tobacco buyout payments including lump sum payments?

0476

n. Any other local or State program payments?

0542

3. How many base acres are associated with the direct payments reported in item 2a above?

ACRES
0461

4. Did your landlord(s) receive government payments on the acres you rented from them?

(Share rent landlords typically receive a share of payments equal to their crop share.)

YES-[Enter 1 and continue.] **DK**-[Enter 2, then go to item 5.] **NO**- [Enter 3 then go to item 5.]

CODE
0462

a. On how many of these acres did your landlord receive a government payment?

ACRES
0463

b. What is your estimate of how much the landlord(s) received in payments for these acres?

DOLLARS
0543

5. In 2006, what was the total income received by you (the operator) and all partners for---

DOLLARS

a. Custom work, machine hire, and other agricultural services provided for farmers and others? (Exclude if this is a separate business)

0546

b. Grazing of livestock? (Exclude contract arrangements.)

0547

c. Recreation and agri-tourism activities such as:

DOLLARS

(i) outdoor recreation such as hunting, fishing, and horseback riding?

0465

(ii) hospitality services, overnight guests, and ranch stays?

0466

(iii) guided farm, ranch, and winery tours?

0467

(iv) entertainment services such as harvest festivals, on-farm rodeos, and petting zoos?

0468

(v) other recreation or agri-tourism activities?

0469

d. Sales of all forest products? (Include Firewood, timber, etc. Exclude maple syrup and Christmas trees.)

0549

e. Sales of Farm Machinery and Vehicles? (farm share only)

0550

f. Proceeds from sales of farmland and other farm real estate for this operation only?

0558

(i) Recognized gain/loss on sales of farmland and other farm real estate reported above (in 5f)?

0559

(ii) Were the sales of any farmland or other farm real estate made for---

- | |
|--|
| <p>1 – less than market price and sold to non-family member
 2 – less than market price and sold to a family member.
 3 – full market price.</p> |
|--|

CODE

0470

DOLLARS

g. Federal crop insurance?

0552

h. Other Insurance indemnity payments?

0551

i. Cooperative Patronage Dividends and Refunds?

0554

j. Sales of goods produced (e.g. jams, jellies, other prepared items, etc.) from your farm commodities? (Exclude if this is a separate business.)

0530

k. Sales of development rights?

0567

l. All Other Farm Related Sources of Income? [This may be a negative (-) number for hedging losses.] (Show OTHER FARM INCOME in Respondent Booklet.)

0556

CODE

6. Which code represents the largest portion of this operation's 2006 gross farm income? (Enter code from Respondent Booklet.)

0047

Include:

- Sales of all crops, livestock, poultry and livestock products sold in 2006.
- The VALUE OF PRODUCT REMOVED for all crops, livestock, and poultry produced under contract in 2006.
- Sales of miscellaneous agricultural products in 2006.
- All government agricultural payments received in 2006.
- Landlord's share of government payments.

SECTION F OPERATING and CAPITAL EXPENDITURES

In 2006, how much was spent for
(item) by [column]---

Include only expenses related to this operation.
Exclude expenses NOT related to this farm/ranch;
expenses of performing custom work FOR others;
expenses on land rented to others.

OPERATING EXPENSES

1. **Seeds, sets, plants, seed cleaning treatments, transplants, trees and nursery stock?**
(*Include* technology fees.
Exclude items purchased only for direct resale.)

2. **Fertilizer, lime and soil conditioners?**
(*Include* custom application costs.)

3. **Agricultural Chemicals for crops, livestock, poultry, and general farm use?**
(*Include* biological pest controls and custom application costs.)

a. How much of this (item 3) was for custom application only?

4. **Livestock purchases of---**

a. Breeding stock for beef cattle, dairy cattle, hogs and sheep?

b. Other cattle, calves, hogs and pigs?
[Report other sheep in item 4d.]

c. Chickens and turkeys?
[Report ducks and game birds in item 4d.]

d. Other livestock and poultry, including other sheep and lambs, bees, brooder fish, fingerlings, etc.?

5. **Leasing of livestock?**
(*Include* leasing of bees for pollination.)

6. **Purchased feed for livestock and poultry?**
(*Include* grain, hay, silage, mixed feeds, concentrates, etc.)

7. **Bedding and litter for livestock?**

8. **Medical supplies, veterinary and custom services for livestock?** (*Exclude* manure disposal.)

(*Include* artificial insemination (AI), branding, breeding fees, caponizing, castrating, custom feed processing, hormone injections, manure disposal performance testing, pregnancy testing, seining, sheep shearing, etc.)

9. **Purchases for the farm business of---**

a. Diesel fuel?(*Include* biodiesel.)

b. Gasoline and gasoline blends that include ethanol?

c. Natural gas?

d. LP gas (*propane, butane*)?

e. Oils and lubricants? (*Include* grease, hydraulic fluids, motor oils, transmission fluids, etc.)

f. All other fuel?
(*Include* coal, fuel oil, kerosene, wood, etc.)

1 OPERATOR & PARTNER(S)?	2 LANDLORD(S)?	3 CONTRACTOR(S)?
DOLLARS	DOLLARS	DOLLARS
0600	0601	0602

DOLLARS	DOLLARS	DOLLARS
0606	0607	0608
0612	0613	0614

DOLLARS	DOLLARS	DOLLARS
0618	0619	0620

DOLLARS	DOLLARS	DOLLARS
0621	0622	0623
0624	0625	0626
0627	0628	0629
0630	0631	0632
0633	0634	0635
0636	0637	0638
0639	0640	0641
0642	0643	0644

DOLLARS	DOLLARS	DOLLARS
0645	0646	0647
0648	0649	0650
0651	0652	0653
0654	0655	0656
0657	0658	0659
0660	0661	0662

**In 2006, how much was spent for
(item) by [column]---**

1 OPERATOR & PARTNER(S) DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
--	---------------------------------	-----------------------------------

10. Electricity for the farm business?

0675	0676	0677
------	------	------

11. Purchased water for irrigation from off-farm suppliers? (Include irrigation assessments and fees.)

0696	0697	0698
------	------	------

12. All other utilities? – such as the farm share of telephone service, water purchased other than for irrigation, Internet access, etc.

0872	0873	0874
------	------	------

13. Farm supplies, marketing containers, hand tools and farm shop power equipment?

(Include expenses for temporary fencing.
Exclude expenses for permanent fencing.)

0702	0703	0704
------	------	------

DOLLARS	DOLLARS	DOLLARS
---------	---------	---------

a. How much of this (item 13) was for marketing containers?

0705	0706	0707
------	------	------

14. Repairs, parts and accessories for motor vehicles, machinery and farm equipment?

(Include drying equipment, frost protection, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders
Exclude irrigation equipment and pump repairs.)

0708	0709	0710
------	------	------

DOLLARS	DOLLARS	DOLLARS
---------	---------	---------

15. Maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements?

(Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench, silos, wells, irrigation equipment and pump repairs and facilities.
Exclude any new construction or remodeling.)

0714	0715	0716
------	------	------

DOLLARS

16. Maintenance and repair of the operator's house if it was owned by the operation?

'Owned by the operation' means the house is--
– recorded as an asset in farm record books, or
– used as security or collateral for a farm loan, or
– deeded as part of the farm.

0726

DOLLARS	DOLLARS	DOLLARS
---------	---------	---------

17. Insurance for the farm business?

(Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. Include insurance on operator's dwelling, if owned by the operation. Exclude health insurance and other payroll insurance items.)

0729	0730	0731
------	------	------

DOLLARS	DOLLARS	DOLLARS
---------	---------	---------

a. How much of this item (item 17) was for Federal crop insurance?

0732	0733	0734
------	------	------

18. Interest and fees paid on---

a. Debts secured by real estate?
(Include interest paid on the operator's house if owned by the operation.)

0738	0739
------	------

b. Debts not secured by real estate?
(Include service fees on CCC loan redemptions.)

0741	0742
------	------

**In 2006, how much was spent for
(item) by [column]---**

1 OPERATOR & PARTNER(S) DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
--	---------------------------------	-----------------------------------

19. Property taxes paid on---

- a. Real estate? (*Include real estate taxes on operator dwelling, if owned by the operation.*)
- b. Livestock, machinery, and other farm production items?

0744	0745	0746
0747	0748	0749

20. Renting or leasing of tractors, vehicles, equipment or storage structures? (*Include farm machinery, cars, trucks, irrigation equipment and other equipment.*)

0750	0751	
0753	0754	

21. Vehicle registration and licensing fees?

0756		
0757		

22. Depreciation expense claimed by this operation in 2006 for all capital assets? (*If partnership, include amounts claimed by all partners in this operation.*)

- a. How much of this depreciation expense (item 22) was claimed for breeding livestock?

0758	0759	0760
------	------	------

23. CASH WAGES paid to hired farm and ranch labor?

Include Cash wages, incentives and bonuses
Payments to corporate officers and paid family members
Exclude Wages paid for custom and contract work
Wages paid for housework
Social Security on the owner-operator
Withdrawals for living expenses
Employer's share of Social Security and unemployment taxes

Exclude continued:
Health insurance and life insurance
Pensions or retirement plans
Worker's Compensation

24. Of the total cash wages (item 23), how much was paid out to---
(Total 24a + 24b + 24c + 24d + 24e must equal item 23)

- a. You (the principal operator)?
- b. Your (the operator's) spouse?
- c. Other members of your (the operator's) household?
- d. Other operators (outside the operator's household)?
- e. All other paid farm and ranch labor?

DOLLARS	DOLLARS	DOLLARS
0764	0765	0766
0767	0768	0769
0574	0575	0576
0770	0771	0772
0773	0774	0775

25. Payroll taxes and benefits for labor?

(**Include** employer's share of Social Security and unemployment taxes, health insurance, pension or retirement plans, Workers Compensation, etc.
Also **include** any amounts the farm paid for farm workers that are part of your (the operator's) household.)

- a. How much of this (item 25) did the farm operation pay for insurance (medical, dental, long term) for you (the operator) and your household?
(**Include** any amounts contributed for operators, and family members.)

DOLLARS	DOLLARS	DOLLARS
0776	0777	0778

DOLLARS
0599

26. Contract labor?
(Contract labor is work performed on a contract basis by a contractor, crew leader, a cooperative, etc.)

(**Exclude** contract work for building construction, repairs, or farm improvements.
payments to other operations that fedraised livestock under contract FOR this operation.)

0782	0783	0784
------	------	------

27. Custom work such as---

(Custom work is work performed by machines and labor hired as a unit.)

- a. Hauling—Include all custom grain, livestock, milk, manure, and other custom hauling?
- b. All other custom work done on this operation including machine hire, and rental of machinery and equipment?
(Report custom livestock services in item 8.)

DOLLARS	DOLLARS	DOLLARS
0788	0789	0790
0791	0792	0793

**In 2006, how much was spent for
(item) by [column]---**

1 OPERATOR & PARTNER(S) DOLLARS	2 LANDLORD(S) DOLLARS	3 CONTRACTOR(S) DOLLARS
--	---------------------------------	-----------------------------------

28. **For workers who were members of your (the operator's) household, what was the cash value of any commodities provided to them as PAYMENT for farm work?**
[Example: a percentage of crops, calves, etc., exclude operator payments or draws.]

0797

29. **For workers who were NOT household members---
What was the cash value of all commodities, feed, fuel, housing, meals, other food, utilities, vehicles for personal use, and any other non-cash PAYMENT for farm work?**

DOLLARS 0798

(Include meat, poultry, other livestock and livestock products, berries, firewood, fruits, and vegetables, etc. Exclude home gardens, unless expenses were recorded previously. Also, exclude partner payments or draws.)

30. **What was the market value of products produced and used on this operation for home consumption?**

DOLLARS 0799

(Exclude any commodities provided as payment to household members for farm work reported in item 28.)

a. **What percent of (item 30) was for livestock and livestock products?**%

PERCENT 0800

31. **Fees paid to purchase professional or farm management services such as record keeping, tax preparation, or planning?**

DOLLARS 0801

a. **What percent of (item 31) was for farm management or planning?**%

PERCENT 0858

b. **What percent of (item 31) was for Conservation practices?**%

0814

Show the respondent the list of General Business Expenses in the Respondent Booklet.

32. **General Business Expenses?**

DOLLARS	DOLLARS	DOLLARS
0804	0805	0806

CAPITAL EXPENSES

33. **Improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc?**

DOLLARS	DOLLARS	DOLLARS
0807	0808	0809

(Exclude moveable equipment.)

34. **Buildings and structures including all costs for new construction and remodeling of dwellings (excluding the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.?**

DOLLARS	DOLLARS	DOLLARS
0810	0811	0812

(Exclude repairs and maintenance.)

35. **New construction or remodeling of the Operator's Dwelling, if owned by the operation?**

DOLLARS 0813

Report the TOTAL NET COST (after deducting the value of trade-ins, rebates and discounts) of the following items purchased for the farm/ranch in 2006.

36. **Cars – Include** new or used? DOLLARS
0816

a. What percent of (item 36) was the Farm's Share? % PERCENT
0817

37. **Trucks – Include** new or used trucks, pickups, sport utility vehicles, vans, campers and buses. DOLLARS
0818

a. What percent of (item 37) was the Farm's Share? % PERCENT
0819

38. **Tractors – Include** new or used. DOLLARS
0820

39. **Self-propelled equipment including implements and self-propelled equipment for livestock, dairy, or poultry production?** DOLLARS
0821

40. **Other Farm Machinery and Non-Self Propelled farm equipment and pumps and capital equipment for livestock, dairy and poultry? (Include farm share only.)** DOLLARS
0822

41. **Office equipment, furniture and computers that were placed on a depreciation schedule?** DOLLARS
0823

42. **Purchase of farmland and other farm real estate to add to this operation?** DOLLARS
0803

43. **All Other Capital Expenditures?** *(Include all other capital expenditures which were placed on a depreciation schedule.)* DOLLARS
0824

Specify: _____

	OPERATOR & PARTNER(S)	LANDLORD(S)	CONTRACTOR(S)
	DOLLARS	DOLLARS	DOLLARS
44. What other expenses did this operation have in 2006 that I have not recorded? <i>[List each expense item and amount.]</i>	0825	0826	0827

SECTION G FARM ASSETS

1. In order to correctly estimate the financial position of farms we need to obtain the MARKET VALUE of the following assets OWNED by this operation on December 31, 2006?
(Include owned assets on rented land.)

DOLLARS

a. Farm Operator's Dwelling, if owned by the operation?	0850
b. All other Dwellings?	0851
c. All other Farm Buildings and Structures? (Include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.)	0852
d. Orchard trees and vines, and trees grown for wood products?	0853
e. Land? (Exclude houses, buildings, orchard trees and vines, and trees grown for wood products.)	0854
2. What is the Estimated Market Value of the land and buildings on the acres rented or leased FROM OTHERS? (Reported in Section A, items 2a, 2b, 2c & 2d.)	0855
a. How much of this amount (item 2) was RENTED FROM RELATIVES?	0856
3. What is the Estimated Market Value of the land and buildings on the acres rented or leased TO OTHERS? (Reported in Section A, item 3.)	0857
4. What is your best estimate of the fair market value you would receive if you sold your entire farm business operation today to be used for any purpose?	0815

For each item below, report the market value(s) of the assets owned by the operation on the dates specified.

5. What was the ESTIMATED MARKET VALUE for the farm share of---

	beginning of year	end of year
	JAN. 1, 2006?	DEC. 31, 2006?
	DOLLARS	DOLLARS
a. Crops owned and stored on or off this operation on--- (Include specialty crops, fruit storage, hay silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.)	0888	0889
b. Breeding livestock owned by and located on or off this operation on---	0863	0864
(Exclude livestock being produced under contract on another operation and reported in Section C, item 3.)		
c. Non-breeding livestock owned by and located on or off this operation on---	0876	0877
(Include aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc. Exclude livestock being produced under contract on another operation and reported in Section C, item 3.)		
d. Production inputs owned by this operation such as feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies, etc. on--	0878	0879
e. Production inputs already used for cover crops or crops not yet harvested, (also known as sunk costs) ON---	0880	0881
f. Trucks and cars owned by the operation on---(farm share only)		0882
g. Tractors, machinery, tools, equipment and implements owned by the operation on--		0883
h. Stocks in farm cooperatives and the Farm Credit System on---		0884

LIQUID ASSETS - [Show OTHER FARM ASSETS & VALUE CODES in Respondent Booklet.]

END OF YEAR VALUE CODE

6. On December 31, 2006, what was the value of all other farm assets?	0887
<i>(Include farm share of any other assets such as certificates of deposit, savings and checking accounts, hedging account balances, government payments due, balance of land contract sales, and other farm assets not reported earlier. Also, include monies owed to the farm business but exclude any personal debt owed to the operator. Also, exclude monies recorded earlier, (Section D, item 7), from commodity sales.)</i>	

SECTION H FARM DEBT

1. Was debt used in funding the operation of this farm/ranch in 2006, including any loans obtained in earlier years? (Include seasonal production and other loans taken and repaid during 2006.)

CODE

1080

YES - [Enter code 1 and continue.] NO - [Enter code 3 then go to item 11.]

2. Did you have an established line of credit with a lender during 2006?

CODE

1081

YES - [Enter code 1 and continue.] NO - [Enter code 3 then go to item 4.]

3. In 2006, how much did you borrow against the established line of credit?

- 1 - Borrowed full amount
- 2 - Borrowed MORE by extending previous limit
- 3 - Borrowed LESS than full amount available

CODE

1082

DOLLARS

4. What was the total amount of all farm business loans TAKEN OUT and REPAYED in 2006? (Include seasonal production and other loans.)

0890

5. Did this operation owe money to any banks, co-ops, individuals, merchants or Federal agencies on December 31, 2006? (Include money owed against your line of credit. Exclude CCC loans.)

CODE

1058

YES - [Enter code 1 and continue.] NO - [Enter code 3 then go to item 10.]

6. Next, in order to correctly estimate the financial position of farms, their ability to service debt and to categorize debt by types, we need to list loans this operation had on December 31, 2006, including any line of credit. (Include farm/ranch loans, and debt on the operator's house if owned by the operation. Exclude any loans for non-farm purposes that are secured by assets of the farm/ranch.)

1 Who was the lender? [Show lender codes in the Respondent Booklet.] CODE	2 What was the balance owed on Dec. 31, 2006 including outstanding principal plus unpaid interest? DOLLARS	3 What was the interest rate on 12/31/2006? [Example 9% = 09.00] PERCENT	4 What was the type of loan? [See the Respondent Booklet.] CODE	5 When will the loan be completely repaid? MM/YY	6 Is the loan principal repaid— 1-all at once? 2-periodically? CODE	7 Are periodic payments— 1-monthly 2-quarterly 3-semi-annual 4-annual 5-all at once CODE	8 What was the primary purpose of this loan? [Show codes in the Respondent Booklet.] CODE	9 If the loan has a floating rate, how often is it repriced? 1-monthly 2-quarterly 3-semi-annual 4-annual CODE
1001	1002	1003	1004	1005	1008	1006	1007	1009
1010	1011	1012	1013	1014	1017	1015	1016	1018
1019	1020	1021	1022	1023	1026	1024	1025	1027
1028	1029	1030	1031	1032	1035	1033	1034	1036
1037	1038	1039	1040	1041	1044	1042	1043	1045

[If more than 5 loans, ask---]

NUMBER

7. How many farm loans were there in addition to the five I've just recorded?

1046

(Include farm/ranch loans, and debt on the operator's house if owned by the operation. Exclude any loans for non-farm purposes that are secured by assets of the farm/ranch.)

DOLLARS

a. What was the total amount of debt owed on December 31, 2006 on these additional (item 7) loans?

1047

8. **How do payments you made to lenders in 2006 compare with scheduled interest and principal?**

1 - paid amount due
2 - paid MORE than required to reduce debt
3 - paid LESS than required

CODE
1059

9. **How much of the total debt owed on December 31, 2006**
(reported in items 6 and 7a above), was for the operator's dwelling?
(Exclude operator's dwelling if not owned by the operation.)

DOLLARS
1057

10. **Within the past 5 years, have you encountered any of the following with regard to your credit or applications to lenders or creditors?** *[Enter code 1 for all that apply.]*

CODE		
a. Request for credit or loan application was turned down or you were not given as much credit as you applied for?	YES = 1	1120
b. Initial request for credit or loan application was turned down but later granted by reapplying to the same institution or elsewhere?	YES = 1	1121
c. Thought of applying for credit at a particular place but changed your mind because you thought you might be turned down?	YES = 1	1122

[ENUMERATOR NOTE: *If item 1 is NO, ask item 11,---else go to Section I.*]

11. **Why didn't you take out loans or use a line of credit in 2006?** *(Exclude loans that were denied.)*
[Enter code 1 for all that apply.]

CODE		
a. had sufficient funds without these loans.	YES = 1	1123
b. could not obtain new or additional credit.	YES = 1	1124
c. high transaction costs associated with loan applications.	YES = 1	1125
d. risk associated with debt <i>(such as collateral requirements)</i>	YES = 1	1126

OFFICE USE
0999

SECTION I FARM MANAGEMENT and USE OF TIME

1. **How many individuals were involved in the day-to-day decisions for this operation?**
 (Enter the number of operators, including the operator named on the front of this form.
 Identify the operators in the columns below. **Exclude** hired workers unless they are a hired manager.)
- NUMBER of OPERATORS**
1200
2. **Does the principal operator have a spouse?**
- YES** – [Enter code 1 and continue.] **NO** – [Enter code 3 then go to item 4.]
- CODE**
1205
3. **Is the principal operator’s spouse included in item 1?**
- YES** – [Enter code 1 and continue.] **NO** – [Enter code 3 then go to item 4.]
 (Use operator 2 column for spouse.)
- CODE**
1225

	PRINCIPAL OPERATOR Or Senior Partner	OPERATOR 2	OPERATOR 3
4. In what year did the operator begin to operate any farm operation?	1241	1261	1281
5. Age of operator on December 31, 2006?	1242	1262	1282
6. Gender of operator?	1243	1263	1283
	1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female	1 <input type="checkbox"/> Male 2 <input type="checkbox"/> Female

[ENUMERATOR NOTE: If the principal operator or senior partner began to operate any farm operation in 1996 or later ask, else go to item 8.]

7. **Did the operator acquire ownership of any farmland that is part of this operation?**
- YES** – [Enter code 1 and continue.] **NO** – [Enter code 3 then go to item 8.]
- CODE**
1239
- a. How much land was ---
- ACRES**
- (i) purchased from relative
- (ii) purchased from other than relative
- (iii) inherited
- (iv) gift
- 1209
1210
1211
1212

[ENUMERATOR NOTE: If acres are reported in 7a(i) or 7a(ii) ask items 7b and 7c ---else skip to item 8.]

- b. Was the full market price paid for all the acres reported in 7a(i) or 7a(ii)?
- YES** = 1 **DON'T KNOW** = 2 **NO** = 3
- CODE**
1235
- c. If loans were used to purchase the land, were interest rates always the full market interest rates?
- YES** = 1 **DON'T KNOW** = 2 **NO** = 3
- CODE**
1237

		CODE
8. Is this operation organized as a Limited Liability Company (LLC) under state law?	YES = 1	1202
9. Is this a family held corporation?	YES = 1	1240

10. In 2006, what was this operation's LEGAL STATUS (or if an LLC, how was this operation treated for tax purposes) ?	1 Individual (Sole/family proprietorship)? 2 A legal partnership? 3 C - Corporation? 4 S - Corporation? 5 Other, Including estates, trusts and cooperatives and grazing association?	CODE
		1201

[ENUMERATOR NOTE: *If item 10 = code 1 or code 5, skip items 11, 12 and 13, then go to item 14.
If item 10 = code 2, code 3, or code 4, continue.]*

		NUMBER
11. If operation is a legal partnership, how many partners are there in this legal partnership?		1232
12. If the operation is a C – or S – corporation, what is the number of members of the Corporate Board?		1233
13. How many members of the Corporate Board are operators of this farm?		1234

		NUMBER
14. How many owners of this operation are there? (<i>Exclude landlords, contractors, and lending institutions holding farm debt. Include yourself, your family members, partners, corporate shareholders, or members of Limited Liability Company.</i>)		1246
a. How many of these owners (item 14) are part of your (the operator's) household? (If none go to item 14c.)		1247

		PERCENT
b. What percent of the ownership interest did you (the operator) and your household hold? %		1248

		CODE
c. Is more than 50% of the ownership interest in this operation held by you and persons related to you by blood or marriage, including relatives not residing in your household?	YES = 1	1249

- | | | CODE |
|---|---------|------|
| 15. Is this farming operation part of a larger firm or corporation, such as a branch of a firm that also processes the agriculture product of the operation?
(Exclude contractual arrangements with totally separate firms.) | YES = 1 | 1245 |
| 16. Is one operator primarily responsible for the long-term planning activities of the operation? | YES = 1 | 1252 |

- | | | CODE |
|--|---------|------|
| 17. Aside from persons or businesses you paid for professional farm management services, did you receive non-paid advice about the management of your farm/ranch from--- | | |
| a. NRCS conservation technical assistance or an NRCS technical service provider? | YES = 1 | 1253 |
| b. any other person or advisory group? | YES = 1 | 1254 |

INTERNET USE

- | | | CODE |
|---|-------------------|------|
| 18. Do you have access to the Internet? | YES = 1
NO = 3 | 1255 |

[If item 18 is yes, ask--- else skip to item e, below.]

- | | | CODE |
|--|---------|------|
| a. What type of access do you use:--- | | |
| (i) Dial-Up? | YES = 1 | 1269 |
| (ii) DSL? | YES = 1 | 1270 |
| (iii) Cable? | YES = 1 | 1271 |
| (iv) Satellite? | YES = 1 | 1272 |
| (v) Wireless? (wireless including WI-FI, and WI-MAX) | YES = 1 | 1273 |
| (vi) Other? | YES = 1 | 1274 |

- | | | DOLLARS |
|--|--|---------|
| b. How much did you pay per month for Internet access? | | 1275 |

- | | | CODE |
|---|---------|------|
| c. Does your farm operation have its own web-site? | YES = 1 | 1276 |
| d. Do you sell goods over the Internet that were produced from your farm commodities? | YES = 1 | 1277 |

- | | | CODE |
|-------------------------------|---|------|
| e. If item 18 is NO, why not? | 1 Don't have a computer
2 Inadequate Internet service
3 Internet security concerns
4 Other reasons | 1256 |

19. Were actions taken in 2006 to help reduce fuel or fertilizer expenses for this operation?

CODE

YES - [Enter code 1 and continue.] NO - [Enter code 3 then go to item 20.]

1300

If YES, which of the following actions were taken to reduce fuel or fertilizer expenses:----

	Fuel?	Fertilizers?
Reduced quantities or inputs used? YES = 1	1301	1302
Negotiated a price discount with supplier? YES = 1	1327	1325
If YES, what was the percent discount?	1332	1330
or		
Changed enterprise mix? YES = 1	1303	1304
Conducted soil test? YES = 1		1305
Reduced number of trips over a field? YES = 1	1306	
Adjusted plant population? YES = 1		1307
Kept engines serviced? YES = 1	1308	
Used precision technology for fertilizer, pesticide or seeding application? YES = 1	1309	1310
Used guidance or parallel swathing systems with machine operations? YES = 1	1311	1312
Other, not listed? YES = 1	1313	1314

20. Were total capital expenditures (farm structures, cars, trucks, machinery, equipment, farm land) greater than in the prior year? YES = 1

CODE

1315

21. Did you sell any farm assets (machinery, equipment, land, etc.) during 2006 to compensate for a cash shortfall? YES = 1

1316

22. Did you delay replacement of machinery, equipment, or farm structures during 2006? YES = 1

1317

23. Are you a hired manager for this operation? (meaning you receive a wage, salary, or in-kind payment for making day-to-day management decisions for this operation.)

CODE

YES – [Enter code 1 and continue.] NO – [Enter code 3 then go to item 25.]

0995

24. Do you (the hired manager) or anyone you are related to by blood or marriage (whether they live in your household or not), have an ownership interest in this operation, such as owning some of the land or machinery in this operation, or are a corporate shareholder of this operation, or a member of a limited liability company of this operation?

CODE

YES – [Enter code 1] NO – [Enter code 3.]

0940

[ENUMERATOR NOTE: If item 23 equals 1 and item 24 equals 3, then complete items 25ai, 25aii, 25bi, 25bii, and item 26, skip Section J and go to Conclusion on back page.]

25. Next, in order to correctly estimate the returns farm households receive for their labor we need to obtain time allocations. We know there are 168 total hours in a week (7 days with 24 hours in a day) that you allocate to various activities. On the average, for each of the three month periods DURING 2006, about how many hours per week did---

- a. You (the principal operator) do---
- (i) work for this farm/ranch without paying yourself a wage or salary?
 - (ii) work for this farm/ranch for a wage or salary?
 - (iii) non-farm work off this farm/ranch for compensation? (Exclude commuting time)
 - (iv) work on another farm/ranch? (Exclude commuting time)
 - (v) other?
- TOTAL**

1	2	3	4
Jan-Mar Hrs./week	April-June Hrs./week	July-Sept Hrs./week	Oct-Dec Hrs./week
0480	0481	0482	0483
0484	0485	0486	0487
0488	0489	0490	0491
1091	1092	1093	1094
0492	0493	0494	0495
168	168	168	168

- b. Your spouse (the principal operator's) do ----
- (i) work for this farm/ranch, without being paid a wage or salary?
 - (ii) work for this farm/ranch for a wage or salary?
 - (iii) non farm work off this farm/ranch for compensation? (Exclude commuting time)
 - (iv) work on another farm/ranch? (Exclude commuting time)
 - (v) other?
- TOTAL**

0580	0581	0582	0583
0584	0585	0586	0587
0588	0589	0590	0591
1095	1096	1097	1098
0592	0593	0594	0595
168	168	168	168

26. On the average, for each of the three month periods DURING 2006, about how many hours per week did---

- a. Other operators (excluding principal operators and their spouses) do work for this farm/ranch, without receiving a wage or salary?
- b. Other operators (excluding principal operators and their spouses) do work for this farm/ranch, for a wage or
- c. Unpaid workers (such as non operator partners, family members, etc.) do work for this farm/ranch?
- d. Paid workers do work for this farm/ranch? (Exclude custom hire and contract labor.)

1	2	3	4
Jan-Mar Hrs./week	April-June Hrs./week	July-Sept Hrs./week	Oct-Dec Hrs./week
1061	1062	1063	1064
1065	1066	1067	1068
0840	0841	0842	0843
0859	0860	0861	0862

SECTION J FARM HOUSEHOLD

1. Was the principal operator's spouse listed as OPERATOR 2 in Section I, item 4?

YES – [Enter code 1 then go to item 2.] NO – [Enter code 3 and continue with item a.]

CODE
1203

a. If NO, what was the age of the operator's spouse on December 31, 2006?

AGE
1206

[ENUMERATOR NOTE: If the operator has a spouse, please answer for both where applicable.]

2. Is the (the operator and operator's spouse) of Spanish, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?

YES – [Enter code 1] NO - [Enter code 3.]

OPERATOR
1219

SPOUSE
1220

ENTER CODE 1 FOR ALL THAT APPLY

3. Which of these do you and your spouse (the operator and operator's spouse) consider yourself? Are you---

American Indian or Alaska Native? (Specify tribe _____)
Asian?
Black or African American?
Native Hawaiian or Other Pacific Islander?
White?

OPERATOR
1213
1215
1217
1221
1223

SPOUSE
1214
1216
1218
1222
1224

4. What is the highest level of formal education you and your spouse (the operator and operator's spouse) have completed?

1	Less than high school diploma
2	High school
3	Some college
4	College graduate and beyond

OPERATOR
1257

SPOUSE
1260

5. In 2006, what was your and your spouse's (the operator and operator's spouse) major occupation?

1	Farm or ranch work
2	Work other than farming/ranching
3	Not in the paid workforce

OPERATOR
1207

SPOUSE
1208

6. Regarding retirement from farming, do you (the operator) consider yourself to be retired now?

YES – [Enter code 1] NO – [Enter code 3]

CODE
1259

OFFICE USE
2002

NUMBER

7. How many people lived in your (the operator's) household on December 31, 2006?

1227

a. How many of these (item 7) persons were covered by health insurance (public or private) for any part of 2006?

1226

b. How many of these persons had health insurance that was provided through:

NUMBER

(i) an employer from the operator's off-farm work?

1264

(ii) an employer from the spouse's off-farm work?

1265

(iii) this farming operation?

1266

(iv) private health insurance? (fully purchased by the household.)

1267

(v) Medicare, Medicaid, or other public insurance?

1268

8. Of the persons who lived in your household on December 31, 2006, (item 7) how many were---

NUMBER

a. younger than 6 years old?

1228

b. from 6 through 13 years old?

1229

c. from 14 through 17 years old?

1230

d. 65 years old or older?

1231

MILES

9. How many miles do you live from the closest city with a population of 10,000 or more?

1236

10. Do you live on or adjacent to any of your farm/ranch land?

CODE

YES - [Enter code 1.]

NO - [Enter code 3.]

1238

[ENUMERATOR NOTE: If principal operator and/or principal operator's spouse worked off the farm and reported hours of non-farm work in Section I—item 25a(1) or Section I—item 25b(1), continue. If neither principal operator nor principal operator's spouse worked off the farm, then go to item 12.]

OPERATOR

SPOUSE

11. How many miles is it one way from your home to your and/or your spouse's off-farm job? (Enter zero for home based jobs such as truck driver, salesperson, enumerator, etc.)

0941

0942

12. Did any household(s) besides the operator's share in the net income of the business, either by receiving a share of profits/losses or, if incorporated, received corporate dividends or was paid a wage or salary as compensation for services to the operation?

1 YES
3 NO - Go to item 14.

CODE

0976

[ENUMERATOR NOTE: If Section I, item 10 (p. 23), is 1, 2 or 4 ask item 13, else skip to item 14.]

PERCENT

13. If the operation is a sole proprietorship, partnership, or S-corporation, what percent of the net income did you (the operator) and your household receive? (Includes LLCs that elected to report income as a pass-through.)

0974

[ENUMERATOR NOTE: If Section I, item 10 (p. 23), is 3 ask item 14, else skip to item 15.]

VALUE CODE

14. If the operation is a C-corporation, which value code represents the corporate dividends you (the operator) and your household received from this farming operation? (Includes LLCs that elected to file as a C-corporation.)

0975

[Show **Value Codes** in Respondent Booklet.]

15. Which value code represents the cash income the principal operator, spouse, and all other household members received in 2006 from---(Exclude farm income reported earlier.)

1 SOURCE	2 the operator as [source] (Enter 1 if none.) VALUE CODE	3 operator's spouse as [source] (Enter 1 if none.) VALUE CODE	4 other household member(s) as [source] (Enter 1 if none.) VALUE CODE
a. All off-farm wages, salaries, and tips before taxes and withholdings?	0950	0951	0952
b. Net cash income from operating another farm or ranch? (net of depreciation)	0955	0956	0957
c. Net cash income from operating any other business? (net of depreciation)	0958	0959	0960
d. Net cash income from cash or share-renting farmland to others? (Exclude land rented from this operation)	0961	0962	0963
e. Interest income?	0967	0968	0969
f. Dividend income? (Exclude corporate dividend income from this operation.)	0964	0965	0966
g. Total proceeds from the sale of off-farm capital assets?	0973	0977	0978
(i) Recognized gain/loss on the sale of capital assets reported above? (can be negative(-) if capital losses were incurred.)	0979	0980	0981
h. Income from private pensions and private disability payments?	0937	0938	0939
i. Income from public sources including Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public benefits?	0996	0997	0998
j. Other off-farm sources?	0991	0992	0993

16. If item 15(a), 15(c), or 15(f) is not equal to 1, ask---

<p>a. If 15 (a) is not equal to 1, what type of off-farm business did you/or your spouse work at?</p> <p>b. If 15 (c) is not equal to 1, what type of off-farm business did you/or your spouse operate?</p>	OFF-FARM BUSINESS CODES 1) Agriculture, forestry, fishing, hunting, or mining 2) Construction 3) Manufacturing 4) Education or healthcare services 5) Other government services 6) Wholesale trade, warehousing, utilities or transportation 7) Finance, insurance, real estate and other professional services 8) Recreation or tourism, including eating and lodging 9) Retail trade or personal services 10) Other non-governmental services	OPERATOR 1070	SPOUSE 1071
	OPERATOR 1072	SPOUSE 1073	
<p>c. If 15(c) is greater than 1, what was the total number of employees that worked for the off-farm business?</p>		NUMBER 1075	
<p>d. If 15(f) is greater than 1, were dividends earned from firms that produced ethanol?</p>	YES = 1	CODE 1076	
<p>e. If 15(a) is greater than 1, is the number of off-farm job hours worked per week flexible?</p>	YES = 1	1077	
<p>f. If 15(a) is greater than 1, does the off-farm job provide the opportunity for overtime hours?</p>	YES = 1	1078	
<p>g. If 15(a) is greater than 1, was the off-farm work---</p>	1 – hourly? 2 – salaried?	1079	

20. Which value code represents how much this household spent in 2006 on---

	VALUE CODE
a. food, including food away from home?	1105
b. for operators who do not live in a dwelling owned by the household or by the farm business (<i>item 18a or Section G, item 1a has zero value</i>):	
(i) rent payments?	1104
c. utilities, housekeeping supplies, and other household expenses?	1106
d. non-farm transportation:	
(i) leasing costs for vehicles leased by the household, plus public transportation expenses?	1107
(ii) fuel, maintenance and repairs, vehicle insurance, parking and license fees for non-farm share of vehicles?	1119
e. health and medical expenses:	VALUE CODE
(i) health and/or dental insurance cost? (<i>costs not covered by the farm operation or an off-farm employer</i>)	1108
(ii) Out of pocket expense for health and medical needs?	1112
f. contributions to personal insurance (<i>Include life, disability, liability insurance but not including health, homeowner or vehicle insurance</i>) and retirement plans including pensions and Social Security?	1109
g. contributions to individuals outside of the household, including alimony, child support, gifts (<i>not including bequests</i>) and charitable contributions?	1110
h. all other family living expenses, such as clothing and personal care products and services; house furnishings and equipment, education and child (<i>or adult</i>) care, entertainment (<i>hobbies, recreation, and vacations</i>)?	1118

[ENUMERATOR NOTE: Items 21–23 refer to Income and Expense items for 2005.]

21. Which value code represents the total value of farm sales in the previous year (2005)?	VALUE CODE
	1113
<i>(Total value of farm sales includes livestock and crop cash income and the net change in CCC loans, plus the estimated value of crop and livestock under production contracts, plus government payments to operator. Also include, if applicable, the value of the landlord share of crop and livestock production and the landlord share of government payments. Exclude contract fees, these are reported in Section D.)</i>	
22. Which value code represents the net operating income for this operation in the previous year (2005)?	VALUE CODE
	1114
<i>(Cash income from all farm sources minus production costs and depreciation. If negative net operating income, indicate a minus sign before the value code.)</i>	
23. Which value code represents the total off-farm income in the previous year (2005)?	VALUE CODE
	1115
<i>(Wages, salaries, and tips before taxes, income from operating another farm, income from operating any other business. If negative off-farm income, indicate a minus sign before the value code.)</i>	

[ENUMERATOR NOTE: Items 24-27 refer to Funds drawn in 2006.]

24. Which value code represents the dollar amount you withdrew from the farm business operation during 2006 in order to pay for household expenditures? (<i>Exclude the wages, salaries, and benefits you paid yourself and household members, these are reported in Section F.</i>)	VALUE CODE
	1116
25. Which value code represents the amount you withdrew from the farm business for other investments? (<i>Include financial assets, non-farm businesses, and other farm businesses. Exclude the wages, salaries, and benefits you paid yourself and household members, these are reported in Section F.</i>)	1127
26. Were any of the funds obtained through mortgages on the operator's dwelling (<i>if not owned by the farm operation</i>), other real estate or business not part of the farm operation used to help purchase capital items or fund operations of this farm business during 2006?	CODE
YES = 1	1128
27. Was any of the income earned from off farm sources used to purchase capital items or production inputs for this farm business during 2006?	1129
YES = 1	

[Show **VALUE CODES** in Respondent Booklet.]

17. Which value code represents the total value of each of the following categories of off-farm assets owned by the operator and members of the operator's household on December 31, 2006, for---

(Exclude assets of this operation, reported in Section G.)

VALUE CODE

- a. Financial assets held in non-retirement accounts? *(Include cash, checking, savings, money market accounts, certificates of deposits, savings bonds, government securities, outstanding personal loans due to the operator or household, corporate stock, mutual funds, cash surrender value of life insurance, other financial assets. Exclude all farm business-related assets.)*
- b. Retirement accounts? *(401k, 403b, IRA, Keogh, other retirement accounts)*
- c. Operator's dwelling, if not owned by the operation?
- d. Real estate and other personal *(second)* homes? *(other farms, residential rental, commercial, and other real estate)*
- e. Business not part of this farm?
- f. All vehicles? *(household share)*
- g. Other assets not reported elsewhere?

0953
0954
0984
0985
0986
0982
0987

[Show **VALUE CODES** in Respondent Booklet.]

18. Which value code represents the total value of each of the following categories of off-farm debt (debt not associated with this operation) owed by the operator and members of the operator's household on December 31, 2006, for---

(Include off-farm debt secured with farm assets. Exclude any debt – household debt, credit cards, etc. used to finance the farm business expenses of this operation. Report all such debt in Section H Farm Debt.)

[ENUMERATOR NOTE: *If mortgage debt on the operator dwelling was reported earlier in Section H, item 6, then skip item 18a and continue with 18b.*
If mortgage debt on the operator dwelling was NOT reported in Section H, item 6, then continue with item 18a.]

VALUE CODE

- a. Mortgages on operator's dwelling, if not owned by the operation? *(Include home mortgages, home equity loans, and lines of credits secured by the operator's dwelling(s))*
 - b. Mortgages on other real estate and other personal *(second)* homes? *(Include mortgages, equity loans, and lines of credits secured by other real estate, including other farms, residential rental, commercial, and other real estate)*
 - c. Loans on businesses that are not a part of this farm operation?
 - d. Personal loans? *(Include credit cards, auto loans, unpaid taxes, medical bills, any other debts/liabilities not reported elsewhere)*
 - e. What was the amount of all other off-farm debt owed by the operator or household?
- 19. Which value code represents the amount of off-farm debt owed by the operator or household members that was secured by farm assets?**

0988
0989
1101
1102
0983
1117

CONCLUSION

1. **Results from this survey will be published in August. Would you like to receive a copy?**
 (Results will also be available on the Internet at <http://www.nass.usda.gov/> or <http://www.ers.usda.gov/>) **YES = 1**

CODE

0099

2. **ENDING TIME [MILITARY]**

MILITARY TIME

0005 _ _ _ _

RECORDS USE

3. **Did respondents use farm/ranch records to report income and expenses?**

- | |
|--------------------|
| 1 All of the time |
| 2 Most of the time |
| 3 Some of the time |
| 4 Almost never |
| 5 Never |

CODE

0096

4. **What records did the respondent refer to when reporting *most* of their income and expense data?**

- | |
|--|
| 1 A General Ledger or Personal Record Book |
| 2 Formal Farm Records Workbook or Account Book |
| 3 Loose receipts |
| 4 Something else |
| 5 Computer or computer printout |
| 6 Did not use records |

CODE

0097

Reported by: _____ Telephone (____) _____

0093
0092

Response		Respondent		Mode		Enum	Eval.	Date MM DD YY	Optional
1-Comp	9901	1- Op/Mgr	9902	2-Tel	9903	0098	0100	9910	0003
2-R		2-Sp		3-Face-to-Face					
3-Inac		3-Acct/Bkpr							
		4-Partner							
		9-Other						_ _ _ _ _ 07	
S/E Name									