



**NATIONAL  
AGRICULTURAL  
STATISTICS  
SERVICE**

## 2005 Agricultural Resource Management Survey COSTS and RETURNS REPORT

Form Approved  
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Phase III  
Version 1 CRR

U.S. Department of Agriculture,  
Rm 5030, South Building  
1400 Independence Ave., S.W.  
Washington, DC 20250-2000.  
1-800-727-9540  
Fax: 202-690-2090  
E-mail: [nass@nass.usda.gov](mailto:nass@nass.usda.gov)



### CONTACT RECORD

DATE	TIME	NOTES

**INTRODUCTION:**

*[Introduce yourself, and ask for the operator. Rephrase in your own words.]*

We are collecting information on costs and returns and need your help to make the information as accurate as possible. Authority for collection of information on the Costs and Returns Report is Title 7, Section 2204 of the U.S. Code. This information will be used for economic analysis and to compile and publish estimates for your region and the United States. Response to this survey is confidential and voluntary.

We encourage you to refer to your farm records during the interview.

**MILITARY TIME**

0004

**BEGINNING TIME [MILITARY]**

**SCREENING BOX**

0006

**[ENUMERATOR NOTE: If screening box is code 1, complete the screening Supplement. If Screening box is blank, begin with Section A.]**

[Name, address and partners verified and updated if necessary]

<b>POID</b> _____	<b>POID</b> _____
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY                      STATE      ZIP              PHONE NUMBER	CITY                      STATE      ZIP              PHONE NUMBER
<b>POID</b> _____	<b>POID</b> _____
PARTNER NAME	PARTNER NAME
ADDRESS	ADDRESS
CITY                      STATE      ZIP              PHONE NUMBER	CITY                      STATE      ZIP              PHONE NUMBER

**TOTAL POINTS**

OFFICE USE 0929

PARTNERS' STRATUM 182

0925	0926	0927	0928
_____	_____	_____	_____

**SECTION A LAND IN FARM / RANCH**

*Please report farm/ranch land owned, rented, or used by you, your spouse, or by the partnership, corporation or organization for which you are reporting in 2005. (Include all cropland, idle land, CRP, pastureland, woodland, wasteland, etc.)*

**ACRES OPERATED**

	<b>NUMBER OF ACRES</b>
1. How many acres of farm/ranch land are OWNED?..... .+	0020
2. How many acres of farm/ranch land are RENTED or LEASED from others--- <i>(Exclude land used on an AUM or fee per head basis under a grazing permit.)</i>	<b>ACRES</b>
a. for a <b>FIXED CASH</b> payment?.....+	0021
b. for a <b>FLEXIBLE CASH</b> payment? <i>(Rent paid depends on prices and/or yields, or is otherwise not a fixed amount.)</i> .....+	0022
c. for a <b>SHARE</b> of the crop or livestock production? <i>(Include hybrid rental arrangement where rent paid is based on a fixed cash payment plus some shared production.)</i> .....+	0023
d. rented for <b>FREE</b> ?.....+	0024
3. How many acres of farm/ranch land are rented or leased TO OTHERS? <i>(Include land rented for cash, for a share of crop, or livestock production, or rent free.)</i> .....-	0025
4. Then the total acres operated was--- [Total 1 + 2a + 2b + 2c + 2d - 3]. =	<b>TOTAL ACRES</b> 0026
5. How many acres did this operation use on a <b>per head or animal unit month (AUM)</b> basis? <b>Include</b> Federal, State, railroad, Public School District, Indian Reservation, or private land.....	<b>ACRES</b> 0027
6. <b>Of the Total Acres in this operation (item 4), how many were---</b>	<b>ACRES</b>
a. considered cropland? <i>(Include land in government programs. Exclude wild hay and CRP acres planted to trees.)</i> .....	0030
b. covered under a <b>Federal crop insurance</b> policy?.....	0039
c. enrolled in the <b>Conservation Reserve Program (CRP) or Wetland Reserve Program (WRP)</b> ?.....	0028
d. used to raise <b>certified organically produced</b> crops?.....	0041
e. classified as base acreage for government farm programs?.....	0048

7. Including rent for land and/or buildings, what was the total CASH RENT received in 2005 for acres cash rented TO others? ..... DOLLARS  
0042  
*(Include land associated with rental livestock facilities and government payments received from rented acres. Exclude grazing of livestock and allotment rental fees. These will be recorded later.)*
8. For acres share-rented to others, what was the total value of the CROP or LIVESTOCK SHARES received in 2005? ..... DOLLARS  
0043  
*(Include government payments received from those acres.)*
9. Including rent for land and/or buildings, what was the total cash rent PAID in 2005? ..... DOLLARS  
0044  
*(Include rent paid in 2005 for previous years or rent paid in advance. Exclude storage bins; record in Section F, item 20.)*
10. Does this operation use land administered by PUBLIC or private agencies, industrial corporations or grazing associations? CODE
- YES - [Enter code 1 and continue.]     NO - [Enter code 3 then go to item 12.] 0049
- a. In 2005, what were the total usage fees this operation PAID for the use of this public land? *(Include fees paid for privately owned land administered by a public agency through exchange-of-use.)* ..... DOLLARS  
0045
11. In 2005, how much did this operation spend on pasturing or grazing of livestock on PRIVATELY owned land? ..... DOLLARS  
0046
12. Which Farm Type code represents the largest portion of this operation's 2005 gross farm income? [Enter code from below]. ..... FARM TYPE CODE  
0047

- Include:**
- Sales of all crops, livestock, poultry and livestock products sold in 2005.
  - The VALUE OF PRODUCT REMOVED for all crops, livestock, and poultry produced under contract in 2005.
  - Sales in miscellaneous agricultural products in 2005.
  - All government agricultural payments received in 2005.
  - Landlord's share of government payments.

<p><b>1 Grains, Oilseeds, Dry Beans, and Dry Peas</b> (corn, flaxseed, grain, silage and forage, grains and oilseeds, popcorn, rice, small grains, sorghum, soybeans, sunflowers, etc.)</p> <p><b>2 Tobacco</b></p> <p><b>3 Cotton and Cottonseed</b></p> <p><b>4 Vegetables, Melons, Potatoes and Sweet Potatoes</b> (beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.)</p> <p><b>5 Fruit, Tree Nuts and Berries</b> (almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.)</p> <p><b>6 Nursery, Greenhouse, Floriculture and Sod</b> (bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, sod, etc.)</p> <p><b>7 Cut Christmas Trees and Short Rotation Woody Crops</b></p> <p><b>8 Other Crops and Hay</b> (grass seed, hay and grass silage, straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, CRP, etc.)</p>	<p><b>9 Hogs and Pigs</b></p> <p><b>10 Milk and Other Dairy Products from cows</b></p> <p><b>11 Cattle and Calves</b> (beef and dairy cattle for breeding stock, fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc.)</p> <p><b>12 Sheep, Goats, and their Products</b> (wool, mohair, milk and cheese)</p> <p><b>13 Horses, Ponies, and Mules</b> (burros and donkeys)</p> <p><b>14 Poultry and Eggs</b> (broilers, chickens, turkeys, ducks, eggs, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.)</p> <p><b>15 Aquaculture</b></p> <p><b>16 Other Animals and Other Animal Products</b> (bees, honey, rabbits, fur-bearing animals, semen, manure, other animal specialties, etc.)</p>
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**SECTION B ACREAGE and PRODUCTION**

1. During 2005, what crops were harvested on the total acres (Section A, item 4) on this operation?

(Include crops grown on a contract or custom basis. Exclude crops grown on land RENTED to others and cover crops if unharvested.)

[If share rented from others, ask--]

1 CROP	2 How many acres were harvested? ACRES	3 What was the total production? TOTAL AMOUNT	4 How much of this operation's share of the total production was (will be) used on this operation? TOTAL AMOUNT	5 How much of the production was the landlord's share of the crop? TOTAL AMOUNT
<b>FIELD CROPS</b>				
Corn for Grain. . . . .	0105	0106 Bu.	0107 Bu.	0108 Bu.
Corn for Silage. . . . .	0109	0110 Tons	0111 Tons	0112 Tons
Cotton, all types. . . . .	0113	0114 Lbs.		0116 LbS.
Peanuts. . . . .	0117	0118 Lbs.		0120 Lbs.
Potatoes - report sweet potatoes in all other crops. . . . .	0121	0122 Cwt.		0124 Cwt.
Rice. . . . .	0125	0126 Cwt.		0128 Cwt.
Sorghum for Grain. . . . .	0129	0130 Bu.	0131 Bu.	0132 Bu.
Sorghum for Silage. . . . .	0133	0134 Tons	0135 Tons	0136 Tons
Soybeans. . . . .	0137	0138 Bu.	0139 Bu.	0140 Bu.
Tobacco, all. . . . .	0141	0142 Lbs.		0144 Lbs.
<b>SMALL GRAINS</b>				
Barley for Grain. . . . .	0145	0146 Bu.	0147 Bu.	0148 Bu.
Oats for Grain. . . . .	0149	0150 Bu.	0151 Bu.	0152 Bu.
Wheat, all for Grain. . . . .	0153	0154 Bu.	0155 Bu.	0156 Bu.
<b>HAY CROPS</b>				
Hay, Alfalfa. . . . .	0157	0158 Tons	0159 Tons	0160 Tons
Hay, All Other. . . . .	0161	0162 Tons	0163 Tons	0164 Tons
<b>OTHER CROPS</b>				
Canola. . . . .	0165	0166 Lbs.	0167 Lbs.	0168 Lbs.
Other Oilseeds. . . . .	0169	0170 Lbs.		0172 Lbs.
Sugarcane or Sugarbeets. . . . .	0173	0174 Tons		0176 Tons
*Dry Edible Beans/Peas/Lentils. . . . .	0177			
*Vegetables for processing. . . . .	0178			
*All Other Vegetables and Melons	0179			
*Fruits, Nuts, and Berries. . . . .	0180			
*Nursery and Greenhouse Crops (include Christmas trees). . . . .	0181			
*All Other Crops not listed above	0182			

2. [Ask only if land was share rented.]

How much was the landlord's share (in dollars) of the MARKET VALUE of the dry beans vegetables, fruits, nuts, nursery, greenhouse and all other crops? [items starred(\*) in table above]...

DOLLARS

0183

3. Were any of the harvested acres, (item 1, column 2), of corn, cotton or soybeans planted with Genetically Modified (GM) or otherwise enhanced seed varieties?

CODE

0200

YES – [Enter code 1 and continue.]     NO – [Enter code 3, then go to item 6.]

4. Which of the following crops were planted with Genetically Modified (GM) or otherwise enhanced seed varieties?

How many acres were planted to--					
	1	2	3	4	
	GM herbicide resistant seed varieties?	Non-GM herbicide resistant seed varieties?	GM Bt varieties?	Stacked gene variety? (both herbicide resistant and Bt)	
YES = 1	ACRES	ACRES	ACRES	ACRES	
a. Corn.....	0201	0202	0203	0204	0205
b. Cotton.....	0207	0208	0209	0210	0211
c. Soybeans.....	0219	0220	0221	0222	0223

5. [If item 4a, column 3 and/or 4 is positive, ask--]

ACRES

How many acres of the corn Bt or stacked varieties were planted with rootworm resistant Bt seed?.....

0237

**[ENUMERATOR NOTE: These questions are to be asked in Georgia, Kentucky, North Carolina, Pennsylvania, South Carolina, Tennessee, and Virginia only.]**

6. Did this operation plant any tobacco in either 2004 or 2005?

CODE

0224

YES - [Enter 1 and continue.]     NO - [Enter 3, then go to Section C, Livestock.].....

7. How many acres of tobacco did this operation plant in 2004 and 2005?

(If no tobacco acreage planted in 2005, enter 0 for 2005.)

	Flue-cured	Burley	Other
a. 2004?.....	0225	0226	0227
b. 2005?.....	0228	0229	0230

8. In 2005, what was the average price received per 100 pounds for---

DOLLARS

a. flue cured tobacco?.....

0231

b. burley tobacco?.....

0232

c. other tobacco?.....

0233

**SECTION C LIVESTOCK**

Please report the total number of livestock, poultry, and/or poultry products sold and/or removed from this operation January 1, 2005 to December 31, 2005. (Include any landlord's share, any sold on the open market (non-contract), and any removed from this operation under a production or marketing contract in 2005.)

1	2	3	4
<b>1. Did this operation have on hand or produce any [item] during 2005?</b>	<b>What was the total number [column 1] sold or removed in 2005?</b>	<b>On December 31, 2005, how many [column 1 regardless of ownership] were on hand?</b>	<b>On December 31, 2005, how many [column 3] were owned by this operation?</b>
a. All cattle and calves--- beef or dairy cows, heifers, steers, calves, bulls? . . . . .	0260	0261	0295
b. All hogs and pigs? . . . . .	0262	0263	0296
c. Milk? (Report in cwt). . . . .	0270		
d. Chicken eggs? (Report in dozens). . . . .	0266		
e. Turkeys? . . . . .	0268	0269	0298
f. Broilers? . . . . .	0264	0265	0297
g. All other livestock and poultry? Specify type _____	0272	0273	0299

2. [If SHARE RENTS from others and has livestock, ask---]  
**What was the estimated total value of your landlord's share of livestock production in 2005?**  
 (Exclude shared livestock production not part of a land rental arrangement.) . . . . .

**DOLLARS**

0276

3. **Did any OTHER operation(s) grow livestock or poultry FOR this operation under a contract arrangement in 2005?**

**CODE**

YES – [Enter code 1 and continue.]     NO – [Enter code 3, then go to Section D.]

0271

1	2	3	4	5	6	7
<b>What livestock or poultry were being raised or fed for you?</b>	<b>LIVESTOCK CODE</b>	<b>What was the market value of [type] on hand on contractee operations on Jan.1, 2005?</b>	<b>What was the estimated market value (at placement) of [type] placed under contract DURING 2005?</b>	<b>How much was paid to contractees for production costs, INCLUDING fees for services?</b>	<b>How much were your GROSS receipts from [type] sold or removed under this contract?</b>	<b>On Dec. 31, 2005 what was the market value of unsold [type] remaining under contract?</b>
[List type below.]	<b>DOLLARS</b>	<b>DOLLARS</b>	<b>DOLLARS</b>	<b>DOLLARS</b>	<b>DOLLARS</b>	<b>DOLLARS</b>
	0277	0278	0279	0280	0281	0282
	0283	0284	0285	0286	0287	0288
	0289	0290	0291	0292	0293	0294



## SECTION D COMMODITY MARKETING and INCOME

1. During 2005, did this operation have **MARKETING CONTRACTS** for any commodities it produced? [Exclude money received from Contractors as reimbursement for expenses; report these in Section F.]

YES - [Continue.]  NO- [Go to item 2.]

### MARKETING CONTRACTOR CODES for Column 3

- 1 Cooperative that you (the operator) belong to
- 2 Marketing pool or agent selling on your (the operator's) behalf
- 3 Privately owned (not a cooperative) packer, processor, mill or gin
- 4 Other

### UNIT CODES for Column 6

- |           |          |                 |
|-----------|----------|-----------------|
| 1 POUND   | 6 BOX    | 11 HEAD         |
| 2 CWT     | 7 BALE   | 13 PLANT/POT    |
| 3 TON     | 8 CARTON | 20 BARREL       |
| 4 BUSHELS | 9 DOZEN  | 22 ACRE         |
| 5 BIN     | 10 FLAT  | 39 ANIMAL SPACE |

1 What commodities did this operation have <b>MARKETING</b> contracts for in 2005  [Write in commodities]	2 CODE	3 Who was the marketing contractor? [Use marketing contractor codes above.] CODE	4 For how long have you had contracts for this commodity with this contractor? [Leave blank if less than 1 year.] YEARS	5 What quantity of [commodity] was marketed through this contract? [Exclude landlord's share—it was reported in Section B or Section C] QUANTITY	6 UNIT CODE  [Use Unit codes above.] CODE	7 What was (will be) the <b>FINAL PRICE RECEIVED</b> per [unit] by this operation for [commodity] marketed under this contract? [Same units as column 6.] DOLLARS & CENTS	8 What was the total dollar amount received in 2005 from this contract? [Record receipts less marketing charges.] 1/ TOTAL DOLLARS
	0301	0302	0303	0304	0305	0306 _____	0307
	0316	0317	0318	0319	0320	0321 _____	0322
	0331	0332	0333	0334	0335	0336 _____	0337
	0346	0347	0348	0349	0350	0351 _____	0352
	0361	0362	0363	0364	0365	0366 _____	0367
	0376	0377	0378	0379	0380	0381 _____	0382

1/ Income received for commodities marketed or produced under contract in previous years should be recorded in item 6.

2. During 2005, did this operation have **PRODUCTION CONTRACTS** for any commodities it produced?

YES - [Continue.]  NO - [Go to item 3.]

### PRODUCTION CONTRACTOR CODES for Column 3

- 1 Cooperative that you (the operator) belong to
- 2 Input provider that is not a cooperative
- 3 Processor that is not a cooperative
- 4 Input provider and processor, not a cooperative
- 5 Other

1 What commodities did this operation have <b>PRODUCTION</b> contracts for in 2005  [Write in commodities]	2 CODE	3 Who was the production contractor? [Use production contractor codes above.] CODE	4 For how long have you had contracts for this commodity with this contractor? [Leave blank if less than 1 year] YEARS	5 What quantity of [commodity] was removed from the operation under this contract during 2005? [Exclude landlord's share--- it was reported in Section B or Section C] QUANTITY	6 UNIT CODE  [Use Unit codes above.] CODE	7 What was (will be) the <b>FINAL FEE RECEIVED</b> per [unit] by this operation for producing [commodity] under this contract? [Same units as column 6.] DOLLARS & CENTS	8 What were the <b>TOTAL FEES RECEIVED</b> in 2005 under this contract [Record receipts less marketing charges.] 1/ TOTAL DOLLARS
	0401	0402	0403	0404	0405	0406 _____	0407
	0416	0417	0418	0419	0420	0421 _____	0422
	0431	0432	0433	0434	0435	0436 _____	0437
	0446	0447	0448	0449	0450	0451 _____	0452

1/ Income received for commodities produced under contract in previous years should be recorded in item 6.



**MARKETING PRICING CODES for Column 9**

- 1 The contract contains a single price to be paid for the commodity.
- 2 The contract contains a formula for determining the price, and/or a set of prices to be paid according to the attributes of the commodity.
- 3 The contract contains no price(s) or pricing formula, but the contractor negotiated for a price in my behalf.
- 4 Other

**QUANTITY CODES for Column 13**

- 1 No quantity
- 2 Specified quantity or range
- 3 Harvest from specified acreage
- 4 Percent of grower's production
- 5 Other

**MARKETING CODES FOR COLUMN 15**

- 1 None
- 2 Both cash sales and other contractors
- 3 Only cash sales
- 4 Only other contractors

9	10	11	12	13	14	15
How is the final price in the contract determined?  [Use pricing codes above.]	Does the contract specify premiums or deductions tied to size, quality or other attributes of the commodity?	Does the contractor share ownership of the commodity with you while it is being produced on this operation?	Does the contract require you to purchase inputs, such as seeds, fertilizer, or young livestock, from the contractor?	Does the contract specify a quantity to be delivered to the contractor?  [Use quantity codes above.]	How long is the length of the contract?  [Leave blank if no length is specified.]	If you had not had this contract, what other marketing options would you have had in your area for marketing this commodity? [use marketing codes above.]
<b>CODE</b>	<b>YES = 1</b>	<b>YES = 1</b>	<b>YES = 1</b>	<b>CODE</b>	<b>MONTHS</b>	<b>CODE</b>
0308	0309	0310	0311	0313	0314	0315
0323	0324	0325	0326	0328	0329	0330
0338	0339	0340	0341	0343	0344	0345
0353	0354	0355	0356	0358	0359	0360
0368	0369	0370	0371	0373	0374	0375
0383	0384	0385	0386	0388	0389	0390

9	10	11	12	13	14	15
Does the contract specify a formula for determining the final fee received?	[If column 9=YES, ask, else go to column 11] Does the contract's formula base the final fee on your performance, relative to other contract growers?	Does the contractor own any structures used on this operation for production of the commodity?	Does the contractor own any equipment used on this operation for production of the commodity?	[If livestock commodity, ask—] How much land does the contract require you to commit for manure distribution?  [Leave blank if contract does NOT require land commitments.]	How long is the length of the contract?  [Leave blank if no length is specified.]	If you had not had this contract, what other marketing options would you have had in your area for marketing this commodity?  [use marketing codes above.]
<b>YES = 1</b>	<b>YES = 1</b>	<b>YES = 1</b>	<b>YES = 1</b>	<b>ACRES</b>	<b>MONTHS</b>	<b>CODE</b>
0408	0409	0410	0411	0413	0414	0415
0423	0424	0425	0426	0428	0429	0430
0438	0439	0440	0441	0443	0444	0445
0453	0454	0455	0456	0458	0459	0460

# CASH or OPEN MARKET SALES

**Exclude from this table---**  
 ▶ Marketing Contract sales (report in item 1.)  
 ▶ Production Contract sales (report in item 2.)  
 ▶ Landlord shares (report in Section B, items 1 and 2, Section C, item 2.)

**3. After subtracting marketing expenses, what was the total dollar amount received for CASH or OPEN MARKET sales in 2005 of each of the following crop and/or livestock commodities produced in 2005 and earlier years---**

	DOLLARS
a. Corn, Rice, Sorghum, Soybeans, Barley, Oats, Wheat ( <i>include silage, exclude sweet corn</i> ) . . . . .	0501
b. Other Grains, Oilseeds, Dry Beans, and Dry Peas ( <i>flaxseed, other grain silage and forage, other grains and oilseeds, popcorn, sunflowers, etc.</i> ) . . . . .	0502
c. Tobacco, Cotton, and Cottonseed. . . . .	0503
d. Vegetables, Melons, Potatoes and Sweet Potatoes ( <i>beets, cabbage, cantaloupes, pumpkins, sweet corn, tomatoes, watermelons, vegetable seeds, etc.</i> ) . . . . .	0504
e. Fruit, Tree Nuts and Berries ( <i>almonds, apples, blueberries, cherries, grapes, hazelnuts, kiwifruit, oranges, pears, pecans, strawberries, walnuts, etc.</i> ) . . . . .	0505
f. Nursery, Greenhouse, Cut Christmas Trees, Floriculture and Sod ( <i>bedding plants, bulbs, cut flowers, flower seeds, foliage plants, mushrooms, nursery potted plants, shrubbery, etc.</i> ) . . . . .	0506
g. Other Crops and Hay, Short Rotation Wood Crops ( <i>grass seed, hay and grass silage, straw, hops, maple syrup, mint, peanuts, sugarcane, sugarbeets, etc.</i> ) . . . . .	0507
h. Hogs and Pigs ( <i>Exclude breeding stock</i> ) . . . . .	0508
i. Hogs Breeding Stock. . . . .	0509
(i) Recognized gain/loss on sales of breeding hogs reported in 3i. . . . .	0533
j. Milk and other dairy products from cows ( <i>before deduction of any hauling fees</i> ) . . . . .	0510
(i) How much of this was for processed dairy products, such as cheese, butter, and processed milk. . . . .	0534
k. Cattle and Calves ( <i>fed cattle, beef and dairy cull animals, stockers and feeders, veal calves, etc., exclude breeding stock</i> ) . . . . .	0511
l. Cattle Breeding Stock. . . . .	0512
(i) Recognized gain/loss on sales of breeding cattle reported in 3l above. . . . .	0535
m. Broilers. . . . .	0513
n. Eggs. . . . .	0514
o. Turkeys. . . . .	0515
p. Other Poultry ( <i>other chickens, ducks, emus, geese, hatchlings, ostriches, pigeons, pheasants, quail, poultry products, etc.</i> ) . . . . .	0516
q. Other Animals and Other Animal Products; Sheep, Goats and their Products; Horses, Ponies, Mules, Burros, and Donkeys; Aquaculture ( <i>wool, mohair, milk and cheese from animals other than cows</i> ) . . . . .	0517

**4. CCC Loans**  
*(Include regular and reserve loans, even if redeemed or forfeited.)*

	DOLLARS
a. How much was received for all commodities placed under CCC loan during 2005? . . . . .	0518
b. What was the amount spent to repay all CCC loans during 2005? . . . . .	0519

*[If any of the crops redeemed from the CCC were sold in 2005, verify that these sales are recorded in Marketing Contracts (item 1) or Cash Sales (item 3). If the redeemed crops were NOT sold in 2005, their value should be reported in Section G, item 4a.]*



**SECTION E OTHER FARM INCOME**

**1. In 2005, did this operation receive Federal, State or Local Farm Program Payments?**

*(Including government payments received through a cooperative.)*

- YES** - [Enter code 1 and continue]       **NO** - [Enter code 3, then go to item 3.]

**CODE**

0563
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**2. What is the total dollar amount this operation received in 2005 for---**

**DOLLARS**

a. Direct payments? *(Include government payments received through a cooperative.)* .....

0525
------

b. Counter-cyclical payments? *(Include government payments received through a cooperative.)* .....

0526
------

c. Loan deficiency payments (LDPs)? *(Include government payments received through a cooperative.)* .....

0528
------

d. Marketing Loan Gains (MLGs)? *(Include government payments received through a cooperative.)* .....

0531
------

e. Milk Income Loss Contract payments? *(Include transition payments.)* .....

0536
------

f. Net value of commodity certificates? .....

0565
------

g. Agriculture Disaster payments? *(Include all disaster assistance and market loss payments. Exclude milk income loss contract payments reported above and Federal Crop Insurance and other indemnity payments.)* .....

0537
------

h. Conservation Reserve Program (CRP) payments? .....

0538
------

i. Wetlands Reserve Program (WRP) payments? .....

0539
------

j. Environmental Quality Incentive Program (EQIP) payments? .....

0540
------

k. Conservation Security Payments (CSP)? .....

0566
------

l. Any other Federal agricultural program payments? .....

0541
------

m. Tobacco buyout payments? .....

0476
------

n. Any other local or State program payments? .....

0542
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**3. What is your estimate of the total dollar amount your landlord(s) received in government payments for the acres you rented from them?**

*(share rent landlords typically receive a share of payments equal to their crop share.)* .....

0543
------

4. In 2005, what was the total income received by you (the operator) and all partners for---

DOLLARS

a. Custom work, machine hire, and other agricultural services provided for farmers and others (unless it is for a separate business)?	0546
b. Grazing of livestock? (Exclude contract arrangements.)	0547
c. Recreation such as hunting, fishing, petting zoos, horseback riding, on-farm rodeos, etc.	0548
d. Sales of all forest products? (Firewood, timber, etc.) (Exclude maple syrup and Christmas trees.)	0549
e. Sales of Farm Machinery and Vehicles (farm share only)?	0550
f. Proceeds from sales of farmland and other farm real estate for this operation only?	0558
(i) Recognized gain/loss on sales of farmland and other farm real estate reported above (in 4f)?	0559
g. Federal crop insurance?	0552
h. Other Insurance indemnity payments?	0551
i. Cooperative Patronage Dividends and Refunds?	0554
j. Purchase of development rights?	0567
k. Tobacco settlement payments?	0555
l. All Other Farm Related Sources of Income? [This may be a negative (-) number for hedging losses.] (Show OTHER FARM INCOME in Respondent Booklet.)	0556

**SECTION F OPERATING and CAPITAL EXPENDITURES**

In 2005, how much was spent for  
(item) by [column]---

**OPERATING EXPENSES**

**Include** only expenses related to this operation.  
**Exclude** expenses NOT related to the farm/ranch;  
expenses of performing custom work FOR others  
expenses on land rented to others.

1. **Seeds, sets, plants, seed cleaning treatments, transplants, trees and nursery stock?** .....  
(*Include* technology fees.  
*Exclude* items purchased only for direct resale.)
2. **Fertilizer, lime and soil conditioners?** .....  
(*Include* custom application costs.)
3. **Agricultural Chemicals for crops, livestock, poultry, and general farm use?** .....  
(*Include* biological pest controls and custom application costs.)
  - a. How much of this (item 3) was for custom application only? .....
4. **Livestock purchases of---**
  - a. Breeding stock for beef cattle, dairy cattle, hogs and sheep? .....
  - b. Other cattle, calves, hogs and pigs?  
[Report other sheep in item 4d.] .....
  - c. Chickens and turkeys?  
[Report ducks and game birds in item 4d.] .....
  - d. Other livestock and poultry, including other sheep and lambs, bees, brooder fish, fingerlings, etc.? .....
5. **Leasing of livestock?** .....  
(*Include* leasing of bees for pollination.)
6. **Purchased feed for livestock and poultry?** .....  
(*Include* grain, hay, silage, mixed feeds, concentrates, etc.)
7. **Bedding and litter for livestock?** .....
8. **Medical supplies, veterinary and custom services for livestock?** (*Exclude* manure disposal.) .....
9. **Purchase for the farm business of---**
  - a. diesel fuel? .....
  - b. gasoline and gasohol? .....
  - c. natural gas? .....
  - d. LP gas (*propane, butane*)? .....
  - e. oils and lubricants? (*Include* grease, hydraulic fluids, motor oils, transmission fluids, etc.) .....
  - f. all other fuel?  
(*Include* coal, fuel oil, kerosene, wood, etc.) .....

1 OPERATOR & PARTNERS? DOLLARS	2 LANDLORD(S)? DOLLARS	3 CONTRACTOR(S)? DOLLARS
0600	0601	0602
0606	0607	0608
0612	0613	0614
0618	0619	0620
0621	0622	0623
0624	0625	0626
0627	0628	0629
0630	0631	0632
0633	0634	0635
0636	0637	0638
0639	0640	0641
0642	0643	0644
0645	0646	0647
0648	0649	0650
0651	0652	0653
0654	0655	0656
0657	0658	0659
0660	0661	0662

In 2005, how much was spent for  
(item) by [column]---

	1 OPERATOR & PARTNERS?  DOLLARS	2 LANDLORD(S)?  DOLLARS	3 CONTRACTOR(S)  DOLLARS
10. Electricity for the farm business? .....	0675	0676	0677
11. Purchased water for irrigation from off-farm suppliers? (Include irrigation assessments and fees.) .....	0696	0697	0698
12. All other utilities? – such as the farm share of telephone service, water purchased other than for irrigation, Internet access, etc. ....	0872	0873	0874
13. Farm supplies, marketing containers, hand tools and farm shop power equipment? .....	0702	0703	0704
<i>(Include expenses for temporary fencing. Exclude expenses for permanent fencing.)</i>			
a. How much of this (item 13) was for marketing containers? .....	0705	0706	0707
14. Repairs, parts and accessories for motor vehicles, machinery and farm equipment? .....	0708	0709	0710
<i>(Include drying equipment, frost protection, tune-ups, overhauls, repairs to livestock equipment, replacement parts for machinery, tubes, tires, and accessories such as air conditioners, CB's, radios and hydraulic cylinders.)</i>			
15. Maintenance and repair for the upkeep of all farm buildings, houses other than the operator's, land improvements, and all other farm/ranch improvements? .....	0714	0715	0716
<i>(Include conservation improvements, corrals, feeding floors, feedlots, gravel, land drainage structures, tiling, trench, silos, wells, and facilities for farm workers. Exclude any new construction or remodeling.)</i>			
16. Maintenance and repair of the operator's house if it was owned by the operation? .....	0726		
<i>'Owned by the operation' means the house is-- – recorded as an asset in farm record books, or – used as security or collateral for a farm loan, or – deeded as part of the farm.</i>			
17. Insurance for the farm business? .....	0729	0730	0731
<i>(Include all casualty insurance, hail insurance, and any other crop or livestock insurance; motor vehicle liability and blanket insurance policies. Include insurance on operator's dwelling, if owned by the operation.)</i>			
a. How much of this item (item 17) was for Federal crop insurance? .....	0732	0733	0734
18. Interest and fees paid on---			
a. debts secured by real estate? <i>(Include interest paid on the operator's house if owned by the operation.)</i> .....	0738	0739	
b. debts not secured by real estate? <i>(Include service fees on CCC loan redemptions.)</i> .....	0741	0742	

**In 2005, how much was spent for**  
(item) by [column]---

1 OPERATOR & PARTNERS?  DOLLARS	2 LANDLORD(S)?  DOLLARS	3 CONTRACTOR(S)?  DOLLARS
---	----------------------------------	------------------------------------

**19. Property taxes paid on---**

- a. Real estate? (*Include real estate taxes on operator dwelling, if owned by the operation.*) .....
- b. Livestock, machinery, and other farm production items? .....

0744	0745	0746
0747	0748	0749

**20. Renting or leasing of tractors, vehicles, equipment or storage structures?** (*Include farm machinery, cars, trucks, irrigation equipment and other equipment.*) .....

0750	0751
------	------

**21. Vehicle registration and licensing fees?** .....

0753	0754
------	------

**22. Depreciation expense claimed by this operation in 2005 for all capital assets?** (*If partnership, include amounts claimed by all partners in this operation.*) .....

- a. How much of this depreciation expense (item 22) was claimed for breeding livestock? .....

0756
0757

**23. CASH WAGES paid to hired farm and ranch labor?** .....

- Include** Cash wages, incentives and bonuses  
Payments to corporate officers and paid family members.
- Exclude** Wages paid for custom and contract work  
Wages paid for housework  
Social Security on the owner-operator  
Withdrawals for living expenses  
Employer's share of Social Security and unemployment taxes

0758	0759	0760
------	------	------

**Exclude: cont.**  
Health insurance and life insurance  
Pensions or retirement plans  
Worker's Compensation

**24. Of the total cash wages (item 23), how much was paid out to---**  
(Total 24a + 24b + 24c + 24d + 24e must equal item 23)

- a. You (the principal operator)? .....
- b. Your (the operator's) spouse? .....
- c. Other members of your (the operator's) household? .....
- d. Other operators? .....
- e. All other paid farm and ranch labor? .....

0764	0765	0766
0767	0768	0769
0574	0575	0576
0770	0771	0772
0773	0774	0775

**25. Payroll taxes and benefits for labor?**

(*Include employer's share of Social Security and unemployment taxes, health insurance, pension or retirement plans, Workers Compensation, etc.*) .....

0776	0777	0778
------	------	------

**26. Of the total payroll taxes and benefits for labor (item 25), how much was paid out for (total 100 percent).** .....

- a. You (the principal operator)? .....
- b. Your (the operator's) spouse? .....
- c. Other members of your (the operator's) household? .....
- d. Other operators? .....
- e. All other farms and ranch labor? .....

PERCENT
0496
0497
0498
0499
0500

**TOTAL = 100 %**

**DOLLARS**

**27. How much did the farm operation pay for health insurance for you (the operator) and your household?** .....

0599
------



**In 2005, how much was spent for**  
(item) by [column]---

1 OPERATOR & PARTNERS?  DOLLARS	2 LANDLORD(S)?  DOLLARS	3 CONTRACTOR(S)?  DOLLARS
0782	0783	0784

28. **Contract labor?**  
(Contract labor is work performed on a contract basis by a contractor, crew leader, a cooperative, etc.)  
*(Exclude - contract work for building construction, repairs, or farm improvements: -payments to other operations that fed/raised livestock under contract FOR this operation.)*

29. **Custom work such as---**  
(Custom work is work performed by machines and labor hired as a unit.)  
a. Hauling—Include all custom grain, livestock, milk, manure, and other custom hauling?  
b. All other custom work done on this operation including machine hire, and rental of machinery and equipment?  
(Report custom livestock services in item 8.)

0788	0789	0790
0791	0792	0793

30. **For workers who were members of your household, what was the cash value of any commodities provided to them as payment for farm work?**  
[Example: a share of crop, calves, etc.]

797
-----

31. **For workers who were NOT household members---**  
**What was the cash value of all commodities, feed, fuel, fuel, housing, meals, other food, utilities, vehicles for personal use, and any other non-cash payment for farm work?**  
*(Include - meat, poultry, other livestock and livestock products, - berries, firewood, fruits, and vegetables, etc. (Exclude - home gardens unless expenses were recorded previously.)*

0798
------

32. **What was the market value of products produced and used on this operation for home consumption?**  
*(Exclude any commodities provided as payment to household members members for farm work reported in item 30.)*

0799
------

**PERCENT**

a. How much of (item 32) was livestock and livestock products?

0800
------

Report the total cost for the following capital expenditures during 2005.

33. **Improvements on land such as land preparation, irrigation improvements, well drilling, ponds, feedlots, trench silos, lagoons, new fences, etc.?**  
*(Exclude moveable equipment.)*

DOLLARS	DOLLARS	DOLLARS
0807	0808	0809

34. **Buildings and structures including all costs for new construction and remodeling of dwellings (excluding the operator's dwelling), barns, buildings, hog houses, poultry houses, milk barns, storage facilities, sheds, silos, etc.?**  
*Exclude repairs and maintenance.*

0810	0811	0812
------	------	------

35. **New construction or remodeling of the Operator's Dwelling, if owned by the operation?**

0813
------

36. **Fees paid to purchase professional or farm management services such as record keeping, tax preparation, planning, or farm product advice?**

0801
------

**PERCENT**

a. How much of this item was for farm management, planning, or product advice?

0858
------

37. **General Business Expenses?**

DOLLARS	DOLLARS	DOLLARS
0804	0805	0806

Show the respondent the list of General Business Expenses in the Respondent Booklet.

**Report the TOTAL NET COST (after deducting the value of trade-ins, rebates and discounts) of the following items purchased for the farm/ranch in 2005.**

	<b>DOLLARS</b>	
38. <b>Cars – Include</b> new or used.....	0816	
	<b>PERCENT</b>	
a. What percentage of this was the Farm's Share?.....	0817	
39. <b>Trucks – Include</b> new or used trucks, pickups, sport utility vehicles, vans, campers and buses.....	0818	
	<b>PERCENT</b>	
a. What percentage of this was the Farm's Share?.....	0819	
40. <b>Tractors – Include</b> new or used.....	0820	
	<b>DOLLARS</b>	
a. Amount paid for new tractors?.....	1086	
	<b>NUMBER</b>	
b. How many ( <i>item 40</i> ) were bought new?.....	1085	
	<b>DOLLARS</b>	<b>OR</b>
c. Discount received from dealer or manufacturer? (=0 if none, exclude value of trade-in)?.....	1087	1088
		____
	<b>DOLLARS</b>	
d. Value of trade-in?.....	1089	
41. <b>Self-propelled equipment including implements and self-propelled equipment for livestock, dairy, or poultry production</b> .....	0821	
	<b>DOLLARS</b>	
a. Amount paid for new combines, harvesters and pickers?.....	1096	
	<b>NUMBER</b>	
b. How many combines, harvesters, pickers ( <i>e.g. cotton or corn</i> ) were bought new?.....	1095	
	<b>DOLLARS</b>	<b>OR</b>
c. Discount received from dealer or manufacturer? (=0 if none, exclude value of trade-in). ....	1097	1098
		____
	<b>DOLLARS</b>	
d. Value of trade-in?.....	1099	
42. <b>Other Farm Machinery and Non-Self Propelled farm equipment and pumps and capital equipment for livestock, dairy and poultry (Include farm share only)</b> .....	0822	
43. <b>Office equipment, furniture and computers that were placed on a depreciation schedule?</b> .....	0823	
44. <b>Purchase of farmland and other farm real estate to add to this operation?</b> .....	0803	
45. <b>All Other Capital Expenditures</b> ( <i>Include all other capital expenditures which were placed on a depreciation schedule.</i> ).....	0824	
Specify: _____		
46. <b>What other expenses did this operation have in 2005 that I have not recorded?</b> ..... [List each expense item and amount.]	0825	0826
		0827

**SECTION G FARM ASSETS**

1. **Next, in order to correctly estimate the financial position of farms we need to obtain the MARKET VALUE of the following assets OWNED by this operation on December 31, 2005?**  
*(Include owned assets on rented land.)*

	DOLLARS
a. Farm Operator's Dwelling, if owned by the operation? .....	0850
b. All other Dwellings? .....	0851
c. All other Farm Buildings and Structures? <i>(Include barns, cribs, grain bins, greenhouses, silos, storage sheds, etc.)</i> .....	0852
d. Orchard trees and vines, and trees grown for wood products? .....	0853
e. Land? <i>(Exclude houses, buildings, orchard trees and vines, and trees grown for wood products.)</i> .....	0854
2. <b>What is the Estimated Market Value of the land and buildings on the acres RENTED or leased FROM OTHERS?</b> <i>(Reported in Section A, items 2a, 2b, 2c &amp; 2d.)</i> .....	0855
a. How much of this amount ( <i>item 2</i> ) was RENTED FROM RELATIVES? .....	0856
3. <b>What is the Estimated Market Value of the land and buildings on the acres RENTED or leased TO OTHERS?</b> <i>(Reported in Section A, item 3.)</i> .....	0857

**For each item below, report the market value(s) of the assets owned by the operation on the dates specified.**

	beginning of year Jan. 1, 2005? DOLLARS	end of year Dec. 31, 2005? DOLLARS
4. <b>What was the ESTIMATED MARKET VALUE for the farm share of---</b>		
a. Crops owned and stored on or off this operation on--- <i>(Include specialty crops, hay silage, and nursery and greenhouse products not in the ground. Exclude crops under CCC loans.)</i> .....	0888	0889
b. Breeding livestock <b>owned</b> by and <b>located</b> on or off this operation on--- .....	0863	0864
<i>(Exclude livestock being produced under contract on another operation and reported in Section C, item 3.)</i>		
c. Non-breeding livestock <b>owned</b> by and <b>located</b> on or off this operation on--- .....	0876	0877
<i>(Including aquaculture, bees, cattle, equine, hogs, mink, poultry, sheep, etc. Exclude livestock being produced under contract on another operation and reported in Section C, item 3.)</i>		
d. Production inputs <b>owned</b> by this operation such as feed, fertilizer, chemicals, fuels, parts, purchased seed and other supplies, etc. on-- .....	0878	0879
e. Production inputs already <b>used</b> for cover crops or crops not yet harvested, (also known as <i>sunk costs</i> ) on--- .....	0880	0881
f. Trucks and cars <b>owned</b> by the operation on---( <i>farm share only</i> ). .....		0882
g. Tractors, machinery, tools, equipment and implements <b>owned</b> by the operation on-- .....		0883
h. Stocks in Farm Credit System and other farm cooperatives on--- .....		0884

5. [Show **OTHER FARM ASSETS & VALUE CODES** in Respondent Booklet.]  
**On December 31, 2005, what was the value of all other farm assets?** .....

END OF YEAR VALUE CODE
0887

*(Include money owed to this operation (except money owed from commodity sales), cash certificates of deposits, savings and checking accounts, hedging account balances, Government payments due, balance of land contract sales, any other farm assets not reported earlier.)*

**SECTION H FARM DEBT**

**DOLLARS**

1. **What was the total amount of all farm business loans TAKEN OUT and REPAID in 2005?**  
*(Include seasonal production and other loans.)* .....

0890

2. **Did this operation owe money to any banks, co-ops, individuals, merchants or Federal agencies at the end of 2005?** *(Exclude CCC loans.)*

**CODE**

1058

**YES** – *[Enter code 1 and continue.]*       **NO** – *[Enter code 3, then go to Section I.]*

3. **Next, in order to correctly estimate the financial position of farms, their ability to service debt, and to categorize debt by types, we need to list each loan this operation had on December 31, 2005.**  
*Include: farm/ranch loans, any loans for non-farm purposes that are secured by assets of the farm/ranch and debt on the operator's house if owned by the operation.*

1 Who was the lender?  <i>[Show lender codes from the Respondent Booklet.]</i>	2 What was the balance owed on Dec. 31, 2005 including outstanding principal plus unpaid interest?	3 What was the interest rate?  <i>[Example 9% = 09.00]</i>	4 What was the loan type?  <i>[Enter the loan type code from the Respondent Booklet.]</i>	5 What year was it obtained?	6 What was the original term of the loan?	7 What percent was for operating expenses, capital expenditures, or other expenses of the farm operation	8 What was the primary purpose of this loan  <i>[Show codes from the Respondent Booklet.]</i>	9 Was this loan?  1 – fixed rate loan  2 – variable or adjustable interest rate loan
CODE	DOLLARS	PERCENT	CODE	YEAR	YEARS	PERCENT	CODE	CODE
1001	1002	1003	1004	1005	1008	1006	1007	1009
		___ . ___		_____	_____	_____		
1010	1011	1012	1013	1014	1017	1015	1016	1018
		___ . ___		_____	_____	_____		
1019	1020	1021	1022	1023	1026	1024	1025	1027
		___ . ___		_____	_____	_____		
1028	1029	1030	1031	1032	1035	1033	1034	1036
		___ . ___		_____	_____	_____		
1037	1038	1039	1040	1041	1044	1042	1043	1045
		___ . ___		_____	_____	_____		

*[If more than 5 loans, ask--]*

**NUMBER**

4. **How many farm loans were there in addition to the five I've just recorded?** .....

1046

**DOLLARS**

a. **What was the total amount of debt owed on December 31, 2005 on these additional (item 4) loans?** .....

1047

**DOLLARS**

5. **How much of the total debt owed on December 31, 2005** *(reported in items 3 and 4a above), was for the operator's dwelling?*  
*(Exclude operator's dwelling if not owned by the operation.)* .....

1057

**OFFICE USE**

0999

**SECTION I FARM MANAGEMENT and USE OF TIME**

**NUMBER OF OPERATORS**

1. How many individuals were involved in the day-to-day decisions for this operation?

*(Enter the number of operators, including the operator named on the front of this form. Identify the operators in the columns below. Exclude hired workers unless they are a hired manager.)*

1200

2. Does the principal operator have a spouse?

YES – [Enter code 1 and continue.]     NO – [Enter code 3, then go to item 4.]

**CODE**

1205

3. Is the principal operator’s spouse included in item 1?

YES – [Enter code 1 and continue.]     NO – [Enter code 3 then go to item 4.]  
*(Use operator 2 column for spouse.)*

**CODE**

1225

4. In what year did the operator begin to operate any farm operation.

	<b>PRINCIPAL OPERATOR Or Senior Partner</b>	<b>OPERATOR 2</b>	<b>OPERATOR 3</b>
1241	<input type="text"/>	<input type="text"/>	<input type="text"/>
1242	<input type="text"/>	<input type="text"/>	<input type="text"/>
1243	1 <input type="checkbox"/> Male    2 <input type="checkbox"/> Female	1 <input type="checkbox"/> Male    2 <input type="checkbox"/> Female	1 <input type="checkbox"/> Male    2 <input type="checkbox"/> Female

5. Age of operator on December 31, 2005

6. Sex of operator.

7. In 2005, was this operation’s LEGAL STATUS---

- 1 Individual (Sole/family Proprietorship)?
- 2 A legal Partnership?
- 3 C - Corporation?
- 4 S - Corporation?
- 5 Other, Including estates, trusts and cooperatives and grazing association?

**ENTER CODE**

1201

a. Is this operation organized as a Limited Liability Company (LLC) under state law?

**CODE**

1202

YES = 1

*If item 7 = code 1 or code 5, go to item 11.*

*If item 7 = code 2, code 3, or code 4, continue.*

8. If operation is a legal partnership, how many partners are there in the operation?

**NUMBER**

1232

9. If the operation is a C – or S – corporation, what is the number of members of the Corporate Board?

1233

10. How many members of the Corporate Board are operators of this farm?

1234

11. Is decision making/management for this operation shared?

CODE

1235
------

YES – [Enter code 1 and continue.]     NO – [Enter code 3 then go to item 13.]

12. Is decision making/management shared along:

CODE

- a. business functions such as production, marketing or financing of the operation? . . . . . YES = 1
- b. crop or livestock enterprise or product(s) of the operation? . . . . . YES = 1
- c. across generational/family lines? . . . . . YES = 1
- d. other arrangement? . . . . . YES = 1

1237
1239
1240
1244

13. Is this farming operation part of a larger firm or corporation, such as a branch of a firm that also processes the agriculture product of the operation?

(exclude contractual arrangements with totally separate firms.) . . . . . YES = 1

1245
------

14. How many owners of this operation are there? (Exclude landlords, contractors, and lending institutions holding farm debt. Include yourself, your family members, partners, corporate shareholders, or members of Limited Liability Company.) . . . . .

NUMBER

a. How many of these owners (item 14) are part of your (the operator's) household? (If none go to item 14c.) . . . . .

1246
1247

b. What percent of the ownership interest did you (the operator) and your household hold? . . . . .

PERCENT

1248
------

c. Is more than 50% of the ownership interest in this operation held by you and persons related to you by blood or marriage, including relatives not residing in your household? . . . . .

CODE

1249
------

YES = 1

1 Short term (1-2 years)
2 Long term (3 years or more)
3 Both short and long term
4 Operation has no business plan

15. Do you have a business plan for your farm operation? . . . . .

CODE

1250
------

16. Is it a written business plan? . . . . .

YES = 1

1251
------

17. Is one operator primarily responsible for the long-term planning activities of the operation? . . . . .

YES = 1

1252
------

18. Aside from persons or businesses you paid for professional farm management services, did you receive non-paid advice about the management of your farm/ranch from:

a. NRCS conservation technical assistance or an NRCS technical service provider? . . . . .

YES = 1

1253
------

b. any other advisory group? . . . . .

YES = 1

1254
------

**INTERNET USAGE**

**CODE**

19. Did you use the internet as part of your farm business? .....

YES = 1  
NO = 3

1255

a. If no, why not. ....

- 1 don't have computer
- 2 inadequate Internet service
- 3 Internet security concerns
- 4 other reasons

1256

20. Did this operation purchase inputs over the Internet in 2005?

**YES** – [Enter code 1 and continue.]

**NO** – [Enter code 3, then go to item 21.]

1158

1 Type of input	2 What was the amount spent in 2005 on [column 1]  DOLLARS	3 What were the estimated cost savings  PERCENT	4 Future Internet activity  1=will not purchase 2=will purchase same amount 3=will purchase less 4=will purchase more  CODE
Crop operating inputs (seed, fertilizer, herbicides, etc.) .....	1159	1160	1161
Livestock operating inputs (animal health Products, feed, bedding, etc.) .....	1162	1163	1164
Miscellaneous farm supplies. ....	1165	1166	1167
Farm machinery and equipment. ....	1168	1169	1170
Office supplies, computer software, and hardware. ....	1171	1172	1173
Farm services. ....	1174	1175	1176

21. What was the amount received in 2005 for direct sales of ---

1 Direct Sale of	2 What was the amount received in 2005 on [column 1]?  DOLLARS	3 What were the estimated gains over market sales?  PERCENT	4 Future Internet activity?  1=will not sell 2=will sell less 3=will sell same amount 4=will sell more  CODE
Crops over the Internet. ....	1177	1178	1179
Livestock over the Internet. ....	1180	1181	1182

22. Did you engage in any of the following activities for inputs you bought for use on this operation in 2005?

Did you:	Seed?	Fertilizers?	Crop Chemicals?	Fuels?	Livestock Feed?
Lock in the input price ( <i>forward purchase</i> ) before delivery of: <b>YES = 1</b>	1314	1315	1316	1317	1318
If yes, for what share of the input was a price locked in. . . . . <b>PERCENT</b>	1319 %	1320 %	1321 %	1322 %	1323 %
In what month was a price locked in? [ <i>For multiple contracts report the largest quantity that was forward priced, i.e. 1104 for November 2004.</i> ] . . .	1344	1345	1346	1347	1348
Was a price discount negotiated with the supplier? <b>YES = 1</b>	1324	1325	1326	1327	1328
If yes, what was the price discount in percent? . . . . .	1329 %	1330 %	1331 %	1332 %	1333 %
Use a buying club ( <i>other than a coop</i> ) for purchasing? <b>YES = 1</b>	1334	1335	1336	1337	1338

23. Are you a hired manager for this operation? (*meaning you receive a wage, salary, or in-kind payment for making day-to-day management decisions for this operation*)

CODE

0995
------

- YES – [Enter code 1 and continue.]       NO – [Enter code 3, then go to item 25.]

24. Do you (*the hired manager*) or anyone you are related to by blood or marriage (*whether they live in your household or not*), have an ownership interest in this operation, such as owning some of the land or machinery in this operation, or are a corporate shareholder of this operation, or a member of a limited liability company of this operation?

CODE

0940
------

- YES – [Enter code 1]       NO – [Enter code 3]. . . . .

**ENUMERATOR NOTE:** If item 23 equals 1 **and** item 24 equals 3, then complete items 25ai, 25aii, 25bi, 25bii, and item 26, then skip Section J and go to Conclusion, on back page.



25. Next, in order to correctly estimate the returns farm households receive for their labor we need to obtain time allocations. We know there are 168 total hours in a week (7 days with 24 hours in a day) that you allocate to various activities, such as work, household work, and leisure. On the average, for each of the three month periods DURING 2005, about how many hours per week did---

- a. You (the principal operator) do----
- (i) farm/ranch work without paying yourself a wage or salary? .....
  - (ii) farm/ranch work for a wage or salary? .....
  - (iii) non-farm work, for a wage or salary excluding commuting time? .....
  - (iv) other .....
- TOTAL**

1	2	3	4
Jan-Mar	April-June	July-Sept	Oct-Dec
Hrs./week	Hrs./week	Hrs./week	Hrs./week
0480	0481	0482	0483
0484	0485	0486	0487
0488	0489	0490	0491
0492	0493	0494	0495
<b>168</b>	<b>168</b>	<b>168</b>	<b>168</b>

- b. Your spouse (the principal operator's) do ----
- (i) farm/ranch work, without being paid a wage or salary? .....
  - (ii) farm/ranch work for a wage or salary? .....
  - (iii) non-farm work, for a wage or salary excluding commuting time? .....
  - (iv) other .....
- TOTAL**

0580	0581	0582	0583
0584	0585	0586	0587
0588	0589	0590	0591
0592	0593	0594	0595
<b>168</b>	<b>168</b>	<b>168</b>	<b>168</b>

26. On the average, for each of the three month periods DURING 2005, about how many hours per week did---

- a. Other operators (excluding principal operators and their spouses) do farm/ranch work, without receiving a wage or salary? .....
- b. Other operators (excluding principal operators and their spouses) do farm/ranch work, for a wage or salary? .....
- c. Unpaid workers (such as non operator partners, family members, etc.) do farm/ranch work? .....

1	2	3	4
Jan-Mar	April-June	July-Sept	Oct-Dec
Hrs./week	Hrs./week	Hrs./week	Hrs./week
1061	1062	1063	1064
1065	1066	1067	1068
0840	0841	0842	0843

**SECTION J FARM HOUSEHOLD**

1. Was the principal operator's spouse listed as OPERATOR 2 or 3 in Section I, item 4?

- YES – [Enter code 1 then go to item 2.]       NO – [Enter code 3, and continue with item a.]

CODE

1203

AGE

a. If NO, what was the age of the operator's spouse on December 31, 2005? .....

1206

[ENUMERATOR NOTE: If the operator has a spouse, please answer for both where applicable.]

2. Is the (the operator and operator's spouse) of Spanish, or Latino origin or background, such as Mexican, Cuban, or Puerto Rican, regardless of race?

- YES – [Enter code 1]       NO - [Enter code 3.]

OPERATOR

1219

SPOUSE

1220

ENTER CODE 1 FOR ALL THAT APPLY

3. Which of these do you and your spouse (the operator and operator's spouse) consider yourself? Are you---

- American Indian or Alaska Native specify tribe \_\_\_\_\_
- Asian
- Black or African American
- Native Hawaiian or Other Pacific Islander
- White

OPERATOR

1213

1215

1217

1221

1223

SPOUSE

1214

1216

1218

1222

1224

4. What is the highest level of formal education you and your spouse (the operator and operator's spouse) have completed? .....

- 1 Less than high school diploma
- 2 High school and some college
- 3 College graduate and beyond

OPERATOR

1257

SPOUSE

1260

5. In 2005, what was your and your spouse's (the operator and operator's spouse) major occupation? .....

- 1 Farm or ranch work
- 2 Homemaker
- 3 Work other than farming/ranching
- 4 Currently not in the workforce

OPERATOR

1207

SPOUSE

1208

7. Regarding retirement from farming, do you (the operator) consider yourself to be---

- 1 Retired now
- 2 Retiring within the next 5 years
- 3 Retiring in more than 5 years

CODE

1116

OFFICE USE

2002

	NUMBER
8. <b>How many persons lived in your (the operator's) household on December 31, 2005?</b> .....	1227
a. how many of these (item 8) persons were covered by health insurance (public or private) for any part of 2005? .....	1226
b. how many of these persons had health insurance that was provided through:	
(i) an employer from the operator's off-farm work. ....	1264
(ii) an employer from the spouse's off-farm work. ....	1265
(iii) this farming operation. ....	1266
(iv) private health insurance. ....	1267
(v) medicare, medicaid, or other public insurance. ....	1268

	NUMBER
9. <b>Of the persons who lived in your household on December 31, 2005, (item 8) how many were---</b>	
a. younger than 6 years old? .....	1228
b. from 6 through 13 years old? .....	1229
c. from 14 through 17 years old? .....	1230
d. 65 years old or older? .....	1231

	MILES
10. <b>How many miles do you live from the closest city with a population of 10,000 or more?</b> .....	1236

	CODE
11. <b>Do you live on or adjacent to any of your farm/ranch land?</b> .....	1238

**[ENUMERATOR NOTE:** *If principal operator and/or principal operator's spouse worked off the farm and reported hours of non-farm work in Section I—item 25aiii or Section I—item 25biii, continue. If neither principal operator nor principal operator's spouse worked off the farm, go to item 14.*]

	OPERATOR	SPOUSE
12. <b>How many miles is it one way from your home to your and/or spouse's off-farm job?</b> (Enter zero for home based jobs such as truck driver, salesperson, enumerator, etc.) .....	0941	0942
13. <b>How many years have you and/or spouse worked at this particular job?</b> .....	0943	0944

[Show **Value Codes** in Respondent Booklet.]

**14. Which value code represents the cash income the principal operator, spouse, and all other household members received in 2005 from---**  
*(Exclude farm income reported earlier.)*

<b>1</b> <b>SOURCE</b>	<b>2</b> <b>the operator as</b> [source] <i>(Enter 1 if none.)</i> <b>CODE</b>	<b>3</b> <b>operator's spouse</b> as [source] <i>(Enter 1 if none.)</i> <b>CODE</b>	<b>4</b> <b>other household</b> member(s) as [source] <i>(Enter 1 if none.)</i> <b>CODE</b>
a. All off-farm wages, salaries, and tips before taxes and withholdings? . . . . .	0950	0951	0952
b. Net cash income from operating another farm or ranch? . . . . .	0955	0956	0957
c. Net cash income from operating any other business? . . . . .	0958	0959	0960
d. Net cash income from cash or share-renting land to others excluding land rented from this operation? . . . . .	0961	0962	0963
e. Interest income? . . . . .	0967	0968	0969
f. Dividend income? ( <i>Exclude corporate dividend income from this operation.</i> ) . . . . .	0964	0965	0966
g. Total proceeds from the sale of non-farm capital assets---			
(i) Recognized gain/loss on the sale of capital assets reported above? ( <i>can be negative(-) if capital losses were incurred.</i> ) . . . . .	0979	0980	0981
h. Income from private pensions and private disability payments? . . . . .	0937	0938	0939
i. Income from public sources including Social Security, military and other public retirement, veteran's benefits, public disability, unemployment, or other public assistance? . . . . .	0996	0997	0998
j. Other off-farm sources? . . . . .	0991	0992	0993

**15. If income was reported in 14a (off-farm wages), or 14c (net cash income from operating any other business) ask----**

<p>a. If 14(a) is greater than 1, what type of off-farm business did you/or your spouse work at? . . . . .</p> <p>b. If 14(c) is greater than 1, what type of off-farm business did you/or your spouse operate? . . . . .</p>	<p style="text-align: center;"><b>OFF-FARM BUSINESS CODES</b></p> <ol style="list-style-type: none"> <li>1) Agriculture, forestry, fishing, hunting, or mining</li> <li>2) Construction</li> <li>3) Manufacturing</li> <li>4) Education or healthcare services</li> <li>5) Other government services</li> <li>6) Wholesale trade, warehousing, utilities or transportation</li> <li>7) Finance, insurance, real estate and other professional services</li> <li>8) Recreation or tourism, including eating and lodging</li> <li>9) Retail trade or personal services</li> <li>10) Other non-governmental services</li> </ol>	<p style="text-align: center;"><b>OPERATOR</b></p> <p style="text-align: center;">1070</p>	<p style="text-align: center;"><b>SPOUSE</b></p> <p style="text-align: center;">1071</p>
		<p style="text-align: center;"><b>OPERATOR</b></p> <p style="text-align: center;">1072</p>	<p style="text-align: center;"><b>SPOUSE</b></p> <p style="text-align: center;">1073</p>

16. Did any household(s) besides the operator's share in the net income of the business, either by receiving a share of profits/losses or, if incorporated, received corporate dividends or was paid a wage or salary as compensation for services to the operation? .....

(Include services for managing the farm or for serving on the board of directors.)

1 YES - Continue  
3 NO - Go to item 19

CODE

0976

17. If the operation is a sole proprietorship, partnership, or S-corporation, what percent of the net income did you (the operator) and your household receive? .....

(If an LLC that elected to report income as a pass-through, consider as income.) .....

PERCENT

0974

18. If the operation is a C-corporation, what were the corporate dividends you (the operator) and your household received from this farming operation? .....

(If an LLC that elected to file as a C-corporation, consider as income.) .....

VALUE CODE

0975

19. [Show VALUE CODES in Respondent Booklet.]

**Which value code represents the total value of each of the following categories of non-farm assets owned by the operator and members of the operator's household on December 31, 2005, for---**

- a. Financial assets held in non-retirement accounts? (cash, checking, savings, money market accounts, certificates of deposits, savings bonds, government securities, money owed to the operator -- corporate stock, mutual funds, cash surrender value of life insurance, other financial assets). . . . .
- b. Retirement accounts? (401k, 403b, IRA, Keogh, other retirement accounts). . . . .
- c. Operator's dwelling, if not owned by operation and other personal (second) homes? . . . . .
- d. Real estate? (other farms, residential rental, commercial, and other real estate). . . . .
- e. Business not part of this farm? . . . . .
- f. Other assets not reported elsewhere? (furnishings, RVs, household share of trucks, cars, etc). . . . .

VALUE CODE
0953
0954
0984
0985
0986
0987

[Show VALUE CODES in Respondent Booklet.]

20. **Which value code represents the total value of each of the following categories of non-farm debt (debt not associated with this operation) owed by the operator and members of the operator's household on December 31, 2005, for---**

(Exclude any debt – household debt, credit cards, etc. used to finance the farm business expenses of this operation. Report all such debt in Section H Farm Debt.)

- a. Mortgages, on operator's dwelling, if not owned by operation and other personal (second) homes? (Include home mortgages, home equity loans, and lines of credits secured by the operator's dwelling(s)). . . . .
- b. Mortgages on other real estate? (Include mortgages, equity loans, and lines of credits secured by other real estate, including other farms, residential rental, commercial, and other real estate). . . . .
- c. Loan's on businesses that are not a part of this farm operation? . . . . .
- d. Personal loans? (credit cards, auto loans, unpaid taxes, medical bills, any other debts/liabilities not reported elsewhere). . . . .

VALUE CODE
0988
0989
1101
1102

21. **Which value code represents how much this household spent in 2005 on---**

- a. food, including food away from home? . . . . .
- b. household rent/mortgage payments, utilities, home insurance? . . . . .
- c. non-farm transportation, including net outlays for new, used, and leased vehicles; fuel, maintenance, and insurance for non-farm share of vehicles? . . . . .
- d. health and medical expenses:
  - (i) health and/or dental insurance cost (not covered by the farm operation)? . . . . .
  - (ii) Out of pocket expense for health and medical needs? . . . . .
- e. contributions to personal insurance and retirement plans, including pensions and Social Security? . . . . .
- f. investments for family, including home improvements, and the purchase of major appliances? . . . . .
- g. all other family living expenses, such as clothing and personal items; household supplies and furnishings, education and child care, hobbies, recreation, and vacations, gifts and charitable contributions? . . . . .

VALUE CODE
1105
1106
1107
VALUE CODE
1108
1112
1109
1110
1118

**[ENUMERATOR NOTE: Items 22–24 refer to Income and Expense items for 2004.]**

**VALUE CODE**

22. Which value code represents the total value of farm sales in the previous year (2004)? . . . . .

1113
------

*(Total value of farm sales includes livestock and crop cash income and the net change in CCC loans, plus the estimated value of crop and livestock under production contracts, plus government payments to operator. Also include, if applicable, the value of the landlord share of crop and livestock production and the landlord share of government payments. Exclude contract fees, these are reported in Section D.)*

23. Which value code represents the net operating income for this operation in the previous year (2004)? . . . . .

1114
------

*(Cash income from all farm sources minus production costs and depreciation. If negative net operating income, indicate a minus sign before the value code.)*

24. Which value code represents the total off-farm income in the previous year (2004)? . . . . .

1115
------

*(Wages, salaries, and tips before taxes, income from operating other farm, income from operating any other business. If negative off-farm income, indicate a minus sign before the value code.)*

**PERCENT**

25. What amount of non-farm debt owed by the operator or household members was secured by farm assets? . . . . .

1117
------

26. Within the past 5 years, have you encountered any of the following with regard to your credit or applications to lenders or creditors? [Enter code 1 for all that apply.]

**CODE**

a. Request for credit or loan application was turned down or you were not given as much credit as you applied for? . . . . . YES = 1

1120
------

b. Initial request for credit or loan application was turned down but later granted by reapplying to the same institution or elsewhere. . . . . YES = 1

1121
------

c. Thought of applying for credit at a particular place but changed your mind because you thought you might be turned down? . . . . . YES = 1

1122
------

# CONCLUSION

1. Have you heard the ARMS program discussed on RFD-TV?..... 1 YES  
3 NO ..... CODE  
0094

2. Results from this survey will be published in August.  
 Would you like to receive a copy?  
*(Results will also be available on the Internet at <http://www.usda.gov/nass/>).*..... YES = 1 CODE  
0099

3. ENDING TIME [MILITARY]..... HH MM  
0005  
\_ \_ \_ \_

**RECORDS USE**

4. Did repondents use farm/ranch records to report income and expenses?..... 1 All of the time  
2 Most of the time  
3 Some of the time  
4 Almost never  
5 Never ..... CODE  
0096

5. What record did the respondent refer to when reporting most of their income and expense data?..... 1 A General Ledger or  
Personal Record Book  
2 Formal Farm Records Workbook  
or Account Book  
3 Loose receipts  
4 Something else  
5 Computer or computer printout  
6 Did not use records ..... CODE  
0097

Reported by: \_\_\_\_\_ Telephone (\_\_\_\_) \_\_\_\_\_

IFA EDIT 0093

Response		Respondent		Mode		Enum	Eval.	Date MM DD YY	Optional	Optional
1-Comp	9901	1- Op/Mgr	9902	2-Tel	9903	0098	0100	0007	0002	0003
2-R		2-Sp		3-Face-to-Face						
3-Inac		3-Acct/Bkpr								
		4-Partner								
		9-Other								
								_ _ _ _ 06		

S/E Name \_\_\_\_\_