

United States Department of Agriculture

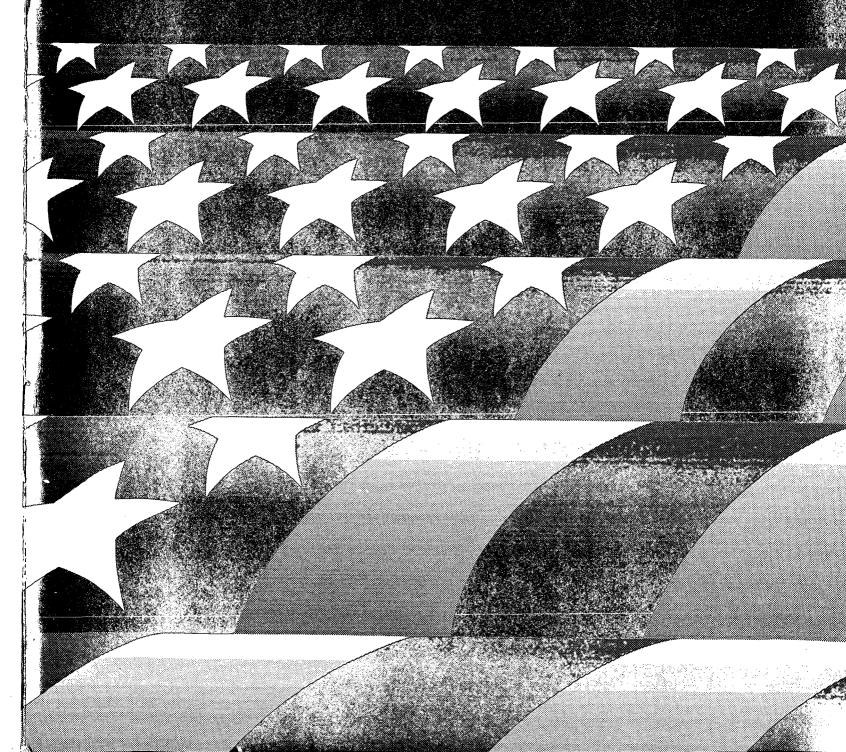
Economic Research Service

Agriculture Information Bulletin Number 592

# Soybeans and Peanuts

Background for 1990 Farm Legislation

Brad Crowder Cecil W. Davison James D. Schaub Bruce Wendland



## It's Easy To Order Another Copy!

Just dial 1-800-999-6779. Toll free (in the United States and Canada). All other areas please dial 301-725-7937.

Ask for Soybeans and Peanuts: Background for 1990 Farm Legislation (AIB-592).

The cost is \$11.00 per copy. For non-U.S. addresses, add 25 percent (includes Canada). Charge your purchase to your VISA or MasterCard, or we can bill you. Or send a check or purchase order (made payable to ERS-NASS) to:

ERS-NASS P.O. Box 1608 Rockville, MD 20849-1608.

We'll fill your order via 1st class mail.

#### Can You Use an Electronic Database?

An electronic database containing data associated with this report is available. The database is in the form of Lotus 1-2-3 (Release 2) worksheet files on four MS-DOS and PC-DOS compatible 5.25" DSDD diskettes.

To order, just dial 1-800-999-6779. Toll free.

Ask for *Oil Crops Yearbook* database (order #89002, \$25). For non-U.S. addresses, add 25 percent (includes Canada). Charge your purchase to your VISA or Master-Card, or we can bill you. Or send a check or purchase order (made payable to ERS-NASS) to the above address.

For further information on this database, write James Schaub, rm. 1037, 1301 New York Avenue, NW, Washington, DC 20005-4788, or call 1-202-786-1840.

Soybeans And Peanuts: Background For 1990 Farm Legislation. Edited By Brad Crowder. Commodity Economics Divsion, Economic Research Service, U.S. Department of Agriculture. Agriculture Information Bulletin No. 592.

Part 1: Soybeans: By Brad Crowder and Cecil W. Davison.

Part 2: Peanuts: By James D. Schaub and Bruce Wendland.

#### **Abstract**

Soybean acreage and production declined in the 1980's, reflecting effects of Federal commodity programs, foreign competition in oilseeds production, and sluggish economic growth in many soybean importing countries. Although soybean prices are supported by a Government loan program, market prices have exceeded the loan rate in recent years. Issues for soybeans in 1990 farm legislation will include the price support level, crop substitution on program crop acreage bases, and a marketing loan for soybeans.

**Peanut** producers in the United States have elected mandatory marketing quotas with a two-tiered price-support program. Peanuts sold within a producer's quota qualify for a higher support price than peanuts sold outside the quota. A major issue for the peanut program in forthcoming legislation is whether to continue the current program or to include peanuts in a general agricultural program with other commodities.

**Keywords:** Soybeans, protein meal, vegetable oil, peanuts, farm programs, agricultural trade, agricultural policy

#### **Preface**

Debate is underway in the 101st Congress on legislation to replace the expiring Food Security Act of 1985. The omnibus food and agricultural legislation will continue a 57-year history of Federal farm programs that dates back to the Agricultural Adjustment Act of 1933.

This lengthy history provides important lessons on the effects of various policy options that may be applied to development of the commodity programs for the 1990's. ERS analysts have prepared a series of background reports on feed grains, food grains, fibers, oilseeds, livestock, and specialty crops. The reports analyze production, marketing, and use of the commodities, as well as the evolution of their respective support programs. The reports also identify important issues for the 1990 farm bill debate.

Federal agricultural policy and programs evolved in response to the frequent and often dramatic financial and resource adjustments necessary because of weather conditions, policy shifts, technological advances, and the vagaries of world supply and demand. While many of the current basic program instruments have been used since the 1930's, the focus of agricultural policy has shifted to meet the changing needs of the farm sector.

Between 1933 and the mid-1960's, farm policy was designed to address the problems created by chronic excess capacity and overproduction. Rapid technological advances, including mechanization, fertilizers, herbicides, pesticides, and improved varieties and hybrids resulted in farm productivity far outpacing the growth in demand. With too many resources devoted to food and fiber production, low commodity prices, underemployment, and low returns for agricultural labor became characteristics of the farm sector. For most years, the average income of farm families has been significantly below the average income of nonfarm families. A variety of farm programs, including production control and government acquisitions, were adopted to address the problems arising from excess capacity.

With supplies exceeding domestic needs, exports became an increasingly important source of demand for U.S. farm products, especially in the 1970's. Expanding links between agriculture and the domestic and international economies broadened the farm policy arena to include macroeconomic, trade, and foreign policy considerations, as well as traditional concerns about farm prices and income.

Growing dependence on foreign markets exposed U.S. agriculture to risk associated with fluctuating world economic conditions. Events of the 1970's and 1980's—including the temporary disappearance of the sector's excess capacity, an export boom and bust, and a severe farm financial crisis—clearly demonstrated the volatility that can plague agriculture. The pitfalls of fixing programs based on expectations that conditions of the recent past would continue for the duration of a farm bill became apparent and pointed to the need for establishing farm programs that will allow farmers to adjust to market conditions.

The Food Security Act of 1985 (PL 99-198) focused on shifting agriculture toward more market orientation so that the farm sector could produce for domestic and international markets at prices reflecting global supply and demand. The 1985 Act lowered loan rates to make U.S. farm products more price competitive and to reduce the incentives that U.S. loan rates and price supports provide to foreign competitors to expand production. Target prices were reduced to minimize the

pressure of lower loan rates on the Federal budget. Export promotion/assistance programs were mandated to address the problem of large price-depressing surpluses and declining U.S. export shares for many commodities. The Food Security Act of 1985 also addressed long-term conservation and environmental issues.

The concerns behind many of the issues addressed during the 1985 farm bill debate remain as strong or stronger today. As a result, the 1990 agricultural policy agenda will be similar to that of 1985 in many respects. For example, because expanding exports in extremely competitive world commodity markets remains a critical challenge, price support and export programs will receive major consideration in 1990.

Interest in the conservation reserve and annual acreage reduction programs will persist because agriculture's productive capacity still exceeds demand. Stock policies will also be on the 1990 agenda. Reserve and Commodity Credit Corporation inventory management policies will be reexamined to determine how large stocks should be, how they should be financed, and how their release to the market can be encouraged when supplies tighten.

Environmental issues will receive more attention than in the 1985 debate. Surface and ground water quality, in particular, is likely to be a key conservation issue. The discussion is also likely to include proposals to discourage reliance on agricultural chemicals.

While the list of issues is extensive, budgetary pressures may limit policy options and focus debate on cost-saving proposals. While Federal outlays for farm programs dropped from the peak of \$25.8 billion in fiscal 1986 to \$12.5 billion in fiscal 1988, they remain several times the levels of a decade ago.

Oilseed issues have received less attention than grain and cotton issues in farm policy debates. Because corn-soybean linkages are strong at both the production and feed use stages, changes in feed grain programs affect soybean production. The cotton program also affects soybean production in the South. Acreage flexibility provisions, primarily for soybeans and sunflowers, will be at the forefront of the 1990 farm bill debate. This legislative response is expected because soybean market prices and loan rates have been too low to encourage farmers to shift land from program crops that receive target price support to soybean production.

The peanut program also has changed in response to broader farm policy trends. Peanuts have a longstanding history as a specialty crop with production concentrated in several Southern States. Procedures for setting peanut price supports and quotas have been adjusted in past farm bills, and will probably be modified somewhat in the 1990 farm bill.

Specific soybean and peanut issues will be a part of the 1990 debate. However, because of the linkages with other commodities, the oilseeds industries also will be shaped by other commodity programs in the 1990 farm bill.

### Contents

Part 1: Soybeans	1
Summary	2
Introduction	2
Structure and Performance of the Soybean Industry Production Characteristics Soybean Yields Regional Production Differences Double-Cropping Soybeans Domestic Soybean Uses Processing Margins Soybean Product Value Costs and Returns Price Trends	3 3 5 6 8
Soybean Trade and Foreign Competition Soybean Exports Soybean Meal Exports Soybean Oil Exports Policies in Other Exporting Countries Prospects in Importing Countries	10 11 13
History of Soybean Programs	18
Soybean Program Effects Producers Consumers Taxpayers Indirect Effects of Other Crop Programs	19 19
Current Issues Production Incentives for Soybeans A Marketing Loan for Soybeans International Issues Affecting Oilseeds	20
Additional Readings	22
Appendix Tables	24
Part 2: Peanuts	36
Summary	37
Introduction	37
Structure of the Peanut Industry	38 39 39

**	History of the Peanut Program
	Early Programs
	World War II and After
	1977 Legislation
	1981 Legislation
**, *	1985 Legislation
	Grower Associations
ς.	Program Effects
	Producers
	Consumers
	Taxpayers
	Indirect
	Issues
	Additional Readings
	Appendix Tables
	Glossary for Soybeans and Peanuts

.